

**09686073 search**  
**SALES SYSTEM WITH SALES ACTIVITY FEEDBACK**

Section 1: Inventors search  
Section 2: Subject Search  
Section 3: Best Results

**This application is highlighted in green**

**Best Results are highlighted in yellow and copied to section 3.**

**Other points of interest are highlighted in blue**

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**Section 1:**  
**Inventors search; patent literature**

Set	Items	Description
S1	14	S AU=(TRAYNOR, D? OR TRAYNOR D? OR TRAYNOR(2N)DAVID)
S2	1020	S AU=(SIMPSON, R? OR SIMPSON R? OR SIMPSON(2N)RICK)
S3	18	S AU=(JOHNS, V? OR JOHNS V? OR JOHNS(2N)VALERIE)
S4	416	S AU=(CHIN, J? OR CHIN J? OR CHIN(2N)JEFF)
S5	3	S S1 AND S2 AND S3 AND S4
S6	3	IDPAT (sorted in duplicate/non-duplicate order)
S7	2	IDPAT (primary/non-duplicate records only)
S8	1459	S S1 OR S2 OR S3 OR S4
S9	12	S S8 AND (SALE? ? OR AUCTION? ? OR ECOMMERCE OR ECOMMERCE)
S10	5	S S9 AND IC=(G06Q? OR G06F?)
S11	5	IDPAT (sorted in duplicate/non-duplicate order)
S12	4	IDPAT (primary/non-duplicate records only)

; show files

[File 350] **Derwent WPIX** 1963-2008/UD=200854

(c) 2008 Thomson Reuters. All rights reserved.

[File 347] **JAPIO** Dec 1976-2007/Dec(Updated 080328)

(c) 2008 JPO & JAPIO. All rights reserved.

[File 348] **EUROPEAN PATENTS** 1978-200833

(c) 2008 European Patent Office. All rights reserved.

[File 349] **PCT FULLTEXT** 1979-2008/UB=20080821IUT=20080814

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=====

7/5/1 (Item 1 from file: 350) [Links](#)

Derwent WPIX

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0012506601 & *Drawing available*

WPI Acc no: 2002-454564/200248

XPX Acc No: N2002-358502

**Networked sales method for selling seasonal retail items, overstock or discontinued merchandise converting supply and sales level information about actions by others into feedback indication to be**

displayed on potential purchaser's screen

Patent Assignee: FAIRMARKET INC (FAIR-N); EBAY INC (EBAY-N)

Inventor: CHIN J; JOHNS V; SIMPSON R; TRAYNOR D

Patent Family ( 5 patents, 96 & countries )

Patent Number	Kind	Date	Application Number	Kind	Date	Update	Type
WO 2002031623	A2	20020418	WO 2001US31616	A	20011011	200248	B
AU 200224360	A	20020422	AU 200224360	A	20011011	200254	E
EP 1410283	A2	20040421	EP 2001986779	A	20011011	200427	E
			WO 2001US31616	A	20011011		
AU 2002224360	A8	20051006	AU 2002224360	A	20011011	200612	E
US 20060129476	A1	20060615	US 2000685449	A	20001011	200640	E
			US 2006352173	A	20060210		

### Alerting Abstract WO A2

NOVELTY - The method involves presenting via a first network several price choices to a user for an item on a sales screen. Available supply and sales activity level information about actions by other users for the item for which the price choices are presented is converted into a feedback indication. The feedback indication is conveyed to the user on the sales screen. The feedback information is displayed on the sales screen in the form of one of a series of different pictorial icons.

DESCRIPTION - INDEPENDENT CLAIMS are included for a network sales terminal and for a networked sales system.

USE - For computer-based systems and methods for sales transactions through a communications network.

ADVANTAGE - Provides optimum solution for selling larger lots of goods, e.g. seasonal retail items, overstock or discontinued merchandise.

7/5/2 (Item 2 from file: 349) [Links](#)

PCT FULLTEXT

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00897469

**SALES SYSTEM**

SYSTEME DE VENTE

**Patent Applicant/Patent Assignee:**

• FAIRMARKET INC; 500 Unicorn Park Drive, Woburn, MA 01801

US; US(Residence); US(Nationality)

	Country	Number	Kind	Date
Patent	WO	200231623	A2-A3	20020418
Application	WO	2001US31616		20011011
Priorities	US	2000686073		20001011
	US	2000685449		20001011

### English Abstract:

A network sales method is disclosed that includes presenting price choices to a user for an item on a sales screen via a network. Available supply (12C) and sales activity (12B) level information about actions by other users for the item for which the price choices are presented can be converted into a feedback indication, and this indication can be conveyed to the user on the sales screen. A variable price schedule

(12G) for the item can also be communicated to the user, and a reminder command (12D) associated with an entry in the schedule can be received from the user, with the reminder command including a price selection for the item. The user can then be notified when the entry in the schedule is reached.

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12/5/1 (Item 1 from file: 350) [Links](#)

Derwent WPIX

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0016061245

WPI Acc no: 2006-592876/200661

Related WPI Acc No: 2006-162298; 2006-170693; 2006-270443; 2006-593982; 2006-593983; 2006-594757; 2008-H27799

XRAM Acc no: C2006-183152

XRPX Acc No: N2006-477713

**Business method comprises supplying an additive for addition to a body wash to a customer and receiving payment for the additive**

Patent Assignee: COMPTON D L (COMP-I); MARKOWITZ S M (MARK-I); TRAYNOR D H (TRAY-I); TRAYNOR H G (TRAY-I)

Inventor: COMPTON D L; MARKOWITZ S M; **TRAYNOR D H**; TRAYNOR H G

Patent Family ( 1 patents, 1 & countries )

Patent Number	Kind	Date	Application Number	Kind	Date	Update	Type
US 20060173709	A1	20060803	US 2005648961	P	20050131	200661	B
			US 200576507	A	20050308		

**Alerting Abstract US A1**

NOVELTY - Business method comprises supplying an additive (I) for addition to a body wash to a customer and receiving payment for (I).

USE - The combination of (I) and body wash, is useful to protect the skin from sunlight (claimed).

ADVANTAGE - The combination of (I) and the body wash, protects the skin from sunlight with an average sun protection factor (SPF) of at least about 15 (claimed). The combination provides long-lasting protection effect for skin.

12/5/2 (Item 2 from file: 350) [Links](#)

Derwent WPIX

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0012506601 & *Drawing available*

WPI Acc no: 2002-454564/200248

XRPX Acc No: N2002-358502

**Networked sales method for selling seasonal retail items, overstock or discontinued merchandise converting supply and sales level information about actions by others into feedback indication to be displayed on potential purchaser's screen**

Patent Assignee: FAIRMARKET INC (FAIR-N); EBAY INC (EBAY-N)

Inventor: **CHIN J**; **JOHNS V**; **SIMPSON R**; **TRAYNOR D**

Patent Family ( 5 patents, 96 & countries )

Patent Number	Kind	Date	Application Number	Kind	Date	Update	Type
WO 2002031623	A2	20020418	WO 2001US31616	A	20011011	200248	B
AU 200224360	A	20020422	AU 200224360	A	20011011	200254	E
EP 1410283	A2	20040421	EP 2001986779	A	20011011	200427	E

			WO 2001US31616	A	20011011		
AU 2002224360	A8	20051006	AU 2002224360	A	20011011	200612	E
US 20060129476	A1	20060615	US 20060685449	A	20001011	200640	E
			US 2006352173	A	20060210		

12/5/3 (Item 3 from file: 349) [Links](#)

PCT FULLTEXT

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00897469

**SALES SYSTEM**

SYSTEME DE VENTE

**Patent Applicant/Patent Assignee:**

- **FAIRMARKET INC;** 500 Unicorn Park Drive, Woburn, MA 01801  
US; US(Residence); US(Nationality)

12/5/4 (Item 4 from file: 349) [Links](#)

Fulltext available through: [Order File History](#)

PCT FULLTEXT

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00843132

**METHOD AND APPARATUS FOR PROVIDING MULTILINGUAL TRANSLATION OVER A NETWORK**

PROCEDE ET APPAREIL PERMETTANT UNE TRADUCTION PLURILINGUE SUR UN RESEAU

**Patent Applicant/Patent Assignee:**

- **AMIKAI INC;** 343 Vermont Street, San Francisco, CA 94103  
US; US(Residence); US(Nationality)  
(For all designated states except: US)
- **et. al.**

#### **Inventors search: non patent literature**

Set	Items	Description
S1	139	S AU=(TRAYNOR, D? OR TRAYNOR D? OR TRAYNOR(2N)DAVID)
S2	2552	S AU=(SIMPSON, R? OR SIMPSON R? OR SIMPSON(2N)RICK)
S3	17	S AU=(JOHNS, V? OR JOHNS V? OR JOHNS(2N)VALERIE)
S4	627	S AU=(CHIN, J? OR CHIN J? OR CHIN(2N)JEFF)
S5	0	S S1 AND S2 AND S3 AND S4
S6	3335	S S1 OR S2 OR S3 OR S4
S7	223	S S6 AND (SALE? ? OR AUCTION? ? OR ECOMMERCE OR E(OMMERCE)
S8	78	S S7 AND (CHOICE OR CHOICES OR CHOOSE)
S9	50	RD (unique items)
S10	18	S S9 AND (PRICE OR PRICES)

; show files

[File 2] **INSPEC** 1898-2008/Jul W4  
(c) 2008 Institution of Electrical Engineers. All rights reserved.

[File 35] **Dissertation Abs Online** 1861-2008/Apr  
(c) 2008 ProQuest Info&Learning. All rights reserved.

[File 65] **Inside Conferences** 1993-2008/Aug 21  
(c) 2008 BLDSO all rts. reserv. All rights reserved.

[File 99] **Wilson Appl. Sci & Tech Abs** 1983-2008/Jul  
(c) 2008 The HW Wilson Co. All rights reserved.

[File 474] **New York Times Abs** 1969-2008/Aug 23  
(c) 2008 The New York Times. All rights reserved.

[File 475] **Wall Street Journal Abs** 1973-2008/Aug 25  
(c) 2008 The New York Times. All rights reserved.

[File 583] **Gale Group Globalbase(TM)** 1986-2002/Dec 13  
(c) 2002 The Gale Group. All rights reserved.  
*\*File 583: This file is no longer updating as of 12-13-2002.*

[File 20] **Dialog Global Reporter** 1997-2008/Aug 25  
(c) 2008 Dialog. All rights reserved.

[File 15] **ABI/Inform(R)** 1971-2008/Aug 23  
(c) 2008 ProQuest Info&Learning. All rights reserved.

[File 610] **Business Wire** 1999-2008/Aug 25  
(c) 2008 Business Wire. All rights reserved.  
*\*File 610: File 610 now contains data from 3/99 forward. Archive data (1986-2/99) is available in File 810.*

[File 810] **Business Wire** 1986-1999/Feb 28  
(c) 1999 Business Wire . All rights reserved.

[File 613] **PR Newswire** 1999-2008/Aug 25  
(c) 2008 PR Newswire Association Inc. All rights reserved.  
*\*File 613: File 613 now contains data from 5/99 forward. Archive data (1987-4/99) is available in File 813.*

[File 813] **PR Newswire** 1987-1999/Apr 30  
(c) 1999 PR Newswire Association Inc. All rights reserved.

[File 634] **San Jose Mercury Jun** 1985-2008/Jul 10  
(c) 2008 San Jose Mercury News. All rights reserved.

[File 624] **McGraw-Hill Publications** 1985-2008/Aug 25  
(c) 2008 McGraw-Hill Co. Inc. All rights reserved.  
*\*File 624: Homeland Security & Defense and 9 Platt energy journals added Please see HELP NEWS624 for more*

[File 9] **Business & Industry(R)** Jul/1994-2008/Aug 15  
(c) 2008 The Gale Group. All rights reserved.

[File 275] **Gale Group Computer DB(TM)** 1983-2008/Aug 15  
(c) 2008 The Gale Group. All rights reserved.

[File 621] **Gale Group New Prod.Annou.(R)** 1985-2008/Aug 04  
(c) 2008 The Gale Group. All rights reserved.

[File 636] **Gale Group Newsletter DB(TM)** 1987-2008/Aug 15  
(c) 2008 The Gale Group. All rights reserved.

[File 16] **Gale Group PROMT(R)** 1990-2008/Aug 15  
(c) 2008 The Gale Group. All rights reserved.

*\*File 16: Because of updating irregularities, the banner and the update (UD=) may vary.*

[File 160] **Gale Group PROMT(R)** 1972-1989  
(c) 1999 The Gale Group. All rights reserved.

[File 148] **Gale Group Trade & Industry DB** 1976-2008/Aug 25  
(c)2008 The Gale Group. All rights reserved.

*\*File 148: The CURRENT feature is not working in File 148. See HELP NEWS148.*

[File 256] **TecInfoSource** 82-2008/Apr  
(c) 2008 Info.Sources Inc. All rights reserved.

[File 483] **Newspaper Abs Daily** 1986-2008/Aug 23  
(c) 2008 ProQuest Info&Learning. All rights reserved.

=====

10/3,K/1 (Item 1 from file: 15) [Links](#)

ABI/Inform(R)  
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03165456 1007275401

**The chameleon career: An exploratory study of the work biography of information technology workers in Nigeria**

Ituma, Afam; **Simpson, Ruth**

Career Development International v11n1 pp: 48-65 2006

10/3,K/2 (Item 2 from file: 15) [Links](#)

ABI/Inform(R)  
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03139688 1151256681

**Competition policy and sustainable access to water**  
**Simpson, Robin**

Consumer Policy Review v16n5 pp: 171-175

Sep/Oct 2006

ISSN: 0961-1134 **Journal Code:** CPW

10/3,K/3 (Item 3 from file: 15) [Links](#)

ABI/Inform(R)  
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03075865 1039300831

**Energy: sustainable access for all**

**Simpson, Robin**

Consumer Policy Review v16n2 pp: 66-0\_3

Mar/Apr 2006

**Journal Code:** CPW

10/3,K/4 (Item 4 from file: 15) [Links](#)

ABI/Inform(R)

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02803464 719518281

**Down and dirty: providing water for the world**

**Simpson, Robin**

Consumer Policy Review v14n5 pp: 146-153

Sep/Oct 2004

**Journal Code:** CPW

**Abstract:**

...is technically complex and politically charged. He argues the need to reexamine some positions on **prices**, standards and rights if the needs of the poorest are to be served. (PUBLICATION ABSTRACT)

10/3,K/5 (Item 1 from file: 275) [Links](#)

Gale Group Computer DB(TM)

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02434597 **Supplier Number:** 65172264 (Use Format 7 Or 9 For FULL TEXT )

**Virtual mall looks to bring shoppers up to date.(Company Business and Marketing)**

**Simpson, Richard**

New Media Age , 28

August 3 , 2000

ISSN: 1364-7776

**Language:** English **Record Type:** Fulltext

...says that he and his team developed the kind of skills they needed to produce **e-commerce**-based Web sites for third parties.

Allonby and friends soon separated themselves from the deluge...

10/3,K/6 (Item 2 from file: 275) [Links](#)

Gale Group Computer DB(TM)

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02430289 **Supplier Number:** 64730878 (Use Format 7 Or 9 For FULL TEXT )

**Dead-end route?(Industry Trend or Event)**

**Simpson, Richard**

New Media Age , 39

July 20 , 2000

ISSN: 1364-7776

**Language:** English **Record Type:** Fulltext

**Word Count:** 3497 **Line Count:** 00271

**Text:**

...Richard Simpson examines why both manufacturers and dealers aren't really that keen to encourage **sales** via the Web.

10/3,K/7 (Item 1 from file: 16) [Links](#)

Gale Group PROMT(R)

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10982851 **Supplier Number:** 112753263 (USE FORMAT 7 FOR FULLTEXT)

**The Superbikes presenter and daughter of ex-racer Bill Smith is a true petrolhead, finds Richard Simpson.(Motoring)**

**Simpson, Richard**

Daily Telegraph (London, England) , p 07

Jan 31 , 2004

**Language:** English **Record Type:** Fulltext

**Document Type:** Newspaper ; General

...vehicles Claire chooses, but rather in how she buys them. "I started going to car **auctions** with my dad when I was four and I could never buy a new car...

10/3,K/8 (Item 2 from file: 16) [Links](#)

Gale Group PROMT(R)

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10526231 **Supplier Number:** 102870684 (USE FORMAT 7 FOR FULLTEXT)

**Playground bullies beware; In the wake of MP Norman Baker's recent attack on those who use**

**4x4s as urban runabouts, Richard Simpson suggests a couple of alternatives for diehard school-run mums.(Motoring)**

**Simpson, Richard**

Daily Telegraph (London, England) , p 05

June 7 , 2003

**Language:** English **Record Type:** Fulltext

**Document Type:** Newspaper ; General

And the **price** of such popularity needn't be high. In fact there'd be quite a bit condition.)

10/3,K/9 (Item 3 from file: 16) [Links](#)

Gale Group PROMT(R)

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08943331 **Supplier Number:** 77611772 (USE FORMAT 7 FOR FULLTEXT)

**Running with the big boys.(catalogs)(Brief Article)**

**Simpson, Richard**

Precision Marketing , v 13 , n 45 , p 29

August 3 , 2001

**Language:** English **Record Type:** Fulltext

**Article Type:** Brief Article

**Document Type:** Magazine/Journal

...successfully, as long as they can build a brand identity."

One of the things the **e-commerce** melt-down has taught us is that online brands with limited awareness struggle to survive...

10/3,K/10 (Item 4 from file: 16) [Links](#)

Gale Group PROMT(R)

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08687476 **Supplier Number:** 75212948 (USE FORMAT 7 FOR FULLTEXT)

**Purchasing power online.(distribution and electronic commerce for fast moving consumer goods)**

**Simpson, Richard**

Precision Marketing , v 13 , n 33 , p 30



May 11 , 2001

**Language:** English **Record Type:** Fulltext

**Document Type:** Magazine/Journal

...uniquely when margins are low. Far better to stick to brand advertising and point-of-sale promotions to drive audience share, which are both proven and cost-effective techniques. Most fmecg...

10/3,K/11 (Item 5 from file: 16) [Links](#)

Gale Group PROMT(R)

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08627697 **Supplier Number:** 74493994 (USE FORMAT 7 FOR FULLTEXT)

**Best of the best.**

**Simpson, Richard**

Precision Marketing , v 13 , n 30 , p 18

April 20 , 2001

**Language:** English **Record Type:** Fulltext

**Document Type:** Magazine/Journal

...couple of years, the online aggregator sites, where consumers make comparisons of everything from CD **prices** to mortgage APRs, have been one of the Internet's success stories. And as the...

10/3,K/12 (Item 6 from file: 16) [Links](#)

Gale Group PROMT(R)

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08408166 **Supplier Number:** 71409433 (USE FORMAT 7 FOR FULLTEXT)

**Change of fortune.(Brief Article)**

**Simpson, Richard**

Precision Marketing , v 13 , n 20 , p 42

Feb 16 , 2001

**Language:** English **Record Type:** Fulltext

**Article Type:** Brief Article

**Document Type:** Magazine/Journal

VISIT AN e-commerce site based in the Euro zone and you'll see goods are priced both in...

10/3,K/13 (Item 7 from file: 16) [Links](#)

Gale Group PROMT(R)

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08186477 **Supplier Number:** 68706233 (USE FORMAT 7 FOR FULLTEXT)

**Changing channels.(changes in direct marketing)**

**Simpson, Richard**

Precision Marketing , v 13 , n 13 , p 20

Dec 11 , 2000

**Language:** English **Record Type:** Fulltext

**Document Type:** Magazine/Journal

...build brand values in the first place? After all, doesn't the constant

harping about **price** still pull in the punters? Five years ago, many marketers still thought so, but recently...

10/3,K/14 (Item 8 from file: 16) [Links](#)

Gale Group PROMT(R)

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07822868 **Supplier Number:** 65073268 (USE FORMAT 7 FOR FULLTEXT)

**You may tune in, but will it turn on everyone?(Brief Article)**

**Simpson, Richard**

Precision Marketing , v 12 , n 47 , p 19

August 21 , 2000

**Language:** English **Record Type:** Fulltext

**Article Type:** Brief Article

**Document Type:** Magazine/Journal

...quality of what's delivered in terms of true interactivity: "Sky has been claiming large **sales** for Open, but most people who have used the system find that very difficult to...

10/3,K/15 (Item 1 from file: 148) [Links](#)

Gale Group Trade & Industry DB

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15864004 **Supplier Number:** 102227320 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**Death of the salesman. (Special Report: E-Commerce).(Column)**

**Simpson, Richard**

Precision Marketing , 15 , 29 , 19(2)

May 2 , 2003

**Document Type:** Column

ISSN: 0955-0836

**Language:** English

**Text:**

Presented with the birth of **e-commerce**, business-to business operators were at first wary of altering their practices. Richard Simpson evaluates...

10/3,K/16 (Item 2 from file: 148) [Links](#)

Gale Group Trade & Industry DB

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15711355 **Supplier Number:** 99986351 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**Voicing concern. (Special Report: Telemarketing Technology).**

**Simpson, Richard**

Precision Marketing , 15 , 24 , 23(2)

March 28 , 2003

ISSN: 0955-0836

**Language:** English

**Record Type:** Fulltext

...music, while over 40 per cent were unhappy at not being provided with an appropriate **choice** at the beginning of the call. Finally, one-third hated being greeted by an automated...customer's. Do not think 'we have 60

items to communicate in batches of five **choices**', but rather 'what is the hierarchy of questions and demands, and what is the easiest... clients receives up to 100 orders a month for a range of products -- ranging in **price** from (pounds sterling)10 to (pounds sterling)200. The secret to its successful use of IVR lies in giving the caller the freedom to **choose** the direction they want the call to go in, be that live or automated, and...reduce call centre waiting times. Ensure the customer is never more than two 'clicks' (menu **choices**) away from the information they want."

10/3,K/17 (Item 3 from file: 148) [Links](#)

Gale Group Trade & Industry DB

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15446851 **Supplier Number:** 97447403 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**Paying for time: in today's competitive market, it seems commission-based payment systems for list brokers are becoming increasingly out of date. (Special Report: List Developments).**

**Simpson, Richard**

Precision Marketing , 15 , 13 , 21(3)

Jan 10 , 2003

ISSN: 0955-0836

**Language:** English

**Record Type:** Fulltext

...age of mass mailing and large commissions is slowly drawing to a close".

Peter Thompson, **sales** director of Experian Prospect

Targeting, argues that while there will always be a place for...that will ensure the survival of the fittest. "List brokers that are primarily concerned with **price** will find they have an increasingly limited role within an ever-more complicated data industry...fees is not going to resolve that problem."

10/3,K/18 (Item 4 from file: 148) [Links](#)

Gale Group Trade & Industry DB

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13748205 **Supplier Number:** 77378420 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**The need for speed.(easier shopping for online customers)(Column)**

**Simpson, Richard**

Precision Marketing , 13 , 42 , 21

July 13 , 2001

**Document Type:** Column

ISSN: 0957-4913

**Language:** English

ALL **E-COMMERCE** CUSTOMERS really want is websites that are simple to use and work properly, according to...

...big, complex and ultimately slow, sites being built.

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## Section 2:

Subject search; patent literature; abstracts/bibliographic

Set Items Description

- S1 400398 S ((PLURAL OR PLURALITY OR MULTIPLE? OR MULTI OR SEVERAL OR TWO OR 2 OR MORE OR SOME OR FEW OR NUMEROUS OR MANY OR NUMBER OR QUANTIT??? OR MULTITUD? OR VARIOUS OR AMOUNT? ? OR ARRAY? ? OR DIFFERENT?)(2N)(FEE? ? OR PRICE? ? OR PRICING OR CHARGE? ? OR COST? ? OR RATE OR VALUE OR EXPENS??? OR PAY??? OR PAYMENT? ? OR WORTH OR VALUATION? ?))
- S2 1132689 S ((PLURAL OR PLURALITY OR MULTIPLE? OR MULTI OR SEVERAL OR TWO OR 2 OR MORE OR SOME OR FEW OR NUMEROUS OR MANY OR NUMBER OR QUANTIT??? OR MULTITUD? OR VARIOUS OR AMOUNT? ? OR ARRAY? ? OR DIFFERENT?)(3N)(TIME(2N)(INTERVAL? ? OR LENGTH? ? OR PERIOD? ?) OR TIMESPAN OR TIMESPANS OR SPAN OR SPANS OR PERIOD OR TIMEPERIOD OR INTERVAL OR INTERVALS OR TERM OR MINUTE OR MINUTES OR SECOND OR SECONDS OR HOUR OR HOURS OR DATE OR DAY OR TIME OR TIMING OR TIMELINE OR MONTH?? OR YEAR?? OR TERM? ? OR SPAN? ?))
- S3 90893 S ((PLURAL OR PLURALITY OR MULTIPLE? OR MULTI OR SEVERAL OR TWO OR 2 OR MORE OR SOME OR FEW OR NUMEROUS OR MANY OR NUMBER OR QUANTIT??? OR MULTITUD? OR VARIOUS OR AMOUNT? ? OR ARRAY? ? OR DIFFERENT?)(3N)(OPTIONS OR OPTION OR SELECTION OR SELECTIONS OR CHOICES OR CHOICE OR CHOSEN OR PICKS OR ALTERNATIVE OR ALTERNATIVES))
- S4 84010 S (FORECAST??? OR FORETELL? OR FORE?(CAST??? OR TELL??? OR SEE??? OR PROBABILITY OR PROBABLE OR ANTICIPAT??? OR EXPECT?? OR MODEL??? OR MODELLING OR PREDICT??? OR FORESEE? OR POTENTIAL?? OR CONTINGEN?? OR LIKELY? OR LIKELIHOOD OR CHANCE? ? OR PROJECTI??? OR PROFIL???) (4N)(ACTIVITY OR ACTIVITIES OR SALES OR REQUESTS OR DEMAND? OR NEED? OR REQUIRE? OR WANT? OR DESIRES OR PREFERENCES OR NECESSIT? OR NECESSARY OR STIPULAT? OR INVENTORY OR INVENTORIES OR SELLING OR NUMBER? ? OR AMOUNT? ? OR ACTION? ?)
- S5 100849 S ((FEEDBACK OR FEED?)(BACK OR ASSESS? OR TRACK??? OR MONITOR??? OR QUANTIF? OR DETERMIN? OR EVALUAT? OR RATE? ? OR RATING?)(3N)(ACTIVITY OR ACTIVITIES OR SALES OR REQUESTS OR DEMAND? OR NEED? OR REQUIRE? OR WANT? OR DESIRES OR PREFERENCES OR NECESSIT? OR NECESSARY OR STIPULAT?))
- S6 51081 S (RESERVATION? ? OR RESERV??? OR SECURE? ? OR PRESELECT??? OR BOOK?? OR BOOKING? ? OR SCHEDUL??? OR REQUEST??? OR ASSIGN??? OR ASSIGNMENT? ? OR ALLOCATION? ? OR ALLOTMENT? ?)(2N)(ITEM OR UNIT OR THING OR ENTITY OR ARTICLE OR PIECE OR OPTION)
- S7 73302 S S1 AND S2
- S8 2158 S S7 AND S3
- S9 116 S S8 AND S4
- S10 19 S S9 AND S5
- S11 0 S S10 AND S6
- S12 5 S S10 AND(((E OR ELECTRONIC OR ONLINE OR ON?)(LINE OR INTERNET OR WEB?)(2N)(COMMERCE OR SHOP? OR RETAIL? OR SALES OR SELLING OR BUY??? OR PURCHAS??? OR ORDER? ? OR ORDERING) OR ECOMMERCE) OR (AUCTION OR AUCTIONS OR AUCTIONING OR COMPETITIVE?)(BUYING OR PURCHAS??? OR BIDDING OR BIDS) OR DUTCHAUCION OR DUTCHAUCIONS OR MATCHING?)(SYSTEM OR SYSTEMS) OR AUCTIONWORKS OR EBAY OR E?BAY OR CHANNELFUSION OR UBID OR UTRADE OR BID(1W)ASK OR METAUAUCTION OR MULTIAUCTION OR TENDER??? OR PROPOS??? OR APPLICATION OR SUBMIT OR SUBMITS OR SUBMITT???) OR (SELL??? OR VEND??? OR LICENS??? OR LICENC??? OR SALE? ?))
- S13 5 IDPAT (sorted in duplicate/non-duplicate order)
- S14 5 IDPAT (primary/non-duplicate records only)

S15 231 S S8 AND ((ONE OR ONLY OR 1 OR PRIMARY)(2N)(ITEM OR UNIT OR THING OR ENTITY OR ARTICLE OR PIECE OR OPTION))

S16 54 S S15 AND(((E OR ELECTRONIC OR ONLINE OR ON()LINE OR INTERNET OR WEB)(2N)(COMMERCE OR SHOP? OR RETAIL? OR SALES OR SELLING OR BUY??? OR PURCHAS??? OR ORDER? ? OR ORDERING) OR ECOMMERCE) OR (AUCTION OR AUCTIONS OR AUCTIONING OR COMPETITIVE()(BUYING OR PURCHAS??? OR BIDDING OR BIDS) OR DUTCHAUCTION OR DUTCHACTIONS OR MATCHING()(SYSTEM OR SYSTEMS) OR AUCTIONWORKS OR EBAY OR E()BAY OR CHANNELFUSION OR UBID OR UTRADE OR BID(1W)ASK OR META AUCTION OR MULTIAUCTION OR TENDER??? OR PROPOS??? OR APPLICATION OR SUBMIT OR SUBMITS OR SUBMITT???) OR (SELL??? OR VEND??? OR LICENS??? OR LICENC??? OR SALE? ?))

S17 6 S S16 AND S6

S18 6 S S17 NOT S14

S19 6 IDPAT (sorted in duplicate/non-duplicate order)

S20 6 IDPAT (primary/non-duplicate records only)

S21 35 S S8 AND S6

S22 2 S S21 AND S5

S23 2 S S22 NOT (S20 OR S14)

S24 0 S S23 AND IC=(G06Q? OR G06F?)

S25 30738 S S1 AND(((E OR ELECTRONIC OR ONLINE OR ON()LINE OR INTERNET OR WEB)(2N)(COMMERCE OR SHOP? OR RETAIL? OR SALES OR SELLING OR BUY??? OR PURCHAS??? OR ORDER? ? OR ORDERING) OR ECOMMERCE) OR (AUCTION OR AUCTIONS OR AUCTIONING OR COMPETITIVE()(BUYING OR PURCHAS??? OR BIDDING OR BIDS) OR DUTCHAUCTION OR DUTCHACTIONS OR MATCHING()(SYSTEM OR SYSTEMS) OR AUCTIONWORKS OR EBAY OR E()BAY OR CHANNELFUSION OR UBID OR UTRADE OR BID(1W)ASK OR META AUCTION OR MULTIAUCTION OR TENDER??? OR PROPOS??? OR APPLICATION OR SUBMIT OR SUBMITS OR SUBMITT???) OR (SELL??? OR VEND??? OR LICENS??? OR LICENC??? OR SALE? ?))

S26 7229 S S25 AND S2

S27 365 S S26 AND S3

S28 354 S S27 NOT (S23 OR S20 OR S14)

S29 3 S S28 AND S6

S30 2 S S29 AND IC=(G06Q? OR G06F?)

; show files

[File 350] **Derwent WPIX** 1963-2008/UD=200854  
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[File 347] **JAPIO** Dec 1976-2007/Dec(Updated 080328)  
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14/5/1 (Item 1 from file: 350) [Links](#)

Derwent WPIX

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0014803736 & *Drawing available*

WPI Acc no: 2005-151422/200516

XPX Acc No: N2005-127746

**On-line distribution method of electronic content e.g. music over internet, involves setting trial price to allow customer to evaluate content product for trial period, based on market valuation of product and minimum purchase price**

Patent Assignee: HSIEH K R (HSIE-I); JONES C T (JONE-I); VO T N (VOTN-I)

Inventor: HSIEH K R; JONES C T; VO T N

Patent Family ( 1 patents, 1 & countries )

Patent Number	Kind	Date	Application Number	Kind	Date	Update	Type
US 20050027616	A1	20050203	US 2003491948	P	20030801	200516	B
			US 2004902926	A	20040730		

**Alerting Abstract US A1**

NOVELTY - The trial price is set to allow customer to receive and evaluate content product for predetermined trial period, based on market valuation of product and minimum purchase price. The product is shipped to customer for the trial period, if the customer wins the actuation. The materials serving as evidence for ownership of the product, is shipped to the customer, if the customer chooses to purchase the product.

USE - For **on-line sales** and distribution of electronic content e.g. music, movie, television shows, computer software, video games and electronic book, over **internet** in **e-commerce** system, also for distributing computer disk, video cassettes, compact disk, DVD, paper books, magazines and articles.

ADVANTAGE - Allows users to choose from wide variety of product and allows users to choose flexible pricing and usage terms.

14/5/2

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0013328196 & & *Drawing available*

WPI Acc no: 2003-415563/200339

XRPX Acc No: N2003-331077

**Order-based material management method involves determining needed component inventory levels of lead time of chosen component using component inventory levels of all components with longer lead times**

Patent Assignee: LUCENT TECHNOLOGIES INC (LUCE)

Inventor: AYKIN T

Patent Family ( 1 patents, 1 & countries )

Patent Number	Kind	Date	Application Number	Kind	Date	Update	Type
US 6516301	B1	20030204	US 1999304294	A	19990503	200339	B

**Alerting Abstract US B1**

NOVELTY - The method involves forecasting the expected customer orders, then computing target number of orders for each type at the order fill **rate**. The **needed** component inventory levels of the lead time of the chosen component is determined using the component inventory levels of all components with lead times greater than that of the chosen component.

DESCRIPTION - The required components to attain the inventory level for the chosen component and other components are ordered.

USE - For order-based material management.

ADVANTAGE - Achieves a desired order fill rate to determine component stocking levels in a made-to-order environment.

14/5/3

Derwent WPIX

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0012922638 & & *Drawing available*

WPI Acc no: 2002-707417/200276

Related WPI Acc No: 2003-040580

XRPX Acc No: N2002-557722

#### Tracking performance of distributors by using data received from stores

Patent Assignee: BESSETTE R J (BESS-I); BURK M J (BURK-I); BURNS M P (BURN-I); DIAZ A M (DIAZ-I); EKEY D K (EKEY-I); FOURAKER W V (FOUR-I); GREENE E A (GREE-I); HOFFMAN G H (HOFF-I); KIRSHENBAUM L J (KIRS-I); MENNINGER A F (MENN-I); MOR R (MORR-I); REECE D G (REEC-I); RESTAURANT SERVICES INC (REST-N); RESTAURANT SERVICES INC RSI (REST-N); RSI (RSIR-N); RUEFF M P (RUEF-I); SECHRIST D (SECH-I); SMITH M A (SMIT-I); TOMAS-FLYNN M H (TOMA-I)

Inventor: BARNETT J B; BESSETTE R J; BURK M J; BURNS M P; DIAZ A M; EKEY D K; FOURAKER W V; GEHMAN A J; GREENE E A; HOFFMAN G H; HOFFMANN G H; HYATT J F; KIRSHENBAUM L J; MARKS S P; MENNINGER A F; MOR R; REECE D G; RODRIGUEZ W; RUEFF M P; SECHRIST D; SMITH M A; TOMAS-FLYNN M H

#### Alerting Abstract WO A1

NOVELTY - Method of tracking the performance of distributors consists in registering the distributors, receiving data a using a network and relating to distribution of goods to stores by the distributors and tracking the performance of the distributors using the data. The data includes delivery dates associated with the goods, performance is displayed to the stores using a network based interface and the data is received from the stores.

USE - Method is for managing supply chains as applied to manufacturing and sales.

14/5/4

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0012782076 & *Drawing available*

WPI Acc no: 2002-636967/200268

Related WPI Acc No: 2002-053812; 2002-234359; 2002-625282

XRPX Acc No: N2002-503206

#### Lot-drawing purchasing system has server determining product sales periods and providing winner with prize according to number of purchasers and target number

Patent Assignee: LUCKYRO CO LTD (LUCK-N)

Inventor: KIM H Y

Patent Family ( 2 patents, 97 & countries )

Patent Number	Kind	Date	Application Number	Kind	Date	Update	Type
WO 2002073499	A1	20020919	WO 2002KR416	A	20020311	200268	B
AU 2002239109	A1	20020924	AU 2002239109	A	20020311	200433	E

#### Alerting Abstract WO A1

NOVELTY - Purchasing system comprises clients and the products server that **determines** the sales periods of the various products, **sells** them in a predetermined **selling** unit to the clients, provides product information and a prize-winning probability, chooses a winner from the clients by lot when the product **sales** target has been reached and provides a winner with a prize amounting to the purchase price of the product or more as cash, cyber money or a premium. The server chooses a winner by lot when the **sales** period is finished but the **sales** target has not been accomplished, the winning prize corresponding to the **rate** of the **number** of clients who purchased the product to the target number of purchasers.

DESCRIPTION - The server has databases for membership information, product information **selling** unit selection, prize-winning **probability** and a database storing various lottery games and puzzle quiz

methods. A fortunate purchase probability is provided when the product is purchased calculated on the basis of all discount factors caused by a reduction of distribution procedure, OEM purchase, pre-emptive purchase, Group purchase and blanket purchase of the product, the server classifies the product into hot items, draw, impending items, hit items etc. enabling clients to perform a product search easily. The product stored in the server changes its location in real **time** based on the **number** of times it is clicked on by clients. There are INDEPENDENT CLAIMS for:

- A lot-drawing purchasing method
- A lot-drawing group purchasing system

USE - System is for **e-commerce**.

14/5/5

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0012723529 & & Drawing available

WPI Acc no: 2002-575605/200261

XRFX Acc No: N2002-456288

**Maximizing net present value (NPV) of cash flow that results from provision of communication services between nodes of network by forming expression that models NPV as objective function of revenue and costs and optimizing it**

Patent Assignee: ALVAREZ J (ALVA-I); ALVAREZ J F (ALVA-I); CROWE J Q (CROW-I); DAS I (DASI-I); KOSTER P (KOST-I); KOSTER P J (KOST-I); LEVEL 3 COMMUNICATIONS LLC (LEVE-N); LOTOSKY L (LOTO-I); REYNOLDS M (REYN-I); REYNOLDS M A (REYN-I); RUSHMEIER R A (RUSH-I); LEVEL 3 COMMUNICATIONS INC (LEVE-N)

Inventor: ALVAREZ J; ALVAREZ J F; CROWE J Q; DAS I; KOSTER P; KOSTER P J; LOTOSKY L; REYNOLDS M; REYNOLDS M A; RUSHMEIER R A

Patent Family ( 7 patents, 99 & countries )

Patent Number	Kind	Date	Application Number	Kind	Date	Update	Type
WO 2002061543	A2	20020808	WO 2002US2863	A	20020201	200261	B
US 20030046127	A1	20030306	US 2001265327	P	20010201	200320	E
			US 2001301790	P	20010702		
			US 200260412	A	20020201		
EP 1366405	A2	20031203	EP 2002702118	A	20020201	200380	E
			WO 2002US2863	A	20020201		
AU 2002235502	A1	20020812	AU 2002235502	A	20020201	200427	E
JP 2004528625	W	20040916	JP 2002562052	A	20020201	200461	E
			WO 2002US2863	A	20020201		
US 7080031	B2	20060718	US 2001265327	P	20010201	200648	E
			US 2001301790	P	20010702		
			US 200260412	A	20020201		
US 20060173765	A1	20060803	US 2001265327	P	20010201	200651	E
			US 2001301790	P	20010702		
			US 200260412	A	20020201		
			US 2006384460	A	20060320		

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0015306806 & *Drawing available*

WPI Acc no: 2005-656988/200567

XRFX Acc No: N2005-538244

**Monetary dispute settlement providing method for web-based automated settlement system, involves displaying settlement contract obligating parties to disclosure of binding offers upon occurrence of pre-set negotiation conditions**

Patent Assignee: KIXMILLER R V (KIXM-I)

Inventor: KIXMILLER R V

Patent Family ( 1 patents, 1 & countries )

Patent Number	Kind	Date	Application Number	Kind	Date	Update	Type
US 20050203785	A1	20050915	US 2004797517	A	20040310	200567	B

20/5/2

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0015287949 & *Drawing available*

WPI Acc no: 2005-638087/200565

XRFX Acc No: N2005-523337

**Renting method of items e.g. movie, involves providing item to customer based on limiting criteria defined such that total points assigned to items currently provided to customer does not exceed total points allocated to customer**

Patent Assignee: NUDD G H (NUDD-I)

Inventor: NUDD G H

Patent Family ( 1 patents, 1 & countries )

Patent Number	Kind	Date	Application Number	Kind	Date	Update	Type
US 20050197855	A1	20050908	US 2004548771	P	20040226	200565	B
			US 200566588	A	20050224		

**Alerting Abstract US A1**

NOVELTY - The method involves receiving **one or more item selection** criteria indicating items that a customer desires to rent. The item is provided to the customer based on limiting criteria defined such that total points assigned to items currently provided to the customer does not exceed total number of points allocated to customer.

USE - For renting items such as movie, game, book, to customers.

ADVANTAGE - Rents various items to the customers, reliably and efficiently.

20/5/3

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0014965910 & *Drawing available*

WPI Acc no: 2005-313707/200532

Related WPI Acc No: 2005-313705

XRPX Acc No: N2005-256394

**Indexed certificates of deposit providing method for community bank, involves assigning interest in purchased option to banks and providing hedge of banks duty to pay interest on deposit through option interest held by bank**

Patent Assignee: SHERZAN M (SHER-I)

Inventor: SHERZAN M

Patent Family ( 1 patents, 1 & countries )

Patent Number	Kind	Date	Application Number	Kind	Date	Update	Type
US 20050080741	A1	20050414	US 2003681599	A	20031008	200532	B
			US 2004926153	A	20040825		

20/5/4

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0013305513 & *Drawing available*

WPI Acc no: 2003-392457/200337

Related WPI Acc No: 2005-009893; 2006-536939

XRPX Acc No: N2003-313582

**Piggyback loan option generation method for insurance company, involves calculating difference amount between total and primary loan amount, in order to calculate complementary secondary loan**

Patent Assignee: AMERICAN HOME CREDIT INC (AMHO-N); D'URBANO R E (DURB-I); KAISER W (KAIS-I); LYNCH J (LYNC-I); MCNAIR J H (MCNA-I); POLITO S J (POLI-I); RISEMAN M (RISE-I)

Inventor: D'URBANO R E; DURBANO R E; KAISER W; LYNCH J; MCNAIR J H; POLITO S J; RISEMAN M

Patent Family ( 2 patents, 1 & countries )

Patent Number	Kind	Date	Application Number	Kind	Date	Update	Type
US 20030033242	A1	20030213	US 2000586462	A	20000603	200337	B
			US 200240938	A	20020107		
US 6901384	B2	20050531	US 2000586462	A	20000603	200536	E
			US 200240938	A	20020107		

20/5/5

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0007365514 & *Drawing available*

WPI Acc no: 1995-180468/199524

Related WPI Acc No: 1999-265479; 1999-265532; 1999-373058; 2000-273246

XRPX Acc No: N1995-141684

**Electronic postage scales system incorporating digital circuitry - has display with screen for options to determine weight and service of package activated by input keys to select valid subsets of options**

Patent Assignee: ASCOM HASLER MAILING SYSTEMS INC (ASCO-N); HASLER INC (HASL-N)  
Inventor: CROWE A A; EMMETT J S; ESKANDARI F; JAPENGA R J; LEHMAN J L; PALANGE M

F; RAHGO G P; SCHWARTZ R G; SIMCIK M E; SWANBERY R; WEIRSMAN W A

**Alerting Abstract EP A2**

The system comprises a display (16) and a screen (9) with an arrangement for determining the weight of a package. A part selects a service by which the package is to be shipped. The **selection** part includes **multiple** input keys (801). **Multiple options** may be displayed on the screen. Each option is associated with a different input key and is substantially aligned with the screen options.

Each option is selectable by activating the associated key. The shipping cost of the package is determined as a function of the weight for the selected service. The selection part is responsive to an input **option** to **assign** further options. The display indicates a subset of the options being valid. The valid options may be displayed in reverse video.

USE/ADVANTAGE - System is easy to use to minimise confusion and accurately determines weight with interface capabilities for printers and the like.

20/5/6

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0007110535 & & *Drawing available*

WPI Acc no: 1995-139720/199518

XRPX Acc No: N1995-109775

**Rule decoding and evaluation device for fuzzy inference processor - has rule decoder and rule evaluator operating with time parallel fuzzification**

Patent Assignee: SIEMENS AG (SIEI)

Inventor: HENTSCHEL K; KUENEMUND T

Patent Family ( 6 patents, 19 & countries )

Patent Number	Kind	Date	Application Number	Kind	Date	Update	Type
WO 1995008797	A1	19950330	WO 1994DE1061	A	19940914	199518	B
EP 721617	A1	19960717	EP 1994926099	A	19940914	199633	E
			WO 1994DE1061	A	19940914		
EP 721617	B1	19970528	EP 1994926099	A	19940914	199726	E
			WO 1994DE1061	A	19940914		
DE 59402937	G	19970703	DE 59402937	A	19940914	199732	E
			EP 1994926099	A	19940914		
			WO 1994DE1061	A	19940914		
US 5704010	A	19971230	WO 1994DE1061	A	19940914	199807	E
			US 1996617909	A	19960319		
JP 10508124	W	19980804	WO 1994DE1061	A	19940914	199841	E
			JP 1995509485	A	19940914		

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30/5/1 (Item 1 from file: 350) [Links](#)

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0014155149 & & *Drawing available*

WPI Acc no: 2004-340070/200431

XRPX Acc No: N2004-271869

**Online digital information selling system organizes information content for delivery, prices information content to needs of specific market segments, and offers information content to specific market segments simultaneously**

Patent Assignee: STEICHEN T J (STEL-I)

Inventor: STEICHEN T J

Patent Family ( 1 patents, 1 & countries )

Patent Number	Kind	Date	Application Number	Kind	Date	Update	Type
US 20040078341	A1	20040422	US 2002418587	P	20021015	200431	B
			US 2003683847	A	20031011		

#### Alerting Abstract US A1

**NOVELTY** - The system organizes information content for delivery and prices information content to the needs of specific market segments. The information content is offered to the specific market segments simultaneously, such that the charges for the information content are processed with speed and with minimum interruption to requesting clients.

**DESCRIPTION** - The system has plans each having a specific charge imposed on the clients for obtaining selected accessible content components. An authentication unit associates the clients with the authorized identities to permit access of a client to the accessible content components defined by the associated plans. An access control unit determines if a requesting client is authorized to access requested content prior to delivery of the content. A real time charging unit determines the **amount** of any **charge** that may apply for the delivery of the content to the client prior to the delivery of the content. A localized delivery **unit** provides the **requested** content to the requesting clients while the system maintains full control of the delivery of information content to the network at all times. A real time reconciliation unit adds the **amount** of any **charge** to the requesting client's associated accumulated charge balance at the time of delivery of the content to the requesting client, in which charge is not added in the event that delivery of content is not made. **INDEPENDENT USE** - For providing a wide range of propriety information simultaneously to different groups of consumers under potentially wide set of group-specific **payment options**. For **electronically** delivering information content to requesting clients for selected charges.

**ADVANTAGE** - Provides an **online** digital information **selling** system that can be configured to provide an unlimited **number** of graduated, intermediate **options**. Provides both local and remote authentication **options**, access to **multiple different** authentication services, **and** a fall-back local authentication for **users** when their **selected authentication** device is not available. **Sells** information products in which the content of the products can be tailored and **priced** according to the **value** perceived by **different** segments of the served market, and in which charge processing is streamlined to **minimize** interference with user interaction and to speed the process.

30/5/2

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0013048374 & & *Drawing available*

WPI Acc no: 2003-127815/200312

XRPX Acc No: N2003-101445

**Hardware components selection for processor e.g. systolic processor, involves modifying combination of hardware components when initial interval associated with scheduled instructions exceeds maximum initiation interval**

Patent Assignee: HEWLETT-PACKARD CO (HEWP)

Inventor: SCHREIBER R S

Patent Family ( 1 patents, 1 & countries )

Patent Number	Kind	Date	Application Number	Kind	Date	Update	Type
US 6460173	B1	20021001	US 1999378431	A	19990820	200312	B

#### Alerting Abstract US B1

**NOVELTY** - An integer linear program is created using one or more characteristics of hardware components having the lowest cost. The program is solved for selecting the combination of hardware components. A scheduler schedules instructions on the combination. The combination is modified when the initial interval associated with the scheduled instructions exceeds the maximum initiation interval. **USE** - For selecting hardware components for processor e.g. systolic processor, **application** specific integrated processor.

**ADVANTAGE** - Provides close approximation and saves substantial **amount of time** and design effort **relative to having** to start from scratch. The use of the integer linear program helps to solve the **multi-dimensional function units selection problem** and speeds the **selection of a low cost function unit mix** that can be used to carry out the required operations with the desired initiation interval, thus offering efficient computing system.

## Subject Search; patent literature; full text

Set Items Description

S1 490977 S ((PLURAL OR PLURALITY OR MULTIPLE? OR MULTI OR SEVERAL OR TWO OR 2 OR MORE OR SOME OR FEW OR NUMEROUS OR MANY OR NUMBER OR QUANTIT??? OR MULTITUD? OR VARIOUS OR AMOUNT? ? OR ARRAY? ? OR DIFFERENT)(2N)(FEE? ? OR PRICE? ? OR PRICING OR CHARGE? ? OR COST? ? OR RATE OR VALUE OR EXPENS??? OR PAY??? OR PAYMENT? ? OR WORTH OR VALUATION? ?))

S2 1236303 S ((PLURAL OR PLURALITY OR MULTIPLE? OR MULTI OR SEVERAL OR TWO OR 2 OR MORE OR SOME OR FEW OR NUMEROUS OR MANY OR NUMBER OR QUANTIT??? OR MULTITUD? OR VARIOUS OR AMOUNT? ? OR ARRAY? ? OR DIFFERENT)(3N)(TIME(2N)(INTERVAL? ? OR LENGTH? ? OR PERIOD? ?) OR TIMESPAN OR TIMESPANS OR SPAN OR SPANS OR PERIOD OR TIMEPERIOD OR INTERVAL OR INTERVALS OR TERM OR MINUTE OR MINUTES OR SECOND OR SECONDS OR HOUR OR HOURS OR DATE OR DAY OR TIME OR TIMING OR TIMELINE OR MONTH?? OR YEAR?? OR TERM? ? OR SPAN? ?))

S3 336841 S ((PLURAL OR PLURALITY OR MULTIPLE? OR MULTI OR SEVERAL OR TWO OR 2 OR MORE OR SOME OR FEW OR NUMEROUS OR MANY OR NUMBER OR QUANTIT??? OR MULTITUD? OR VARIOUS OR AMOUNT? ? OR ARRAY? ? OR DIFFERENT)(3N)(OPTIONS OR OPTION OR SELECTION OR SELECTIONS OR CHOICES OR CHOICE OR CHOSEN OR PICKS OR ALTERNATIVE OR ALTERNATIVES))

S4 229777 S (FORECAST??? OR FORETELL? OR FORE()CAST??? OR TELL??? OR SEE??? OR PROBABILITY OR PROBABLE OR ANTICIPAT??? OR EXPECT?? OR MODEL??? OR MODELLING OR PREDICT??? OR FORESEE? OR POTENTIAL?? OR CONTINGEN?? OR LIKELY? OR LIKELIHOOD OR CHANCE? ? OR PROJECTI??? OR PROFIL???) (4N)(ACTIVITY OR ACTIVITIES OR SALES OR REQUESTS OR DEMAND? OR NEED? OR REQUIRE? OR WANT? OR DESIRES OR PREFERENCES OR NECESSIT? OR NECESSARY OR STIPULAT? OR INVENTORY OR INVENTORIES OR SELLING OR NUMBER? ? OR AMOUNT? ? OR ACTION? ?)

S5 279159 S ((FEEDBACK OR FEED()BACK OR ASSESS? OR TRACK??? OR MONITOR??? OR QUANTIF? OR DETERMIN? OR EVALUAT? OR RATE? ? OR RATING)(3N)(ACTIVITY OR ACTIVITIES OR SALES OR REQUESTS OR DEMAND? OR NEED? OR REQUIRE? OR WANT? OR DESIRES OR PREFERENCES OR NECESSIT? OR NECESSARY OR STIPULAT?))

S6 41479 S (RESERVATION? ? OR RESERV??? OR SECURE? ? OR PRESELECT??? OR BOOK?? OR BOOKING? ? OR SCHEDUL??? OR REQUEST??? OR ASSIGN??? OR ASSIGNMENT? ? OR ALLOCATION? ? OR ALLOTMENT? ?)(2N)(ITEM OR UNIT OR THING OR ENTITY OR ARTICLE OR PIECE OR OPTION)

S7 84457 S S1(S)S2

S8 3108 S S7(S)S3  
 S9 652 S S8(S)S4  
 S10 351 S S9(S)S5  
 S11 77 S S10(S)S6  
 S12 42 S S11 (10N)((E OR ELECTRONIC OR ONLINE OR ON(LINE OR INTERNET OR WEB)(2N)(COMMERCE OR SHOP? OR RETAIL? OR SALES OR SELLING OR BUY??? OR PURCHAS??? OR ORDER? ? OR ORDERING) OR ECOMMERCE) OR (AUCTION OR AUCTIONS OR AUCTIONING OR COMPETITIVE()(BUYING OR PURCHAS??? OR BIDDING OR BIDS) OR DUTCHAUCTION OR DUTCHAUCTIONS OR MATCHING()(SYSTEM OR SYSTEMS) OR AUCTIONWORKS OR EBAY OR E()BAY OR CHANNELFUSION OR UBID OR UTRADE OR BID(1W)ASK OR META AUCTION OR MULTIAUCTION OR TENDER??? OR PROPOS??? OR APPLICATION OR SUBMIT OR SUBMITS OR SUBMITT???) OR (SELL??? OR VEND??? OR LICENS??? OR LICENC??? OR SALE? ?))  
 S13 32 S S12 AND IC=(G06Q? OR G06F?)  
 S14 21 S S13 NOT AD=2001:2008  
 S15 21 IDPAT (sorted in duplicate/non-duplicate order)  
 S16 21 IDPAT (primary/non-duplicate records only)  
 S17 99 S (((PLURAL OR PLURALITY OR MULTIPLE? OR MULTI OR SEVERAL OR TWO OR 2 OR MORE OR SOME OR FEW OR NUMEROUS OR MANY OR NUMBER OR QUANTIT??? OR MULTITUD? OR VARIOUS OR AMOUNT? ? OR ARRAY? ? OR DIFFERENT)(2N)(PRICE OR PRICING OR CHARGE? ? OR COST? ? OR VALUE) AND (OPTIONS OR OPTION OR SELECTION OR SELECTIONS OR CHOICES OR CHOICE OR CHOSEN OR PICKS OR ALTERNATIVE OR ALTERNATIVES)))(S)(RATING OR RATED OR FEEDBACK OR FEED()BACK OR EVALUAT?))(4N)(AUCTION OR AUCTIONING OR SELL??? OR ECOMMERCE OR E()COMMERCE)  
 S18 96 S S17 NOT S16  
 S19 92 S S18 AND IC=(G06Q? OR G06F?)  
 S20 32 S S19 NOT AD=2001:2008  
 S21 0 S S20 AND IC=G06Q?  
 S22 32 S S20 AND IC=G06F?  
 ; show files

[File 348] **EUROPEAN PATENTS** 1978-200833  
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[File 349] **PCT FULLTEXT** 1979-2008/UB=20080821IUT=20080814  
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 16/5/1 (Item 1 from file: 348) [Links](#)

**09686073 search**

**SALES SYSTEM WITH SALES ACTIVITY FEEDBACK**

EUROPEAN PATENTS

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02470278

**Systems and methods for secure transaction management and electronic rights protection**

Systeme und Verfahren für sichere Transaktionsverwaltung und elektronischen Rechtsschutz

Systemes et procedes de gestion de transaction securisee et de protection des droits electroniques

**Patent Assignee:**

- **Intertrust Technologies Corp.** (7745470)  
955 Stewart Drive; Sunnyvale CA 94085-3913; (US)  
(Applicant designated States: all)

**Inventor:**

- **Ginter, Karl L.**  
10404 43rd Avenue; Beltsville, MD 20705; (US)
- **Shear, Victor H.**  
5203 Battery Lane; Bethesda, MD 20814; (US)

	Country	Number	Kind	Date	
Patent	EP	1923814	A2	20080521	(Basic)
	EP	1923814	A3	20080625	
Application	EP	2008100047		19960213	
Priorities	US	388107		19950213	

**Abstract** EP 1923814 A3

A method of distributing electronic content is disclosed. The method comprises distributing a first electronic object to a user's computer system (600), the first electronic object being associated with an encrypted piece of electronic content, the first electronic object comprising first control information governing use of the piece of electronic content, the first control information specifying one or more permitted uses of the piece of electronic content, and separately distributing a second electronic object to the user's computer system, the second electronic object comprising second control information governing use of the piece of electronic content. The first and second control information are configured to be applied in combination by tamper resistant hardware and/or software (503) running on the user's computer system to securely govern use of the piece of electronic content. A corresponding method of receiving electronic content is also disclosed.

16/5/2 (Item 2 from file: 348) [Links](#)

EUROPEAN PATENTS

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02445994

**Systems and methods for secure transaction management and electronic rights protection**

Systeme und Verfahren für sichere Transaktionsverwaltung und elektronischen Rechtsschutz

Systemes et procedes de gestion de transactions securisees et de protection des droits electroniques

**Patent Assignee:**

- **Intertrust Technologies Corp.** (7745470)  
955 Stewart Drive; Sunnyvale CA 94085-3913; (US)  
(Applicant designated States: all)

**Inventor:**

- **Ginter, Karl L.**  
10404 43rd Avenue; BeltsvilleMD 20705; (US)

**• Et. Al.**

	Country	Number	Kind	Date	
Patent	EP	1914655	A2	20080423	(Basic)
Application	EP	2008075029		19970829	

Priorities	US	706206		19960830	
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**Abstract** EP 1914655 A2

A method performed by an electronic appliance, the electronic appliance comprising a clock. The method includes contacting a trusted server; obtaining a trusted time value from the trusted server; determining whether a time value on the clock is within a predefined range of the trusted time value; and at least temporarily disabling certain functionality if the time value on the clock is not within the predefined range of the trusted time value.

16/5/3 (Item 3 from file: 348) [Links](#)

EUROPEAN PATENTS

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01888484

# **Systems and methods for secure transaction management and electronic rights protection**

Systeme und Verfahren zur gesicherten Transaktionsverwaltung und elektronischem Rechtsschutz

Systemes et procedes de gestion de transactions securisees et de protection de droits electroniques

## **Patent Assignee:**

- **Intertrust Technologies Corp.;** (2434320)

460 Oakmead Parkway; Sunnyvale, CA 94086-4708; (US)

(Applicant designated States: all)

## **Inventor:**

- **Ginter, Karl L.**

10404 43rd Avenue; Beltsville, Maryland 20705; (US)

- **Et. Al.**

	Country	Number	Kind	Date	
Patent	EP	1526472	A2	20050427	(Basic)
	EP	1526472	A3	20060726	
Application	EP	2004078254		19960213	
Priorities	US	388107		19950213	

**Abstract** EP 1526472 A2

The present invention provides systems and methods for secure transaction management and electronic rights protection. Electronic appliances such as computers equipped in accordance with the present invention help to ensure that information is accessed and used only in authorized ways, and maintain the integrity, availability, and/or confidentiality of the information. Such electronic appliances provide a distributed virtual distribution environment (VDE) that may enforce a secure chain of handling and control, for example, to control and/or meter or otherwise monitor use of electronically stored or disseminated information. Such a virtual distribution environment may be used to protect rights of various participants in electronic commerce and other electronic or electronic-facilitated transactions. Distributed and other operating systems, environments and architectures, such as, for example, those using tamper-resistant hardware-based processors, may establish security at each node. These techniques may be used to support an all-electronic information distribution, for example, the utilizing the "electronic higher".

16/5/4 (Item 4 from file: 348) [Links](#)

EUROPEAN PATENTS

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01869029

**Systems and methods for secure transaction management and electronic rights protection**  
Systeme und Verfahren zur gesicherten Transaktionsverwaltung und elektronischem Rechtsschutz  
Systemes et procedes de gestion de transactions securisees et de protection de droits electroniques  
**Patent Assignee:**

- **ELECTRONIC PUBLISHING RESOURCES, INC.;** (976840)  
460 Oakmead Parkway; Sunnyvale, CA 94086-4708; (US)  
(Applicant designated States: all)

**Inventor:**

- **Ginter, Karl L.**  
10404 43rd Avenue; Beltsville, Maryland 20705; (US)

- **Et. Al.**

	Country	Number	Kind	Date	
Patent	EP	1515216	A2	20050316	(Basic)
	EP	1515216	A3	20050323	
Application	EP	2004078194		19960213	
Priorities	US	388107		19950213	

16/5/5 (Item 5 from file: 348) [Links](#)

EUROPEAN PATENTS

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01752676

**Systems and methods for secure transaction management and electronic rights protection**  
Systeme und Verfahren zur gesicherten Transaktionsverwaltung und elektronischem Rechtsschutz  
Systemes et procedes de gestion de transactions securisees et de protection de droits electroniques

16/5/6 (Item 6 from file: 348) [Links](#)

EUROPEAN PATENTS

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00957813

**PERSONAL ELECTRONIC SETTLEMENT SYSTEM, ITS TERMINAL, AND MANAGEMENT APPARATUS**

PERSONLICHES ELEKTRONISCHES REGELUNGSSYSTEM, TERMINAL UND MANAGEMENTAPPARAT

SYSTEME DE REGLEMENT ELECTRONIQUE PERSONNEL, TERMINAL DE CE DERNIER ET APPAREIL PERMETTANT DE GERER CE SYSTEME

**Patent Assignee:**

- **MATSUSHITA ELECTRIC INDUSTRIAL CO., LTD.;** (216883)  
1006, Oaza Kadoma; Kadoma-shi, Osaka-fu, 571; (JP)  
(applicant designated states: DE;FR;GB)

**Inventor:**

- **TAKAYAMA, Hisashi**  
21-22, Matsubara 4-chome, Setagaya-ku; Tokyo 156; (JP)

	Country	Number	Kind	Date	
Patent	EP	910028	A1	19990421	(Basic)
	WO	9821677		19980522	
Application	EP	97912468		19971114	
	WO	97JP4161		19971114	
Priorities	JP	96316897		19961114	
	JP	97117681		19970422	

According to the present invention provided is a settlement means that is superior in safety and usability. The settlement means comprises: payment means 100 including a plurality of systems of communication means; charging means 101 including a plurality of systems of communication means; and settlement means 102 including a plurality of systems of communication means. Since the payment means and the settlement means exchange transaction data by communicating with each other, it is possible to prevent the assessment of an illegal charge by the charging means. In addition, since a signature (a digital signature) and an accounting statement are exchanged by communication between the payment means and the charging means, the efficiency of the sale can be improved.

16/5/7 (Item 7 from file: 348) [Links](#)

EUROPEAN PATENTS

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00341188

**Storage subsystem including an error correcting cache.**

Speichersubsystem mit Fehlerkorrekturcache-Speicher.

Sous-système de mémoire à antémemoire de correction d'erreur.

**Patent Assignee:**

- **International Business Machines Corporation;** (200120)  
Old Orchard Road; Armonk, N.Y. 10504; (US)  
(applicant designated states: DE;FR;GB)

**Inventor:**

	Country	Number	Kind	Date	
Patent	EP	348616	A2	19900103	(Basic)
	EP	348616	A3	19910313	
	EP	348616	B1	19951011	
Application	EP	89106935		19890418	
Priorities	US	212432		19880628	

16/5/8 (Item 8 from file: 349) [Links](#)

PCT FULLTEXT

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00806392

**TECHNOLOGY SHARING DURING ASSET MANAGEMENT AND ASSET TRACKING IN A NETWORK-BASED SUPPLY CHAIN ENVIRONMENT AND METHOD THEREOF**  
PARTAGE TECHNOLOGIQUE LORS DE LA GESTION ET DU SUIVI DU PARC INFORMATIQUE DANS UN ENVIRONNEMENT DU TYPE CHAÎNE D'APPROVISIONNEMENT RÉSEAUTÉE, ET PROCÉDÉ ASSOCIÉ

**Patent Applicant/Patent Assignee:**

- **ACCENTURE LLP**; 1661 Page Mill Road, Palo Alto, CA 94304  
US; US(Residence); US(Nationality)

	Country	Number	Kind	Date
Patent	WO	200139086	A2	20010531
Application	WO	2000US32310		20001122
Priorities	US	99444653		19991122
	US	99447623		19991122

16/5/9 (Item 9 from file: 349) [Links](#)

PCT FULLTEXT

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00806384

**NETWORK AND LIFE CYCLE ASSET MANAGEMENT IN AN E-COMMERCE  
ENVIRONMENT AND METHOD THEREOF**

GESTION D'ACTIFS DURANT LE CYCLE DE VIE ET EN RESEAU DANS UN  
ENVIRONNEMENT DE COMMERCE ELECTRONIQUE ET PROCEDE ASSOCIE

**Patent Applicant/Patent Assignee:**

- **ACCENTURE LLP**; 1661 Page Mill Road, Palo Alto, CA 94304  
US; US(Residence); US(Nationality)

	Country	Number	Kind	Date
Patent	WO	200139030	A2	20010531
Application	WO	2000US32324		20001122
Priorities	US	99444775		19991122
	US	99447621		19991122

16/5/10 (Item 10 from file: 349) [Links](#)

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00806383

**COLLABORATIVE CAPACITY PLANNING AND REVERSE INVENTORY MANAGEMENT  
DURING DEMAND AND SUPPLY PLANNING IN A NETWORK-BASED SUPPLY CHAIN  
ENVIRONMENT AND METHOD THEREOF**

PLANIFICATION EN COLLABORATION DES CAPACITES ET GESTION ANTICIPEE DES  
STOCKS LORS DE LA PLANIFICATION DE L'OFFRE ET DE LA DEMANDE DANS UN  
ENVIRONNEMENT DE CHAINE D'APPROVISIONNEMENT FONDEE SUR LE RESEAU ET  
PROCEDE ASSOCIE

**Patent Applicant/Patent Assignee:**

- **ACCENTURE LLP**; 1661 Page Mill Road, Palo Alto, CA 94304  
US; US(Residence); US(Nationality)

	Country	Number	Kind	Date
Patent	WO	200139029	A2	20010531

Application	WO	2000US32309		20001122
Priorities	US	99444655		19991122
	US	99444886		19991122

16/5/11 (Item 11 from file: 349) [Links](#)

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00806382

**METHOD FOR AFFORDING A MARKET SPACE INTERFACE BETWEEN A PLURALITY OF MANUFACTURERS AND SERVICE PROVIDERS AND INSTALLATION MANAGEMENT VIA A MARKET SPACE INTERFACE**

PROCEDE DE MISE A DISPOSITION D'UNE INTERFACE D'ESPACE DE MARCHÉ ENTRE UNE PLURALITE DE FABRICANTS ET DES FOURNISSEURS DE SERVICES ET GESTION D'UNE INSTALLATION VIA UNE INTERFACE D'ESPACE DE MARCHÉ

**Patent Applicant/Patent Assignee:**

- **ACCENTURE LLP;** 1661 Page Mill Road, Palo Alto, CA 94304  
US; US(Residence); US(Nationality)

	Country	Number	Kind	Date
Patent	WO	200139028	A2	20010531
Application	WO	2000US32308		20001122
Priorities	US	99444773		19991122
	US	99444798		19991122

16/5/12 (Item 12 from file: 349) [Links](#)

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00802534

**ANY-TO-ANY COMPONENT COMPUTING SYSTEM**

SYSTEME INFORMATIQUE A COMPOSANTS TOUTE CATEGORIE

**Patent Applicant/Patent Assignee:**

- **E-BRAIN SOLUTIONS LLC;** 1200 Mountain Creek Road, Suite 440, Chattanooga, TN 34705  
US; US(Residence); US(Nationality)  
(For all designated states except: US)
- **WARREN Peter;** 1200 Mountain Creek Road, Suite 440, Chattanooga, TN 37405  
US; GB(Residence); GB(Nationality)  
(Designated only for: US)
- **LOWE Steven;** 1625 Starboard Drive, Hixson, TN 37343  
US; US(Residence); US(Nationality)  
(Designated only for: US)

	Country	Number	Kind	Date
Patent	WO	200135216	A2-A3	20010517
Application	WO	2000US31231		20001113
Priorities	US	99164884		19991112

**English Abstract:**

A universal data and software structure and method for an Any-to-Any computing machine in which any number of any components can be related to any number of any other components in a manner that is not intrinsically hierarchical and is intrinsically unlimited. The structure and method includes a Concept Hierarchy; each concept or assembly of concepts is uniquely identified and assigned a number in a Numbers Concept Language or uniquely identified in a Non-numbers Concept Language. Each Component or assembly of Components is intrinsically related to all other data items that contain common or related components.

16/5/13 (Item 13 from file: 349) [Links](#)

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00784184

**A SYSTEM, METHOD FOR FIXED FORMAT STREAM COMMUNICATION IN A COMMUNICATION SERVICES PATTERNS ENVIRONMENT**

SYSTEME, PROCEDE ET ARTICLE POUR FLUX DE FORMAT FIXE DANS UN ENVIRONNEMENT A CONFIGURATIONS DE SERVICES DE COMMUNICATION

**Patent Applicant/Patent Assignee:**

- **ACCENTURE LLP;** 1661 Page Mill Road, Palo Alto, CA 94304

US; US(Residence); US(Nationality)

	Country	Number	Kind	Date
Patent	WO	200117194	A2-A3	20010308
Application	WO	2000US24114		20000831
Priorities	US	99386430		19990831

**English Abstract:**

A system, method, and article of manufacture provide a fixed format stream-based communication system. A sending fixed format contract on interface code is defined for a sending system. A receiving fixed format contract on interface code is also defined for a receiving system. A message to be sent from the sending system to the receiving system is translated based on the sending fixed format contract. The message is then sent from the sending system and subsequently received by the receiving system. The message received by the receiving system is then translated based on the receiving fixed format contract.

16/5/14 (Item 14 from file: 349) [Links](#)

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00784139

**A SYSTEM, METHOD AND ARTICLE OF MANUFACTURE FOR A SELF-DESCRIBING STREAM IN A COMMUNICATION SERVICES PATTERNS ENVIRONMENT**

SYSTEME, PROCEDE ET ARTICLE DE FABRICATION DESTINES A UN FLUX D'AUTODESCRIPTEURS DANS UN ENVIRONNEMENT DE MODELES DE SERVICES DE COMMUNICATION

16/5/15 (Item 15 from file: 349) [Links](#)

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00784134

**A SYSTEM, METHOD AND ARTICLE OF MANUFACTURE FOR A CONSTANT CLASS COMPONENT IN A BUSINESS LOGIC SERVICES PATTERNS ENVIRONMENT**  
**SYSTEME, PROCEDE ET ARTICLE MANUFACTURE UN COMPOSANT DE CLASSE DE CONSTANCE DANS UN ENVIRONNEMENT DE SCHEMAS DE SERVICES DE LOGIQUE D'AFFAIRES**

**Patent Applicant/Patent Assignee:**

- **ACCENTURE LLP**; 1661 Page Mill Road, Palo Alto, CA 94304  
US; US(Residence); US(Nationality)

16/5/16 (Item 16 from file: 349) [Links](#)

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00784132

**A SYSTEM, METHOD AND ARTICLE OF MANUFACTURE FOR A LEGACY WRAPPER IN A COMMUNICATION SERVICES PATTERNS ENVIRONMENT**  
**SYSTEME, PROCEDE ET DISPOSITIF POUR MODULE D'HABILLAGE EXISTANT DANS UN ENVIRONNEMENT DE SCHEMAS DE SERVICES DE COMMUNICATION**

**Patent Applicant/Patent Assignee:**

- **ACCENTURE LLP**; 1661 Page Mill Road, Palo Alto, CA 94304  
US; US(Residence); US(Nationality)

	Country	Number	Kind	Date
Patent	WO	200116724	A2-A3	20010308
Application	WO	2000US24084		20000831
Priorities	US	99386834		19990831

#### **English Abstract:**

A system, method, and article of manufacture are provided for affording access to a legacy system. A plurality of components coupled to a client via a component integration architecture are provided for servicing the client. A legacy system is interconnected to the client via the integration architecture using a legacy wrapper. The legacy system and the client are interfaced via the legacy wrapper by communicating with the client by way of a first protocol and by communicating with the legacy system by way of a second protocol.

16/5/17 (Item 17 from file: 349) [Links](#)

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00784124

**SYSTEM, METHOD, AND ARTICLE OF MANUFACTURE FOR A REQUEST SORTER IN A TRANSACTION SERVICES PATTERNS ENVIRONMENT**

SYSTEME, PROCEDE ET ARTICLE DE FABRICATION APPLIQUES DANS UN TRIEUR DE  
REQUETES D'UN ENVIRONNEMENT DE STRUCTURES DE SERVICES DE TRANSACTIONS  
**Patent Applicant/Patent Assignee:**

- **ACCENTURE LLP**; 1661 Page Mill Road, Palo Alto, CA 94304  
US; US(Residence); US(Nationality)

	Country	Number	Kind	Date
Patent	WO	200116704	A2-A3	20010308
Application	WO	2000US24082		20000831
Priorities	US	99386715		19990831

**English Abstract:**

A system, method and article of manufacture are provided for sorting requests that are being unbatched from a batched message. A group of business objects necessary for a transaction are provided. Logically-related requests received from the business objects are grouped. Sorting rules and/or sort weights are obtained and the requests in the message are sorted and placed in a specific order determined from the sorting rules and/or the sort weights. The sorted requests are batched into a single message which is sent to a data server where the requests are unbundled from the message in the specific order.

16/5/18 (Item 18 from file: 349) [Links](#)

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00784119

**A SYSTEM, METHOD AND ARTICLE OF MANUFACTURE FOR A REFRESHABLE PROXY  
POOL IN A COMMUNICATION ENVIRONMENT**

SYSTEME, PROCEDE ET ARTICLE POUR GROUPE D'ELEMENTS MANDATAIRES (PROXY)  
RAFRAICHISSABLES DANS UN ENVIRONNEMENT A CONFIGURATIONS DE SERVICES DE  
COMMUNICATION

**Patent Applicant/Patent Assignee:**

- **ACCENTURE LLP**; 1661 Page Mill Road, Palo Alto, CA 94304  
US; US(Residence); US(Nationality)

	Country	Number	Kind	Date
Patent	WO	200116668	A2-A3	20010308
Application	WO	2000US24113		20000831
Priorities	US	99386239		19990831

16/5/19 (Item 19 from file: 349) [Links](#)

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00769406

**INTEGRATED BUSINESS-TO-BUSINESS WEB COMMERCE AND BUSINESS  
AUTOMATION SYSTEM**

SYSTEME INTEGRE D'AUTOMATISATION DES ECHANGES COMMERCIAUX ENTRE  
ENTREPRISES PAR L'INTERNET

**Patent Applicant/Inventor:**

- **WONG Charles**

14250 Miranda Road, Los Altos Hills, CA 94022; US; US(Residence); US(Nationality);

	Country	Number	Kind	Date
Patent	WO	200102927	A2-A3	20010111
Application	WO	2000US16739		20000616
Priorities	US	99334688		19990617

**English Abstract:**

The present invention, generally speaking, provides within a self-sufficient single application a general business solution (figure 2B) for end-to-end, continuous-flow, business-to-business electronic commerce, enabling the virtual enterprise in which the entire business can be run via a web browser (figure 3). The self-sufficient single application (figure 2B) provides flexibility, affordability and business scalability. Flexibility is achieved using a unitary "solid-state" web enabled database (figure 3) having a "lowest-common-denominator" item record, or central item table, that serves as the fundamental building block of the system. (The level of granularity of the item record is that used in common commercial exchange--e.g., boxes, pounds, gross, hours, etc.--depending on the nature of the item. The measure may be physically measure or a measure of time, or any other appropriate measure. That is, if a good or service can be measured, then the present system may be used to deal in that good or service.) Each item record (figure 3) contains business domain-specific fields pertaining to some and preferably all of the following business domains: products (figure 3), payments (figure 3), performance (figure 3) and personnel (figure 3).

16/5/20 (Item 20 from file: 349) [Links](#)

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00761432

**METHODS, CONCEPTS AND TECHNOLOGY FOR DYNAMIC COMPARISON OF  
PRODUCT FEATURES AND CUSTOMER PROFILE**

PROCEDES, CONCEPTS ET TECHNIQUE DE COMPARAISON DYNAMIQUE DE  
CARACTERISTIQUES D'UN PRODUIT ET DU PROFIL DES CONSOMMATEURS

**Patent Applicant/Patent Assignee:**

- **ACCENTURE LLP;** 100 South Wacker Drive, Chicago, IL 60606

US; US (Residence); US (Nationality)

(Designated for all)

	Country	Number	Kind	Date
Patent	WO	200073958	A2	20001207
Application	WO	2000US14459		20000524
Priorities	US	99320818		19990527

**English Abstract:**

The present invention is provided for comparison shopping by utilizing a customer's profile to prioritize the features of a group of similar, competing products. First, a customer's profile is developed. This profile may be developed from many sources including customer input, customer buying habits, customer income level, customer searching habits, customer profession, customer education level, customer's purpose of the pending sale, customer's shopping habits, etc. Next, the customer selects multiple, similar



items, i.e. products or services to compare. Finally, a comparison table is presented which prioritizes the features in accordance with the customer's profile.

16/5/21 (Item 21 from file: 349) [Links](#)

PCT FULLTEXT

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00761429

**METHODS, CONCEPTS AND TECHNOLOGY FOR A VIRTUAL SHOPPING SYSTEM  
CAPABLE OF ASSESSING NEEDS OF A CUSTOMER AND RECOMMENDING A PRODUCT  
OR SERVICE BASED ON SUCH ASSESSED NEEDS**

PROCEDES, CONCEPTS ET TECHNOLOGIE POUR SYSTEME D'ACHAT VIRTUEL CAPABLE  
D'EVALUER LES BESOINS D'UN CLIENT ET DE RECOMMANDER UN PRODUIT OU UN  
SERVICE SUR LA BASE DE CES BESOINS

**Patent Applicant/Patent Assignee:**

- **ACCENTURE LLP**; 100 South Wacker Drive, Chicago, IL 60606

US; US(Residence); US(Nationality)

	Country	Number	Kind	Date
Patent	WO	200073955	A2	20001207
Application	WO	2000US14357		20000524
Priorities	US	99321495		19990527

+++++

22/5/1 (Item 1 from file: 348) [Links](#)

EUROPEAN PATENTS

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01196115

**System and method for electronic commerce**

System und Verfahren für elektronischen Handel

Système et méthode pour le commerce électronique

**Patent Assignee:**

- **eturn.com, Inc.**; (2967660)

474 Mercury Drive; Sunnyvale, CA 94086; (US)

(Applicant designated States: all)

	Country	Number	Kind	Date	
Patent	EP	1041521	A2	20001004	(Basic)
	EP	1041521	A3	20010926	
Application	EP	2000104707		20000303	
Priorities	US	274432		19990322	

**International Patent Class (V7): G07F-007/10; G06F-017/60Abstract EP 1041521 A2**

A method for electronic commerce using a computer network includes storing for each of a plurality of buyers a buyer profile comprising criteria for selecting qualified sellers; storing for each of a plurality of sellers a seller profile comprising criteria for selecting requests for quotations on which to quote; receiving from a buyer a request for quotation for a product; applying the buyer profile of the buyer to

select a first set of qualified sellers; applying the seller profiles of the first set of qualified sellers to select a second set of qualified sellers to receive requests for quotation; and anonymously transmitting a request for quotation via the network to each of the second set of qualified sellers. A system for electronic commerce using a computer network includes a computer-readable medium comprising a plurality of buyer profiles having criteria for selecting qualified sellers and a plurality of seller profiles having criteria for selecting requests for quotations on which to quote; a first filter, coupled to the computer-readable medium, for applying the buyer profile of the buyer to select a first set of qualified sellers; a second filter, coupled to the first filter and the computer-readable medium, for applying the seller profiles of the first set of qualified sellers to select a second set of qualified sellers to receive a request for quotation; and a communications module, coupled to the second filter, for receiving a request for quotation and for anonymously transmitting the request for quotation via the network to each of the second set of qualified sellers.

22/5/2 (Item 1 from file: 349) [Links](#)

PCT FULLTEXT

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00807392

# **INTERNET SERVICE SYSTEM**

SYSTEME DE SERVICES INTERNET

**Patent Applicant/Patent Assignee:**

- **LIGHTFLOW COM INC**; 980 North Michigan Avenue, Suite 1920, Chicago, IL 60611  
US; US(Residence); US(Nationality)

	Country	Number	Kind	Date
Patent	WO	200140963	A1	20010607
Application	WO	2000US32153		20001127
Priorities	US	99168178		19991130
	US	2000691979		20001019

## **English Abstract:**

The present invention relates to an Internet service system (4) which provides users with real-time communication with an Internet concierge (8) to facilitate the use of the Internet.

22/5/3 (Item 2 from file: 349) [Links](#)

PCT FULLTEXT

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00806389

**SCHEDULING AND PLANNING BEFORE AND PROACTIVE MANAGEMENT DURING MAINTENANCE AND SERVICE IN A NETWORK-BASED SUPPLY CHAIN ENVIRONMENT**  
PROGRAMMATION ET PLANIFICATION ANTICIPEE, ET GESTION PROACTIVE AU COURS DE LA MAINTENANCE ET DE L'ENTRETIEN D'UN ENVIRONNEMENT DU TYPE CHAINE D'APPROVISIONNEMENT RESEAUTEE

**Patent Applicant/Patent Assignee:**

- **ACCENTURE LLP**; 1661 Page Mill Road, Palo Alto, CA 94304  
US; US(Residence); US(Nationality)

	Country	Number	Kind	Date
Patent	WO	200139082	A2	20010531
Application	WO	2000US32228		20001122
Priorities	US	99447625		19991122
	US	99444889		19991122

22/5/4 (Item 3 from file: 349) [Links](#)

PCT FULLTEXT

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00803562

# **SYSTEM AND METHOD FOR ORDERING SAMPLE QUANTITIES OVER A NETWORK** **SYSTEME ET PROCEDE POUR COMMANDER DES QUANTITES D'ECHANTILLONS SUR UN** **RESEAU**

**Patent Applicant/Patent Assignee:**

- **TRADE ACCESS INC;** 350 Massachusetts Avenue, Cambridge, MA 02139-4182  
US; US(Residence); US(Nationality)  
(For all designated states except: US)
- **CONKLIN Jeffrey;** 41 Rutland Square, Boston, MA 02118  
US; US(Residence); US(Nationality)  
(Designated only for: US)

• **Et. Al.**

	Country	Number	Kind	Date
Patent	WO	200137114	A1	20010525
Application	WO	99US27176		19991117
		Main		

## **English Abstract:**

A multivariate negotiations engine for ordering sample quantities which: enables a sponsor to create and administer a community between participants such as buyers and sellers having similar interests (60); allows a buyer/participant to search and evaluate seller information (70), propose and negotiate orders and counteroffers that include all desired terms (70), request and order sample quantities (74), and track activity; allows a seller/participant to use remote authoring templates to create a complete Website for immediate integration and activation in the community (50), to evaluate proposed buyer orders and counteroffers (54), and to negotiate multiple variables such as prices, terms, conditions etc. (70), iteratively with a buyer. This also allows buyers and sellers to use and negotiate payment options and methods that are accepted internationally. The system maintains internal databases that contain the history of all transactions in each community, so that sponsors, buyers and sellers may retrieve appropriate records to document each stage of interaction and negotiation. Documents are created by the system during the negotiation process.

22/5/5 (Item 4 from file: 349) [Links](#)

PCT FULLTEXT

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00799890

**SYSTEM AND METHOD FOR CONDUCTING WEB-BASED FINANCIAL TRANSACTIONS  
IN CAPITAL MARKETS**

**SYSTEME ET PROCEDE PERMETTANT D'OPERER DES TRANSACTIONS FINANCIERES VIA  
L'INTERNET SUR LE MARCHE FINANCIER**

**Patent Applicant/Patent Assignee:**

- **INTEGRAL DEVELOPMENT CORPORATION**; 156 University Avenue, Palo Alto, CA 94301  
US; US(Residence); US(Nationality)  
(For all designated states except: US)
- **SANDHU Harpal**; 669 Waverly Place, Palo Alto, CA 94301  
US; US(Residence); US(Nationality)  
(Designated only for: US)
- **TOLAT Viral V**; 2148 Harkins Avenue, Menlo Park, CA 94025  
US; US(Residence); US(Nationality)  
(Designated only for: US)

22/5/6 (Item 5 from file: 349) [Links](#)

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00797970

**INVESTMENT ADVICE SYSTEMS AND METHODS**

**SYSTEMES ET PROCEDES DE CONSEIL EN INVESTISSEMENTS**

**Patent Applicant/Patent Assignee:**

- **UPSTREAM TECHNOLOGIES LLC**; Suite 401, 745 Boylston Street, Boston, MA 02116  
US; US(Residence); US(Nationality)

	Country	Number	Kind	Date
Patent	WO	200131538	A1	20010503
Application	WO	2000US29450		20001025
Priorities	US	99161258		19991025

22/5/7 (Item 6 from file: 349) [Links](#)

PCT FULLTEXT

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00792500

**SYSTEM AND METHOD FOR PURCHASE AND SALE OF TRANSPORTATION ASSETS VIA  
A GLOBAL COMPUTER NETWORK**

**SYSTEME ET TECHNIQUE D'ACHAT ET DE VENTE DE BIENS ET DE SERVICE VIA UN  
RESEAU INFORMATIQUE MONDIAL**

**Patent Applicant/Patent Assignee:**

- **GENERAL ELECTRIC COMPANY**; Carl A. Rowald, 2901 East Lake Road, Building 14-522, Erie,  
PA 16531  
US; US(Residence); US(Nationality)

	Country	Number	Kind	Date
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Patent	WO	200126016	A2	20010412
Application	WO	2000US27829		20001010
Priorities	US	99158105		19991007
	US	2000177431		20000121
	US	2000183203		20000217

22/5/8 (Item 7 from file: 349) [Links](#)

PCT FULLTEXT

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00792482

# **AUTOMATED NEGOTIATION AND TRADE DEAL IDENTIFICATION IN SALE AND EXCHANGE BASED TRANSACTIONS**

NEGOCIATION INFORMATISEE ET IDENTIFICATION D'OPERATIONS COMMERCIALES  
DANS DES TRANSACTIONS BASEES SUR LES VENTES ET LES ECHANGES

**Patent Applicant/Inventor:**

- **TAN Min**

3707 Poinciana Drive, #112, Santa Clara, CA 95051; US; US(Residence); US(Nationality);

	Country	Number	Kind	Date
Patent	WO	200125995	A1	20010412
Application	WO	2000US26845		20000929
Priorities	US	99157318		19991001
	US	2000676051		20000928

## **English Abstract:**

Automated negotiation in an on-line environment is described. In one embodiment, the method comprises an automated negotiation agent (202) receiving, over a networked environment an indication of a product to be acquired (208) for an individual, the automated negotiation agent (202) negotiating for the product over the networked environment on behalf of the individual, and completing a transaction as a result of the negotiation of the automated negotiation agent (202).

22/5/9 (Item 8 from file: 349) [Links](#)

PCT FULLTEXT

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00781916

# **METHOD AND APPARATUS FOR AN ELECTRONIC MARKETPLACE FOR SERVICES HAVING A COLLABORATIVE WORKSPACE**

ROCEDE ET APPAREIL DESTINES A UN MARCHÉ ELECTRONIQUE DE SERVICES  
PRESENTANT UN ESPACE DE TRAVAIL COLLECTIF

**Patent Applicant/Patent Assignee:**

- **ELANCE INC;** 820A Kifer Road, Sunnyvale, CA 94086

US; US(Residence); US(Nationality)

	Country	Number	Kind	Date
Patent	WO	200115050	A1	20010301
Application	WO	2000US23350		20000824
Priorities	US	99150611		19990824

22/5/10 (Item 9 from file: 349) [Links](#)

PCT FULLTEXT

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00781905

**BUSINESS METHOD AND PROCESSING SYSTEM**

PROCEDE COMMERCIAL ET SYSTEME DE TRAITEMENT

**Patent Applicant/Patent Assignee:**

- **ePRODUCTIVITY COM INC;** 58 Wellesley Avenue, Wellesley, MA 02482

US; US(Residence); US(Nationality)

(For all designated states except: US)

- **SANDERS Aaron M;** 58 Wellesley Avenue, Wellesley, MA 02482

US; US(Residence); IN(Nationality)

(Designated only for: US)

	Country	Number	Kind	Date
Patent	WO	200115039	A1	20010301
Application	WO	2000US22548		20000817
Priorities	US	99150014		19990820

**English Abstract:**

A business method and a system that focuses on offering, coordinating, fulfilling and delivering an array of knowledge and productivity services that corporate customers require in today's context, the knowledge/business service combinations representing of mission-critical services with intellectual knowledge embodied, the fulfillment of which is done for a cluster of clients located in large buildings. The method provides for pooling of the requirements of various end users for scale-advantaged efficiencies in the processing and service delivery, and sharing such economies of scale generated with the building owners/property managers, who provide the venue from which to operate and enable such pooling to take place, and also with tenant occupants/users, thus creating a market pull. The fulfillment is done by outsourcing to service providers who are established experts in their fields and who have virtual access to new business opportunities according to the method of the invention.

22/5/11 (Item 10 from file: 349) [Links](#)

PCT FULLTEXT

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00774517

**FINANCIAL PRODUCTS HAVING DEMAND-BASED, ADJUSTABLE RETURNS, AND TRADING EXCHANGE THEREFOR**

PRODUITS FINANCIERS AYANT DES RECETTES AJUSTABLES, FONCTION DE LA DEMANDE, ET ECHANGES COMMERCIAUX CORRESPONDANT

**Patent Applicant/Patent Assignee:**

- **LONGITUDE INC;** 650 Fifth Avenue, New York, NY 10019-6018

US; US(Residence); US(Nationality)

(For all designated states except: US)

- **LANGE Jeffrey**; 3 East 84th Street, Apt. 3, New York, NY 10028  
US; US(Residence); US(Nationality)  
(Designated only for: US)

	Country	Number	Kind	Date
Patent	WO	200108063	A1	20010201
Application	WO	2000US19447		20000718
Priorities	US	99144890		19990721
	US	99448822		19991124

#### English Abstract:

This invention provides methods and system for trading and investing in groups of demand-based adjustable return contingent claims, and for establishing markets and exchanges for such claims (262, 263, 264, 265). The advantages of the present invention, as applied to the derivative securities and similar financial markets, include increased price transparency, reduced credit risk, improved information aggregation, increased price transparency, reduced settlement or clearing costs, reduced hedging costs, reduced model risk, reduced event risk, increased liquidity incentives, improved self-consistency, reduced influence by market makers, and increased ability to generate and replicate arbitrary payout distributions. In addition to the trading of derivative securities, the present invention also facilitates the trading of other financial-related contingent claims; non-financial-related contingent claims such as energy, commodity, and weather derivatives; traditional insurance and reinsurance contracts; and contingent claims relating to events which have generally not been readily insurable or hedgeable such as corporate earnings announcements, future semiconductor demand, and changes in technology.

22/5/12 (Item 11 from file: 349) [Links](#)

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00772932

#### METHOD AND APPARATUS FOR CONDUCTING TRANSACTIONS

PROCEDE ET APPAREIL PERMETTANT D'EFFECTUER DES TRANSACTIONS

**Patent Applicant/Patent Assignee:**

- **HERITAGE CAPITAL CORPORATION**; Suite 200, Heritage Plaza, 100 Highland Park Village, Dallas, TX 75205-2788  
US; US(Residence); US(Nationality)

	Country	Number	Kind	Date
Patent	WO	200106439	A1	20010125
Application	WO	2000US19748		20000720
Priorities	US	99144696		19990720
	US	99366631		19990802

#### English Abstract:

An improved method and system for presenting and vending items such as collectibles permits viewing of images of the item before making a purchasing decision. A seller who desires to sell an item provides personal contact information and an inventory listing to a database (28) of a networked transaction system (18). The system receives a request from a potential buyer using the unique identifier that corresponds to an item of interest. The system, upon receiving the request, accesses its inventory database using the unique identifier as a key that is associated with a record referencing the image of the collectible, and

other helpful information. After determining that the record of interest exists, the system displays one or more images that accurately represent the appearance of the item.

22/5/13 (Item 12 from file: 349) [Links](#)

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00769457

#### **VISUAL VEHICLE REPORT**

COMPTE-RENDU VISUEL RELATIF A UN VEHICULE

**Patent Applicant/Patent Assignee:**

- **AUTOBYTEL COM INC;** 18872 MacArthur Boulevard, Irvine, CA 29612  
US; US(Residence); US(Nationality)

	Country	Number	Kind	Date
Patent	WO	200102983	A2	20010111
Application	WO	2000US17993		20000629
Priorities	US	99347248		19990702
	US	99347895		19990706

22/5/14 (Item 13 from file: 349) [Links](#)

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00766082

**SETTLEMENT SYSTEMS AND METHODS WHEREIN A BUYER TAKES POSSESSION AT A RETAILER OF A PRODUCT PURCHASED USING A COMMUNICATION NETWORK**  
SYSTEMES ET PROCEDES DE REGLEMENT CONSISTANT POUR UN ACHETEUR A PRENDRE POSSESSION AU NIVEAU D'UN DETAILLANT D'UN PRODUIT ACHETE AU MOYEN D'UN RESEAU DE COMMUNICATION

**Patent Applicant/Patent Assignee:**

- **WALKER DIGITAL LLC;** One High Ridge Park, Stamford, CT 09605  
US; US(Residence); US(Nationality)  
(For all designated states except: US)
- **WALKER Jay S;** 124 Spectacle Lane, Ridgefield, CT 06877  
US; US(Residence); US(Nationality)  
(Designated only for: US )

- **Et. Al.**

#### **English Abstract:**

Settlement systems and methods are provided wherein a buyer takes possession of a product at a retailer. In one embodiment, a purchasing system arranges through a communication network for a buyer to purchase a product from a seller at a first price. The purchasing system also arranges for the buyer to take possession of the product at a retailer that offers the product for sale at a second price. Payment of an amount based on the first price is received from the buyer, and the purchasing system arranges for the retailer to receive payment of an amount based on a settlement price in exchange for providing the product to the buyer.



22/5/15 (Item 14 from file: 349) [Links](#)

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00761424

**A SYSTEM, METHOD, AND ARTICLE OF MANUFACTURE FOR PHASE DELIVERY OF COMPONENTS OF A SYSTEM REQUIRED FOR IMPLEMENTATION OF TECHNOLOGY**  
SYSTEME, PROCEDE ET ARTICLE MANUFACTURE DESTINES A LA FOURNITURE PAR PHASES DE COMPOSANTS D'UN SYSTEME NECESSAIRES A L'APPLICATION D'UNE TECHNIQUE

**Patent Applicant/Patent Assignee:**

- **ACCENTURE LLP**; 100 South Wacker Drive, Chicago, IL 60606  
US; US(Residence); US(Nationality)

	Country	Number	Kind	Date
Patent	WO	200073930	A2	20001207
Application	WO	2000US14458		20000524
Priorities	US	99321360		19990527

22/5/16 (Item 15 from file: 349) [Links](#)

PCT FULLTEXT

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00752884

**SYSTEM AND METHOD FOR PROVIDING AN ELECTRONIC BUSINESS-TO-BUSINESS EXCHANGE FOR BUYERS AND SELLERS**  
SYSTEME ET PROCEDE ASSURANT DES ECHANGES COMMERCIAUX ELECTRONIQUES ENTRE ACHETEURS ET VENDEURS

**Patent Applicant/Patent Assignee:**

- **TRADEOUT COM INC**; 410 Saw Mill River Road, Suite 2065, Ardsley, NY 10502  
US; US(Residence); US(Nationality)  
(For all designated states except: US)
- **McCAGG Brin**; 119 East 84th Street, #6A, New York, NY 10028  
US; US(Residence); US(Nationality)  
(Designated only for: US)
- **BOYLE Thomas R**; 362 Joan Drive, Fairfield, CT 06430  
US; US(Residence); US(Nationality)  
(Designated only for: US)
- **SCHILLING Peter**; 59 Woodleigh Road, Dedham, MA 02026  
US; US(Residence); US(Nationality)  
(Designated only for: US)

22/5/17 (Item 16 from file: 349) [Links](#)

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00751214

**SYSTEM AND METHOD FOR DEVELOPING AND MANAGING A FINANCIAL SERVICES PRODUCT**

SYSTEME ET PROCEDE POUR DEVELOPPER ET GERER UN PRODUIT DE SERVICES FINANCIERS

**Patent Applicant/Patent Assignee:**

- **GE FINANCIAL ASSURANCE HOLDINGS INC;** 6604 West Broad Street, Richmond, VI 23230  
US; US(Residence); US(Nationality)

	Country	Number	Kind	Date
Patent	WO	200063824	A2	20001026
Application	WO	2000US9899		20000413
Priorities	US	99293398		19990416
	US	99475693		19991230

22/5/18 (Item 17 from file: 349) [Links](#)

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00750426

**ELECTRONICALLY TRANSMITTED PAYMENT SYSTEM**

**SYSTEME DE PAIEMENT TRANSMIS PAR VOIE ELECTRONIQUE**

**Patent Applicant/Inventor:**

- **VON HERZEN Brian**  
#246, 675 Fairview Drive, Carson City, NV 89701; US; US(Residence); US(Nationality);
- **KAY Timothy L**  
907 Mercedes Avenue, Los Altos, CA 94022; US; US(Residence); US(Nationality);

	Country	Number	Kind	Date
Patent	WO	200063809	A1	20001026
Application	WO	2000US10345		20000417
Priorities	US	99129403		19990415
	US	2000176401		20000113

**English Abstract:**

The present invention permits electronic transmission of fund, payment or rebate to a payee (320) or rebate recipient (320). The payee (320) or rebate recipient (320) prints a financial instrument (364) or generates a coupon (364) at a printer (360) or user's terminal. The financial instrument (364) or coupon (364) can be generated without the need of special equipment and can be redeemed for payment at a financial institution of the payee (320) or rebate recipient's (320) choice.

22/5/19 (Item 18 from file: 349) [Links](#)

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00748767

**SYSTEM, APPARATUS AND METHOD FOR A COMPUTER-IMPLEMENTABLE TRADING EXCHANGE**

**SYSTEME, APPAREIL ET PROCEDE DESTINES AUX ECHANGES COMMERCIAUX ASSISTES**

PAR ORDINATEUR

**Patent Applicant/Patent Assignee:**

- **IQ PORT INTERNATIONAL LIMITED**; 1 Earls Fort Centre, Hatch Street, Dublin  
IE; IE(Residence); IE(Nationality)  
(For all designated states except: US)
- **McMAHON Freddie**; 96 Mariners Way, Maldon, Essex CN9 6WY  
GB; GB(Residence); GB(Nationality)  
(Designated only for: US)

	Country	Number	Kind	Date
Patent	WO	200062183	A2	20001019
Application	WO	2000GB1372		20000411
Priorities	GB	998558		19990414

22/5/20 (Item 19 from file: 349) [Links](#)

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00742384

**E-COMMERCE METHOD AND SYSTEM FOR ONLINE OPPORTUNISTIC AUCTIONS IN COMMERCIAL SECONDARY MARKETS**

PROCEDE ET SYSTEME DE COMMERCE ELECTRONIQUE POUR ENCHERES  
OPPORTUNISTES EN LIGNE SUR DES MARCHES COMMERCIAUX SECONDAIRES

**Patent Applicant/Patent Assignee:**

- **VIACHANGE COM INC**; 2400 Lincoln Avenue, Altadena, CA 91001  
US; US(Residence); US(Nationality)  
(For all designated states except: US)
- **GULATI Sandeep**; 5467 La Forest Drive, La Canada, CA 91011  
US; US(Residence); IN(Nationality)  
(Designated only for: US)

	Country	Number	Kind	Date
Patent	WO	200055754	A2	20000921
Application	WO	2000US6299		20000310
Priorities	US	99271096		19990317

22/5/21 (Item 20 from file: 349) [Links](#)

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00737980

**COMPUTER SYSTEM AND METHODS FOR TRADING INFORMATION IN A NETWORKED ENVIRONMENT**

SYSTEME ET PROCEDE INFORMATIQUES DESTINES AU COMMERCE DE L'INFORMATION  
DANS UN ENVIRONNEMENT RESEAU

**Patent Applicant/Patent Assignee:**

- **NEW YORK UNIVERSITY**; 550 First Avenue, New York, NY 10016  
US; US(Residence); US(Nationality)

	Country	Number	Kind	Date
Patent	WO	200050967	A2-A3	20000831
Application	WO	2000US4653		20000223
Priorities	US	99256631		19990223

#### English Abstract:

The embodiments relate to methods and system which enable users, communicating with a computer over a network, to determine answers to questions (108). A question is entered (106) by a user, using a facility accessible to the network, and provided to the computer. The question specifies points reflective of the worth of an answer (109). The question is then electronically posted to the other users. The computer receives answers to the question from some of the users and enables the user originating the question to select one or more answers. The system electronically credits at least some of the points specified in the question to one or more users who provided the selected answers.

22/5/22 (Item 21 from file: 349) [Links](#)

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00566603

#### INTEGRATED REMOTE WEB AUTHORIZING SYSTEM

SYSTEME INTEGRE DE CONCEPTION D'UN SITE WEB A DISTANCE

**Patent Applicant/Patent Assignee:**

- **TRADE ACCESS INC;**

**CONKLIN Jeffrey;**

**FOUCHER David;**

**FOUCHER Daniel;**

	Country	Number	Kind	Date
Patent	WO	200029976	A1	20000525
Application	WO	99US27219		19991116
Priorities	US	98193078		19981116

#### English Abstract:

Integrated remote web authoring in a multivariate negotiations engine (212) which: enables a sponsor to create and administer a community (CA, CB, CC) between participants such as buyers and sellers having similar interests; allows a buyer/participant to search and evaluate (70) seller information; propose (74) and negotiate orders and counteroffers that include all desired terms, request sample quantities, and track activity (78); allows a seller/participant to use remote authoring templates to create (50) a complete Website for immediate integration and activation in the community, to evaluate (54) proposed buyer orders and counteroffers, and to negotiate multiple variables such as prices, terms, conditions, etc., iteratively with a buyer.

22/5/23 (Item 22 from file: 349) [Links](#)  
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00566602

**ITERATIVE BARGAINING SYSTEM**  
**SYSTEME DE NEGOCIATION ITERATIVE**  
**Patent Applicant/Patent Assignee:**

- **TRADE ACCESS INC;**
- **CONKLIN Jeffrey;**
- **FOUCHER David;**
- **FOUCHER Daniel;**

	Country	Number	Kind	Date
Patent	WO	200029975	A1	20000525
Application	WO	99US27224		19991116
Priorities	US	98193077		19981116

**English Abstract:**

A multivariate negotiations engine for iterative bargaining which: enables a sponsor to create and administer a community between participants such as buyers and sellers having similar interests; allows a buyer/participant to search and evaluate seller information (70), propose and negotiate orders and counteroffers that include all desired terms (74), request sample quantities (74), and track activity (58); allows a seller/participant to use remote authoring templates to create a complete Website for immediate integration and activation in the community (50), to evaluate proposed buyer orders and counteroffers (54), and to negotiate multiple variables such as prices, terms, conditions etc., iteratively with a buyer (74). The system provides secure databases, search engines, and other tools for use by the sponsor, which enable the sponsor to define the terms of community participation, establish standards, help promote the visibility of participating companies, monitor activity, collect fees, and promote successes.

22/5/24 (Item 23 from file: 349) [Links](#)  
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00566601

**INTERNATIONAL TRANSACTION PROCESSING SYSTEM**  
**SYSTEME DE TRAITEMENT DE TRANSACTIONS INTERNATIONALES**  
**Patent Applicant/Patent Assignee:**

- **TRADE ACCESS INC;**
- **CONKLIN Jeffrey;**

• **FOUCHER David;**

• **FOUCHER Daniel;**

	Country	Number	Kind	Date
Patent	WO	200029974	A1	20000525
Application	WO	99US27221		19991116
Priorities	US	98192729		19981116

**English Abstract:**

A multivariate negotiations engine for international transaction processing which: enables a sponsor to create and administer a community between participants such as buyers and sellers having similar interests; allows a buyer/participant to search and evaluate seller information (70), propose and negotiate orders and counteroffers that include all desired terms (74), request sample quantities (74), and track activity (58); allows a seller/participant to use remote authoring templates to create a complete Website for immediate integration and activation in the community (50), to evaluate proposed buyer orders and counteroffers (54), and to negotiate multiple variables such as prices, terms, conditions etc., iteratively with a buyer (74). The system provides secure databases, search engines, and other tools for use by the sponsor, which enable the sponsor to define the terms of community participation, establish standards, help promote the visibility of participating companies, monitor activity, collect fees, and promote successes.

22/5/25 (Item 24 from file: 349) [Links](#)

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00566600

**ELECTRONIC NON-REPUDIATION SYSTEM AND METHOD**  
**SYSTEME ET PROCEDE ELECTRONIQUE DE NON REPUDIATION**  
**Patent Applicant/Patent Assignee:**

• **TRADE ACCESS INC;**

**CONKLIN Jeffrey;**

**FOUCHER David;**

**FOUCHER Daniel;**

	Country	Number	Kind	Date
Patent	WO	200029973	A1	20000525
Application	WO	99US27183		19991116
Priorities	US	98192979		19981116

**English Abstract:**

An electronic non-repudiation multivariate negotiations engine for iterative bargaining which: enables a sponsor to create and administer a community between participants such as buyers and sellers having similar interests; allows a buyer/participant to search and evaluate seller information (70), propose and negotiate orders and counteroffers that include all desired terms (74), request sample quantities (74), and

track activity (58); allows a seller/participant to use remote authoring templates to create a complete Website for immediate integration and activation in the community (50), to evaluate proposed buyer orders and counteroffers (54), and to negotiate multiple variables such as prices, terms, conditions, etc., iteratively with a buyer (74). The system provides secure databases, search engines, and other tools for use by the sponsor, which enable the sponsor to define the terms of community participation, establish standards, help promote the visibility of participating companies, monitor activity, collect fees, and promote successes. The system maintains internal databases that contain the permanent history of all transactions in each community, so that sponsors, buyers and sellers may retrieve appropriate records to document each stage of interaction and negotiation. Documents are created by the system during the negotiation process.

22/5/26 (Item 25 from file: 349) [Links](#)

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00566599

# **SYSTEM FOR ITERATIVE, MULTIVARIATE NEGOTIATIONS OVER A NETWORK**

## **SYSTEME POUR NEGOCIATIONS ITERATIVES A PLUSIEURS VARIABLES SUR UN RESEAU**

**Patent Applicant/Patent Assignee:**

- **TRADE ACCESS INC;**

**CONKLIN Jeffrey;**

**FOUCHER David;**

**FOUCHER Daniel;**

	Country	Number	Kind	Date
Patent	WO	200029972	A1	20000525
Application	WO	99US27151		19991116
Priorities	US	98192735		19981116

### **English Abstract:**

A multivariate negotiations engine for iterative bargaining which: enables a sponsor to create and administer a community between participants such as buyers and sellers having similar interests; allows a buyer/participant to search and evaluate seller information (70), propose and negotiate orders and counteroffers that include all desired terms (74), request sample quantities (74), and track activity (58); allows a seller/participant to use remote authoring templates to create a complete Website for immediate integration and activation in the community (50), to evaluate proposed buyer orders and counteroffers (54), and to negotiate multiple variables such as prices, terms, conditions etc., iteratively with a buyer (74). The system provides secure databases, search engines, and other tools for use by the sponsor, which enable the sponsor to define the terms of community participation, establish standards, help promote the visibility of participating companies, monitor activity, collect fees, and promote successes. All this is done through a multivariate negotiations engine system operated at the system provider's Internet site, this requiring no additional software at the sponsors', or participant sellers', or buyers sites. This also allows buyers and sellers to use and negotiate payment options and methods that are accepted internationally. The system maintains internal databases that contain the history of all transactions in each community, so that sponsors, buyers and sellers may retrieve appropriate records to document each stage of interaction and negotiation. Documents are created by the system during the negotiation process.

22/5/27 (Item 26 from file: 349) [Links](#)

PCT FULLTEXT

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00566550

**SPONSORED COMMUNITY SYSTEM AND METHOD**

SYSTEME ET PROCEDE DE COMMUNAUTE SPONSORISEE

**Patent Applicant/Patent Assignee:**

• **TRADE ACCESS INC;**

CONKLIN Jeffrey;

FOUCHER David;

FOUCHER Daniel;

	Country	Number	Kind	Date
Patent	WO	200029923	A2	20000525
Application	WO	99US27186		19991116
Priorities	US	98193079		19981116

**English Abstract:**

A multivariate negotiations engine system which: enables a sponsor to create and administer a community between participants such as buyers and sellers having similar interests; allows a buyer/participant to search and evaluate seller information, propose and negotiate orders and counteroffers that include all desired terms, request sample quantities, and track activity; allows a seller/participant to use remote authoring templates to create a complete Website for immediate integration and activation in the community, to evaluate proposed buyer orders and counteroffers, and to negotiate multiple variables such as prices, terms, conditions etc., iteratively with a buyer. The system provides secure databases, search engines, and other tools for use by the sponsor, which enable the sponsor to define the terms of community participation, establish standards, help promote the visibility of participating companies, monitor activity, collect fees, and promote successes. All this is done through a multivariate negotiations engine system operated at the system provider's Internet site, thus requiring no additional software at the sponsors', or participant sellers', or buyer's sites. This also allows buyers and sellers to use and negotiate payment options and methods that are accepted internationally. The system maintains internal databases that contain the history of all transactions in each community, so that sponsors, buyers and sellers may retrieve appropriate records to document each stage of interaction and negotiation. Documents are created by the system during the negotiation process.

22/5/28 (Item 27 from file: 349) [Links](#)

PCT FULLTEXT

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00560555

**INTERNET BUSINESS TRANSACTION PROCESSOR**

PROCESSEUR DE TRANSACTIONS COMMERCIALES SUR INTERNET

**Patent Applicant/Patent Assignee:**

• **HARDWARESTREET COM INC;**

	Country	Number	Kind	Date
Patent	WO	200023928	A2	20000427



Application	WO	99US24452		19991019
Priorities	US	98104830		19981019
	US	99345383		19990630

#### English Abstract:

An Internet business transaction processor of the present invention has a distributed processing architecture which allows the processing load to be distributed among multiple parallel servers. The transaction processor of the present invention provides a virtual store front utilizing "other people's warehouse" approach by using a dynamic distributor selection processing system to select among a plurality of distributors based on flexible rule-based algorithm. Furthermore, a multi-level fraud check processing system allows orders to be processed that would otherwise be discarded to generate a higher yield in sales.

22/5/29 (Item 28 from file: 349) [Links](#)

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00474245

#### **VISUALISATION IN A MODULAR SOFTWARE SYSTEM**

VISUALISATION DANS UN SYSTEME LOGICIEL MODULAIRE

**Patent Applicant/Patent Assignee:**

#### **• BRITISH TELECOMMUNICATIONS PUBLIC LIMITED COMPANY;**

NWANA Hyacinth Sama;

LEE Lyndon Chi-Hang;

NDUMU Divine Tamajong;

	Country	Number	Kind	Date
Patent	WO	9905597	A1	19990204
Application	WO	98GB2235		19980727
Priorities	EP	97305599		19970725
	GB	9721811		19971014

22/5/30 (Item 29 from file: 349) [Links](#)

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00474242

#### **SCHEDULER FOR A SOFTWARE SYSTEM**

PROGRAMMATEUR POUR SYSTEME LOGICIEL

**Patent Applicant/Patent Assignee:**

#### **• BRITISH TELECOMMUNICATIONS PUBLIC LIMITED COMPANY;**

LEE Lyndon Chi-Hang;

NWANA Hyacinth Sama;

NDUMU Divine Tamajong;

	Country	Number	Kind	Date
Patent	WO	9905594	A1	19990204
Application	WO	98GB2237		19980727
Priorities	EP	97305601		19970725

22/5/31 (Item 30 from file: 349) [Links](#)

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00474241

**SOFTWARE SYSTEM GENERATION  
PRODUCTION DE SYSTEME LOGICIEL**

**Patent Applicant/Patent Assignee:**

- **BRITISH TELECOMMUNICATIONS PUBLIC LIMITED COMPANY;**  
**LEE Lyndon Chi-Hang;**  
**NWANA Hyacinth Sama;**  
**NDUMU Divine Tamajong;**

	Country	Number	Kind	Date
Patent	WO	9905593	A1	19990204
Application	WO	98GB2241		19980727
Priorities	EP	97305600		19970725

**English Abstract:**

A system for building collaborative software agents is provided with a set of editors (305) for capturing data for installation in the individual agents. The collaborative software agents will normally form a community, including some standard agents (315), provided by the system, and will collaborate to provide functionality in a domain selected by the user. Each collaborative software agent built by the system is provided with co-ordination policies, selected by the user, and represented by a co-ordination graph (310). A single collaborative software agent can be provided with more than one collaborative policy and is capable of running more than one collaborative policy simultaneously with different agents of the system. An exception handler flags an exception during use of the collaborative agents in the relevant domain when the value of a variable for an agent conflicts with a relevant constraint. Alternatively, the exception handler flags an exception when the resource and time constraints cannot be met by allocation of tasks between the collaborative agents. Communities of software agents built within a system might be used to launch and/or manage telecommunications services or to control a chemical process, for example.

22/5/32 (Item 31 from file: 349) [Links](#)

PCT FULLTEXT

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00383944

**METHOD AND APPARATUS FOR HIERARCHICAL CONTROL OF A DISTRIBUTED  
PROCESSING NETWORK**

**PROCEDE ET DISPOSITIF POUR LA COMMANDE HIERARCHIQUE D'UN RESEAU DE**

# TRAITEMENT REPARTI

Patent Applicant/Patent Assignee:

- TELE-COMMUNICATIONS INC;

	Country	Number	Kind	Date
Patent	WO	9724687	A1	19970710
Application	WO	96US20136		19961223
Priorities	US	95581198		19951229

## Subject Search; non patent literature; abstracts/bibliographic

Set Items Description

S1 29376 S (PLURAL OR PLURALITY OR MULTIPLE? OR MULTI OR SEVERAL OR TWO OR 2 OR MORE OR SOME OR FEW OR NUMEROUS OR MANY OR NUMBER OR QUANTIT??? OR MULTITUD? OR VARIOUS OR AMOUNT? ? OR ARRAY? ? OR DIFFERENT)(2N)((PRICE OR PRICING OR CHARGE? ? OR COST? ? OR VALUE) AND (OPTIONS OR OPTION OR SELECTION OR SELECTIONS OR CHOICES OR CHOICE OR CHOSEN OR PICKS OR ALTERNATIVE OR ALTERNATIVES))

S2 905316 S ((PLURAL OR PLURALITY OR MULTIPLE? OR MULTI OR SEVERAL OR TWO OR 2 OR MORE OR SOME OR FEW OR NUMEROUS OR MANY OR NUMBER OR QUANTIT??? OR MULTITUD? OR VARIOUS OR AMOUNT? ? OR ARRAY? ? OR DIFFERENT)(3N)(TIME(2N)INTERVAL? ? OR LENGTH? ? OR PERIOD? ?) OR TIMESPAN OR TIMESPANS OR SPAN OR SPANS OR PERIOD OR TIMEPERIOD OR INTERVAL OR INTERVALS OR TERM OR MINUTE OR MINUTES OR SECOND OR SECONDS OR HOUR OR HOURS OR DATE OR DAY OR TIME OR TIMING OR TIMELINE OR MONTH?? OR YEAR?? OR TERM? ? OR SPAN? ?))

S3 3496 S S1 AND S2

S4 136 S S3 AND ((FEEDBACK OR FEED(BACK OR ASSESS? OR TRACK??? OR MONITOR??? OR QUANTIF? OR DETERMIN? OR EVALUAT? OR RATE? ? OR RATING)(3N)(ACTIVITY OR ACTIVITIES OR SALES OR REQUESTS OR DEMAND? OR NEED? OR REQUIRE? OR WANT? OR DESIRES OR PREFERENCES OR NECESSIT? OR NECESSARY OR STIPULAT?))

S5 0 S S4 AND ((RESERVATION? ? OR RESERV??? OR SECURE? ? OR PRESELECT??? OR BOOK?? OR BOOKING? ? OR SCHEDUL??? OR REQUEST??? OR ASSIGN??? OR ASSIGNMENT? ? OR ALLOCATION? ? OR ALLOTMENT? ?)(2N)(ITEM OR UNIT OR THING OR ENTITY OR ARTICLE OR PIECE OR OPTION))

S6 16 S S4 AND ((E OR ELECTRONIC OR ONLINE OR ON( )LINE OR INTERNET OR WEB)(2N)(COMMERCE OR SHOP? OR RETAIL? OR SALES OR SELLING OR BUY??? OR PURCHAS??? OR ORDER? ? OR ORDERING) OR ECOMMERCE) OR (AUCTION OR AUCTIONS OR AUCTIONING OR COMPETITIVE( )BUYING OR PURCHAS??? OR BIDDING OR BIDS) OR DUTCHAUCION OR DUTCHAUCIONS OR MATCHING( )SYSTEM OR SYSTEMS) OR AUCTIONWORKS OR EBAY OR E( )BAY OR CHANNELFUSION OR UBID OR UTRADE OR METAUCION OR MULTIAUCION) OR (SELL??? OR VEND??? OR LICENS??? OR LICENC??? OR SALE? ?))

S7 11 S S6 NOT PY>2000

S8 11 RD (unique items)

S9 8 S S3 AND ((RESERVATION? ? OR RESERV??? OR SECURE? ? OR PRESELECT??? OR BOOK?? OR BOOKING? ? OR SCHEDUL??? OR REQUEST??? OR ASSIGN??? OR ASSIGNMENT? ? OR ALLOCATION? ? OR ALLOTMENT? ?)(2N)(ITEM OR UNIT OR THING OR ENTITY OR ARTICLE OR PIECE OR OPTION))

S10 4 S S9 NOT PY>2000

S11 4 S S10 NOT S8

S12 4 RD (unique items)

S13 58 S S3 AND (((E OR ELECTRONIC OR ONLINE OR ON()LINE OR INTERNET OR WEB)(2N)(COMMERCE OR SHOP? OR RETAIL? OR SALES OR SELLING OR BUY??? OR PURCHAS??? OR ORDER? ? OR ORDERING() OR ECOMMERCE) OR (AUCTION OR AUCTIONS OR AUCTIONING OR COMPETITIVE() (BUYING OR PURCHAS??? OR BIDDING OR BIDS) OR DUTCHAUCTION OR DUTCHAUCTIONS OR MATCHING() (SYSTEM OR SYSTEMS) OR AUCTIONWORKS OR EBAY OR E()BAY OR CHANNELFUSION OR UBID OR UTRADE OR METAUACTION OR MULTIAUCTION))

S14 58 S S13 NOT (S12 OR S8)

S15 29 S S14 NOT PY>2000

S16 29 RD (unique items)

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8/3,K/1 (Item 1 from file: 2) [Links](#)

INSPEC

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07471286 **INSPEC Abstract Number:** C2000-02-7165-009

**Title:** A decision support system for electric utilities: compliance with clean air act

**Author** Ghandforoush, P.; Sen, T.K.; Wander, M.

**Author Affiliation:** Pamplin Coll. of Bus., Virginia Polytech. Inst. & State Univ., Blacksburg, VA, USA

**Journal:** Decision Support Systems vol.26, no.4 p. 261-73

**Publisher:** Elsevier.

**Publication Date:** Oct. 1999 **Country of Publication:** Netherlands

**CODEN:** DSSYDK **ISSN:** 0167-9236

SICI: 0167-9236(199910)26:4L;261:DSSE;1-O

Material Identity Number: F773-1999-012

U.S. Copyright Clearance Center Code: 0167-9236/99/\$20.00

Language: English

Subfile: C

Copyright 2000, IEEE

**Abstract:** ...Air Act (CAA) Amendments (USA) established an absolute national limit for sulfur dioxide (SO/sub 2/) emissions by the **year** 2000. The Act is based on a market-oriented system under which power plants will ... ..sub 2/ into the atmosphere. Utilities that reduce their emissions below their allocated allowances may **sell** the additional allowances in what will presumably be a developing market. Utilities are free to choose how to comply with the Act, but a **few** generally recognized **options** are likely to form the basis for compliance strategies. While the options are known, the costs of implementing the options are not known with certainty. Each utility will **need** to **determine** the lowest cost, most effective strategy, given its current configuration and generation requirements. The compliance...

8/3,K/2 (Item 2 from file: 2) [Links](#)

INSPEC

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03546662 INSPEC Abstract Number: C85048622

**Title:** Forecasting automobile demand using disaggregate choice models

**Author** Berkovec, J.

**Author Affiliation:** Dept. of Econ., Virginia Univ., Charlottesville, VA, USA

**Journal:** Transportation Research, Part B (Methodological) vol.19B, no.4 p. 315-29

**Publication Date:** Aug. 1985 **Country of Publication:** UK

**CODEN:** TRBMDY **ISSN:** 0191-2615

U.S. Copyright Clearance Center Code: 0191-2615/85/\$3.00+00

Language: English

Subfile: C

**Abstract:** ...of the American automobile market. The simulation model combines a disaggregate model of household automobile **number** and type **choice** with an econometric model of used vehicle scrappage and simple models of new car supply. For fixed vehicle designs, consumer and producer interactions **determine** new car **sales**, used car scrappage and consumer vehicle holdings The model allows automobiles to be highly differentiated.... ..scenario is run for 1978-84 and compared with the observed market behaviour during this **period**. **Several** other simulations are then run comparing **different** gasoline **price** scenarios with the base case for 1984-90.

8/3,K/3 (Item 1 from file: 35) [Links](#)

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01828688 ORDER NO: AADAA-IC804989

**Spelar kvalitet naagon roll for priset? En studie av bostadsrattskop i Storstockholm (Sweden)**

**Original Title:** Does quality in multifamily housing matter? A study of cooperative housing in Greater Stockholm

**Author:** Werner, Inga Britt

**Degree:** Dr.Techn.

**Year:** 2000

**Corporate Source/Institution:** Kungliga Tekniska Hogskolan (Sweden) ( 1022 )

**Source:** Volume 6202C of Dissertations Abstracts International.

**PAGE** 159 . 195 **PAGES**

**ISBN:** 91-7170-507-4

**Publisher:** Royal Institute of Technology, S-100 44 Stockholm, Sweden

...according to fixed criteria. Price data are asking prices from real estate brokers' advertisements of sales. Investigation and analyses have been carried out by three different methods: (1) Statistical analysis in the form of multivariable regressions analysis, which **required quantified** measures of quality. (2) Enquiry to the buyers of the flats in the sample... ..prices were a good estimation of market values, but they did differ substantially from purchase **price** in **some** cases.

8/3,K/4 (Item 2 from file: 35) [Links](#)

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01571502 ORDER NO: AAD97-26055

**MODELING MANUFACTURING ELASTICITIES FOR SEWN PRODUCT POINT-OF-SALE REPLENISHMENT (APPAREL RETAIL MODELING SYSTEM)**

**Author:** CARRERE, ELIZABETH CAROL GAINEY

**Degree:** PH.D.

**Year:** 1997

**Corporate Source/Institution:** NORTH CAROLINA STATE UNIVERSITY ( 0155 )

**Source:** Volume 5803B of Dissertations Abstracts International.

PAGE 1510 . 194 PAGES

**MODELING MANUFACTURING ELASTICITIES FOR SEWN PRODUCT POINT-OF-SALE REPLENISHMENT (APPAREL RETAIL MODELING SYSTEM)**

A model describing the sewn product manufacturer's requirements to produce at the rate demanded by the point-of-sale environment. This method of manufacturing will emerge as an important production strategy for manufacturers that... ..and also that affect the choice of manufacturing system. Data representative for the point-of-sale (POS) environment was obtained from the Apparel-Retail Modeling System (ARMS) model and the manufacturing ... ..domestic manufacturer with a unique tool for maintaining a competitive advantage through expeditious management of time, quantity, and cost. Previous works primarily focus on inventory allocation and very little on the specific information needed... ..manufacturer for managing its portion of the supply chain and responding to retail point-of-sale (POS) demands. This research also demonstrates, through development and validation of an Excel\$rm/sp...

8/3,K/5 (Item 3 from file: 35) [Links](#)

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01399318 ORDER NO: AAD95-07529

**AN EMPIRICAL ANALYSIS OF THE RELATIONSHIP BETWEEN CEO COMPENSATION AND FIRM PERFORMANCE**

**Author:** KANG, JOO HUN

**Degree:** D.B.A.

**Year:** 1994

**Corporate Source/Institution:** MISSISSIPPI STATE UNIVERSITY ( 0132 )

**Source:** Volume 5510A of Dissertations Abstracts International.

PAGE 3233 . 134 PAGES

...as relative excess value ratio and the independent variables are R&D intensity, advertising intensity, sales growth rate, firm risk, market share, and the level of CEO compensation. By extending Hirschey's (1985)... ..firm performance measured as relative excess value ratio. Second, test results provide evidence that short-term compensation plans are **more** useful than long-term compensation plans for outside shareholders. Third, tests results fail to support the hypothesis that market... ..from zero. Finally, tests

results fail to support the hypothesis that the level of stock **option** is **more** positively related to firm performance than to that of restricted stock. The coefficients of stock...

8/3,K/6 (Item 4 from file: 35) [Links](#)

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01352547 ORDER NO: AAD94-13893

**VERTICAL INTEGRATION IN THE PROPERTY-LIABILITY INDUSTRY: A TRANSACTION COST APPROACH**

**Author:** REGAN, LAUREEN

**Degree:** PH.D.

**Year:** 1993

**Corporate Source/Institution:** UNIVERSITY OF PENNSYLVANIA ( 0175 )

**Source:** Volume 5412A of Dissertations Abstracts International.

PAGE 4540 . 142 PAGES

...firms which distribute products through the exclusive agency system, or through a completely vertically integrated **sales** force. Previous researchers have found that IA is relatively less cost efficient than the direct... ..been losing market share to direct writers in some lines of business for the past **several years**, and **some** argue that they will be driven from the market. However, they continue to survive, and dominate the market in some lines. This suggests that IA's offer advantages for **some** transactions. Transaction **cost** analysis provides a framework to investigate the relative advantages and disadvantages of alternative distribution systems... ..in more complex commercial lines, and direct writers dominate in personal auto. Further research is **needed** to **evaluate** market segmentation within lines of insurance.

8/3,K/7 (Item 5 from file: 35) [Links](#)

Dissertation Abs Online

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01225251 ORDER NO: NOT AVAILABLE FROM UNIVERSITY MICROFILMS INT'L.

**A MARKETING MIX MODEL DEVELOPED FROM SINGLE SOURCE DATA: A SEMIPARAMETRIC APPROACH**

**Author:** ABE, MAKOTO

**Degree:** PH.D.

**Year:** 1991

**Corporate Source/Institution:** MASSACHUSETTS INSTITUTE OF TECHNOLOGY ( 0753 )

**Source:** Volume 5302B of Dissertations Abstracts International.

PAGE 1044 .

...whole new direction in marketing. The issues of interest cover a wide range from brand **choice**, purchase **quantities**, and interpurchase **timing** to behavioral theories of price, advertising, and promotion response, as well as repeat purchasing. The... ..Part III focuses on category purchase incidence in order to pursue household level analyses of **sales** in addition to brand choice and share as considered in Part I and II. The... ..account household media habits. The combined model permits a simulation of various ad scenarios to **evaluate** their **sales** and share implications. (Copies available exclusively from MIT Libraries, Rm. 14-0551, Cambridge, MA 02139...

8/3,K/8 (Item 6 from file: 35) [Links](#)

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0965931 ORDER NO: AAD87-22455

**MONITORING THE MANAGERS OF FINANCIAL INSTITUTIONS USING INCENTIVE COMPENSATION**

**Author:** GOLEC, JOSEPH HENRY

**Degree:** PH.D

**Year:** 1987

**Corporate Source/Institution:** WASHINGTON UNIVERSITY ( 0252 )

**Source:** Volume 4807A of Dissertations Abstracts International.

PAGE 1848 . 222 PAGES

The purpose of this dissertation is to draw a distinction between **two** forms of **cost**-effective input monitoring paying particular attention to the second. First, when the information **required** for effective **monitoring** is cheap and precise, direct monitoring may be used. Second, when information is expensive and... ..compensation will be a function of the goal of the firm, e.g., profit maximization, **sales** maximization, etc. The conclusion of this dissertation is that if inexpensive measures of management effort... ..incentive compensation. The relationship is weaker in the sample of companies taken from a recent **period** which postdates **some** regulatory restrictions on incentive compensation. The restrictions, which apply to investment companies whose shares are...

8/3,K/9 (Item 7 from file: 35) [Links](#)

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870791 ORDER NO: AAD84-22333

**GRAIN MARKETS AND THE MARKETING BEHAVIOR OF FARMERS: A CASE STUDY OF MANGA, UPPER VOLTA**

**Author:** SHERMAN, JACQUELINE RUTH

**Degree:** PH.D.

**Year:** 1984

**Corporate Source/Institution:** THE UNIVERSITY OF MICHIGAN ( 0127 )

**Source:** Volume 4511A of Dissertations Abstracts International.

PAGE 3418 . 366 PAGES

...marketing system. Subsector analysis is chosen, and the focus is narrowed to markets of first **sale** and producer marketing behavior.

Household data comes from weekly budget surveys conducted for fifteen months with 118 households. Market data is from interviews with traders and weekly **price** and **quantity** surveys conducted in six markets associated with the three sample villages.

An evaluation of the... ..price determination; price correlation analysis; and a multivariate logit analysis of choice of market for **sale**. It concludes that Manga farmers do not have grain marketing problems which should affect their inventory and marketing decisions.

Analysis of household behavior is based on a three good, **two period** utility maximization model in which inventory decisions depend on the current and expected relative decisions... ..thesis hypothesizes that inter-household differences in inventory changes and annual and intra-annual grain **sales** depend on price, grain production, animal wealth, other crops, off-farm income, family size and... ..income also affect grain inventories. A household's endowment of grain is the most important **determinant** of its **sales**. Households which have more **sell** more. The marginal propensity to market and the elasticity of **sales** decrease with increases in output. Households substitute between **selling** animals and grain. Poorer households make a larger proportion of their **sales** at harvest than do wealthier households. Wealthier farmers are better able to use their assets...



8/3,K/10 (Item 8 from file: 35) [Links](#)

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761372 ORDER NO: AAD81-25295

**DISCRETE CHOICE MODELS AND THE SELECTION OF SPACE HEATING FUELS IN NEW HOUSING**

**Author:** GREEN, DAVID JAY

**Degree:** PH.D.

**Year:** 1981

**Corporate Source/Institution:** COLUMBIA UNIVERSITY ( 0054 )

**Source:** Volume 4206A of Dissertations Abstracts International.

PAGE 2766 . 150 PAGES

...decisions concerning space heating fuels thus contributes materially to our understanding of the long-run **determinants** of residential energy **demand**.

A number of studies have dealt with this issue. Uniformly they suffer from the use... a space heating fuel as a "once and for all time" decision from a small **number** of **alternatives**: electricity, fuel oil, or gas. Describing these decisions we use models of discrete choice. In... the possibility is examined of using the common logit and probit models. We also develop **two alternative** classes of models based on the exponential and power function distributions that can, in some... data used. The basic observations of fuel choice come from the Survey of Housing Starts, **Sales**, and Completions; a monthly survey by the Bureau of the Census. We use observations from... the price of each fuel, and a measure of the expected fuel consumption. Thus the **yearly costs** for the **different** fuels can be compared. Other explanatory variables include appliance prices and variables representing the characteristics... value, size, or the possession of central air-conditioning. Whether the house was built for **sale** by a developer, or for use by the owner is dealt with by segmenting the...

8/3,K/11 (Item 9 from file: 35) [Links](#)

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748239 ORDER NO: AAD81-13328

**DECISION MAKING RELATING TO RISK MANAGEMENT STRATEGIES IN A FARM PLANNING MODEL**

**Author:** PERSAUD, TILLAK

**Degree:** PH.D.

**Year:** 1980

**Corporate Source/Institution:** OKLAHOMA STATE UNIVERSITY ( 0664 )

**Source:** Volume 4201A of Dissertations Abstracts International.

PAGE 303 . 245 PAGES

...farmers in the study area. The specific objectives are to: (1) develop and analyze the **necessary** data to **determine** the price, yield, cost of production, and net income variability; (2) determine the impact on ... derive the farm plans. Expected gross margins are calculated in three ways: (1) the mean; (2) a three-year unequally weighted moving average (UWMA); and (3) a three-year equally weighted moving average (EWMA)... Farm plans for the dryland farm are derived under the assumptions that farmers will: (1) **sell** all crops at harvest; (2) participate in Farm Programs and **sell** crops at harvest; (3) **sell** all crops at harvest except wheat which is marketed in any **amount** in any **month** of the crop year; (4) follow strategy (3) and also participate in Farm Program; (5)... potential for reducing variability.

+++++

12/3,K/1 (Item 1 from file: 35) [Links](#)

Dissertation Abs Online

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01502409 ORDER NO: AAD96-29641

**THE INFORMATION ACQUISITION OF INITIAL PUBLIC OFFERINGS DURING THE WAITING PERIOD: THE EFFECT AND THE COMPENSATION OF INFORMATION**

**Author:** CHEN, ANLIN

**Degree:** PH.D.

**Year:** 1996

**Corporate Source/Institution:** THE UNIVERSITY OF IOWA ( 0096 )

**Source:** Volume 5705A of Dissertations Abstracts International.

PAGE 2144 . 97 PAGES

...from public and private sources of information and reacts by either increasing or decreasing offer **price** and **number** of shares offered. At the same **time**, **several** other **terms** of the transaction are set, such as the number of shares sold in addition to the primary shares offered (called the **over-allotment option**) and the underwriting spread.

In this dissertation, we show that private information as well as... ..underwriter's ability to benefit from over-allotment options. Finally, the underwriter exercises the **over-allotment option** based on the price behavior of the IPO in the aftermarket. More shares are taken of the **over-allotment option** when the aftermarket price is higher than the offer price. This suggests that the underwriter may cover a short position at issuance by exercising the **over-allotment option** when price goes up in the aftermarket and buy back the short position to make...

12/3,K/2 (Item 2 from file: 35) [Links](#)

Dissertation Abs Online

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01382009 ORDER NO: AAD94-30419

**EXTENDED YIELD-CURVE-BASED INTEREST RATE CONTINGENT CLAIM PRICING MODELS**

**Author:** CANABARRO, EDUARDO ANTONIO DUARTE

**Degree:** PH.D.

**Year:** 1993

**Corporate Source/Institution:** UNIVERSITY OF CALIFORNIA, BERKELEY ( 0028 )

**Source:** Volume 5507A of Dissertations Abstracts International.

PAGE 2081 . 214 PAGES

...2 examines the accuracy of extended yield-curve-based one-factor interest rate models in **pricing** and **hedging various** types of interest rate derivatives (interest rate caps, options on zero-coupon bonds, embedded options... ..for hedging, though. This is particularly the case in an interest rate environment driven by **two** factors where the **second** factor is relatively important.

Essay 3 presents a two-factor model to price employee stock **options**. The **two** factors are the market value of the firm's stock and the short-term interest... ..the typical long lives of those options. The model explicitly takes into account the vesting **schedule** of the **option** and the probability of the employee leaving the firm before the option expiration. It also...

12/3,K/3 (Item 3 from file: 35) [Links](#)

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01135130 ORDER NO: AAD90-34383

**ECONOMIC LOT SIZING FOR MULTISUPPLIER, MULTI-ITEM PROCUREMENT SYSTEMS**

**Author:** BEN KHEDER, NEJIB

**Degree:** PH.D.

**Year:** 1990

**Corporate Source/Institution:** THE UNIVERSITY OF MICHIGAN ( 0127 )

**Source:** Volume 5107B of Dissertations Abstracts International.

PAGE 3518 . 220 PAGES

...while satisfying the daily demands for each item.

This problem differs from the traditional multi-item scheduling problem in the structure of the ordering cost. We assume that the transportation cost is... combinations consistent with such a frequency. For each combination, we determine the item mix and quantities on each day. As a result, we obtain a set of delivery schedules for each supplier. Finally, we... a dynamic programming algorithm to solve it. The delivery schedule selection step is a multidimensional multiple choice knapsack problem, for which we develop a surrogate relaxation procedure. The problem is converted to...

12/3,K/4 (Item 4 from file: 35) [Links](#)

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01089237 ORDER NO: AAD89-26583

**INTEGRATED TOOLING AND SCHEDULING OF FLEXIBLE MACHINES: THEORY AND ALGORITHMS**

**Author:** LEE, ANTHONY ENG-JOO

**Degree:** PH.D.

**Year:** 1989

**Corporate Source/Institution:** RENSSELAER POLYTECHNIC INSTITUTE ( 0185 )

**Source:** Volume 5009B of Dissertations Abstracts International.

PAGE 4198 . 331 PAGES

...analysis shows that if the setup time is smaller than some threshold value, then having some in-process setups may increase machine utilization and result in schedules with shorter makespan. In...

+++++

16/3,K/1 (Item 1 from file: 2) [Links](#)

INSPEC

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07440557 INSPEC Abstract Number: B2000-01-8110B-077

**Title:** Decision making of an electricity supplier's bid in a spot market

**Author** Haili Song; Chen-Ching Liu; Lawarree, J.

**Author Affiliation:** Dept. of Electr. Eng., Washington Univ., Seattle, WA, USA

**Conference Title:** 1999 IEEE Power Engineering Society Summer Meeting. Conference Proceedings (Cat. No. 99CH36364) Part vol.2 p. 692-6 vol.2

**Publisher:** IEEE , Piscataway, NJ, USA

**Publication Date:** 1999 **Country of Publication:** USA 2 vol. (xxiv+1373) pp.

**ISBN:** 0 7803 5569 5 **Material Identity Number:** XX-1999-02116

**U.S. Copyright Clearance Center Code:** 0 7803 5569 5/99/\$10.00

**Conference Title:** 1999 IEEE Power Engineering Society Summer Meeting  
**Conference Sponsor:** IEEE  
**Conference Date:** 18-22 July 1999    **Conference Location:** Edmonton, Alta., Canada  
**Language:** English  
**Subfile:** B  
Copyright 1999, IEE

**Abstract:** ...market players. This paper describes an environment in which suppliers sell electricity via a single **auction** system, e.g., the UK market. The suppliers submit bids to sell electricity. The market...  
...the profit is calculated over the decision options. This study also shows that in a "**multiplecommodity second price auction**", the suppliers have an incentive to bid at marginal costs.

**Identifiers:** ...multiplecommodity second price auction

**Astronomical Objects:**

16/3,K/2 (Item 2 from file: 2) [Links](#)

INSPEC

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06529033    **INSPEC Abstract Number:** C9705-7180-001

**Title:** Blueprints for the electronic store

**Author** Reilly, B.

**Author Affiliation:** Electron. Commerce Strategies, Gartner Group, Stamford, CT, USA

**Journal:** Network World    vol.5, no.1    p. 36-7

**Publisher:** IDG Communications ,

**Publication Date:** March 1997    **Country of Publication:** Australia

**CODEN:** NEWOFO **ISSN:** 1039-9607

**SICI:** 1039-9607(199703)5:1L:36:BES;1-W

**Material Identity Number:** E490-97003

**Language:** English

**Subfile:** C

Copyright 1997, IEE

**Abstract:** To reach new customers and open new markets, participating in electronic marketplaces (EMs) is tremendously **more cost**-effective than building new stores and hiring more sales people. During the next **few years**, as **more** goods and services are purchased through EMs, customers will begin to expect immediate answers to....  
...are unhappy with the answers, they will expect to be presented with immediate alternatives. Interactive **electronic sales** will thus call for new IT architectures and infrastructures.

**Identifiers:** ...interactive **electronic sales**;

16/3,K/3 (Item 3 from file: 2) [Links](#)

INSPEC

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06174657    **INSPEC Abstract Number:** A9605-3115-010

**Title:** Hardness of molecules and the band gap of solids within the Kohn-Sham formalism: a perturbation-scaling approach

**Author** Gorling, A.; Levy, M.

**Author Affiliation:** Lehrstuhl fur Theor. Chem., Tech. Univ. Munchen, Germany

**Journal:** Physical Review A (Atomic, Molecular, and Optical Physics)    vol.52, no.6    p. 4493-9

**Publisher:** APS through AIP ,

**Publication Date:** Dec. 1995    **Country of Publication:** USA

**CODEN:** PLRAAN **ISSN:** 1050-2947

**SICI:** 1050-2947(199512)52:6L:4493:HMBS;1-B

**Material Identity Number:** N687-96001

**U.S. Copyright Clearance Center Code:** 1050-2947/95/52(6)/4493(7)/\$06.00

**Language:** English

**Subfile:** A

Copyright 1996, IEE

**Abstract:** ...obtained as a perturbation expansion consisting of terms which each are connected to a specific **order** of  $e/\sup 2$  with  $e$  being the electronic charge. This allows one, in principle, to determine the hardness exactly within the Kohn-Sham method or, in actual applications, up to **some chosen order** in  $e/\sup 2$ . The actual expansion is displayed through **second** order. To **some** extent the results are also valid in the case of band gaps of solids.

16/3,K/4 (Item 4 from file: 2) [Links](#)

INSPEC

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04553859 **INSPEC Abstract Number:** C90015914

**Title:** Managing Standing Order Files: An AskSam application

**Author** Goodfellow, W.D.

**Journal:** Computers in Libraries vol.9, no.9 p. 18-21

**Publication Date:** Oct. 1989 **Country of Publication:** USA

**CODEN:** CPLIE8 **ISSN:** 1041-7915

**Language:** English

**Subfile:** C

**Abstract:** ...text-based management system design for use with IBM-compatible hardware. The program was originally **purchased** for developing **online** and hardcopy reference tools and the management of statistics. When examining their options, it seemed... ..frequency of publication, purchase cycle, publisher and address, department or account, number of copies, call **number**, edition received, **cost**, **date** received, disposition of earlier editions, and a section for miscellaneous notes.

16/3,K/5 (Item 1 from file: 35) [Links](#)

Dissertation Abs Online

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01776340 ORDER NO: AADAA-I9990456

**Market potential for pork products with embedded environmental attributes: An experimental approach**

**Author:** Hurley, Sean Patrick

**Degree:** Ph.D.

**Year:** 1999

**Corporate Source/Institution:** Iowa State University ( 0097 )

**Source:** Volume 6110A of Dissertations Abstracts International.

PAGE 4107 . 241 PAGES

**ISBN:** 0-599-97202-5

...or willingness-to-pay for improved environmental practices have been obtained through research using a **multiple** trial **second-price** sealed-bid **auction**. A focus of this dissertation is to investigate the relationship between willingness-to-pay for...

16/3,K/6 (Item 2 from file: 35) [Links](#)

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01722839 ORDER NO: AADAA-I9956876

**Quality uncertainty and information exchange on the electronic commerce markets**

**Author:** Li, Mingzhi

**Degree:** Ph.D.

**Year:** 1999

**Corporate Source/Institution:** The University of Texas at Austin ( 0227 )

**Source:** Volume 6012A of Dissertations Abstracts International.

PAGE 4543 . 90 PAGES

**Quality uncertainty and information exchange on the electronic commerce markets**

...about product quality, with particular emphasis on the implications of such learning behaviors on the electronic commerce markets. We are interested in how information exchange among consumers affects the optimal strategies of... ..product, we show that it could be an optimal strategy for the firm to sacrifice some first-period profits by selling to the high type consumers only. Then the first period consumers' experiences... ..into a duopolistic Hotelling products model. We show that it could be optimal for the two firms to charge different prices and set up a "window of learning" to reduce the consumers' uncertainties...

16/3,K/7 (Item 3 from file: 35) [Links](#)

Dissertation Abs Online

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01718080 ORDER NO: AADAA-19950046

**Multi-issue decision-making in supply chain management and electronic commerce**

**Author:** Zeng, Daniel Dajun

**Degree:** Ph.D.

**Year:** 1998

**Corporate Source/Institution:** Carnegie-Mellon University ( 0041 )

**Source:** Volume 6011A of Dissertations Abstracts International.

PAGE 4094 . 157 PAGES

**Multi-issue decision-making in supply chain management and electronic commerce**

Electronic commerce and the vast amounts of real- time information available through means of EDI and the Internet are reshaping the way that enterprises... ..use of this information base. In this thesis, we develop a model of inter-organizational electronic commerce that explores various new choices and opportunities that the electronic marketplace offers. The particular motivating application domain of our work... ..is modeled by a conjunctive/disjunctive network. We develop an efficient algorithm to evaluate the alternatives that offer different lead-time and cost parameters. We have coupled this model with operational level decision-making such as... ..through negotiation. Recent growing interest in autonomous interacting software agents and their potential application in electronic commerce has given increased importance to automated negotiation. Evidence both from theoretical analysis and from observations... ..also discuss some of the information systems issues in implementing automated decision support systems for electronic commerce.

16/3,K/8 (Item 4 from file: 35) [Links](#)

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01706099 ORDER NO: NOT AVAILABLE FROM UNIVERSITY MICROFILMS INT'L.

**STUDIES IN EMPIRICAL MACROECONOMICS (AUCTION, LABOUR SUPPLY, TAX REFORM, SWEDEN)**

**Author:** EKLOF, MATIAS LARS FREDRIK

**Degree:** PH.D.

Year: 1999

Corporate Source/Institution: UPPSALA UNIVERSITET (SWEDEN) ( 0903 )

Source: Volume 6003C of Dissertations Abstracts International.

PAGE 543 . 213 PAGES

ISBN: 91-87268-51-5

Publisher: DEPARTMENT OF ECONOMICS, UPPSALA UNIVERSITY, UPPSALA, SWEDEN  
STUDIES IN EMPIRICAL MACROECONOMICS (AUCTION, LABOUR SUPPLY, TAX REFORM, SWEDEN)

...processes on a nonparametric labor supply estimator. The results indicate that the nonparametric method is more robust to alternative data generating processes and that the predictions of tax reform effects are superior to the... ..1991. A nonparametrically estimated labor supply model is applied to account for tax incentives on hours of work. Some distinct components of the tax reform are identified and analyzed in terms of effects on.... ..behavioral responses are about twice as strong.

Essay IV (with A. Lunander) considers an English auction with a secret reservation price within the independent private-values paradigm. A theoretical model is... ..kept secret.

Essay V (with A. Lunander) analyzes the Swedish Road Administration's (SRA) recurrent auctions of maintenance of road markings. The objective is to find an econometric specification that may... ..the SRA may lower their maintenance cost by shifting from the first-price sealed-bid auction to an auction mechanism that exploits the common value property.

16/3,K/9 (Item 5 from file: 35) [Links](#)

Dissertation Abs Online

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01480569 ORDER NO: AADAA-19614714

COMMUNICATION, COLLUSION AND COORDINATION IN NONCOOPERATIVE ENVIRONMENTS (HIERARCHICAL ORGANIZATION, BIDDING, PLURALITY)

Author: CAMPBELL, COLIN MACKENZIE

Degree: PH.D.

Year: 1995

Corporate Source/Institution: NORTHWESTERN UNIVERSITY ( 0163 )

Source: Volume 5701A of Dissertations Abstracts International.

PAGE 382 . 130 PAGES

...decreasing in the bureaucrat's preference for output.

The second environment is a set of **auctions** characterized by costly bidding in which bidders may coordinate using cheap-talk communication. This communication... ..for the bidders over equilibria in which there is no communication. As the number of **auctions** grows large, a particular cheap-talk equilibrium generates the efficient outcome for the bidders almost.... ..bidding costs, but may do best by allowing some coordination.

The third environment is a **two-alternative** election characterized by costly voting and Poisson population uncertainty. It is shown that except in... ..preferred by the voters with more at stake in the outcome of the election wins **more** than half the **time** in equilibrium, even if those preferring the other alternative comprise a much larger proportion of ...

16/3,K/10 (Item 6 from file: 35) [Links](#)

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01411449 ORDER NO: AADAA-19514967

## **ORDER PLACEMENT IN SECURITIES MARKETS: TWO ESSAYS**

**Author:** SIMPSON, EDWIN RICHARD

**Degree:** PH.D.

**Year:** 1994

**Corporate Source/Institution:** VANDERBILT UNIVERSITY ( 0242 )

**Source:** Volume 5601A of Dissertations Abstracts International.

PAGE 305 . 132 PAGES

In a continuous **auction** market an investor can trade by issuing a market order, or by issuing a limit...  
...three issues in market microstructure: (1) The choice between a limit order and market order. (2) The **choice** of a limit order price. (3) The winner's Curse of supplying immediacy.

The empirical implications concerning the above issues, derived from a **two period** model, are analyzed by ordered logit regression. Individual orders, quotes, and transactions for a three...

16/3,K/11 (Item 7 from file: 35) [Links](#)

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01402207 ORDER NO: AADAA-I9509814

## **INDIVIDUAL AND SITUATIONAL FACTORS AFFECTING PREFERENCES FOR BUNDLED AND UNBUNDLED OPTIONS (CONSUMER KNOWLEDGE, AUDIO EQUIPMENT)**

**Author:** RAMNARAYAN, SUJATA

**Degree:** PH.D.

**Year:** 1994

**Corporate Source/Institution:** UNIVERSITY OF OREGON ( 0171 )

**Source:** Volume 5511A of Dissertations Abstracts International.

PAGE 3573 . 140 PAGES

Prior research on bundling (i.e. **selling** a set of functionally related products as a package at a single price) has primarily ... ..and vice versa? Is the perceived magnitude of these benefits moderated by consumer knowledge and **time** pressure?

**Two** experiments were conducted to answer the above mentioned research questions. Audio equipment (CD player, receiver... ..from a selection of both pre-assembled sound systems and separate components. To make the **selection** task **more** relevant, subjects were provided the opportunity to win the chosen or assembled sound system based...

16/3,K/12 (Item 8 from file: 35) [Links](#)

Dissertation Abs Online

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01399551 ORDER NO: AAD95-08329

## **THE EFFECT OF REGULATION ON UTILITY DECISIONS ABOUT GENERATION**

**Author:** CAMERON, LISA JANIS

**Degree:** PH.D.

**Year:** 1994

**Corporate Source/Institution:** STANFORD UNIVERSITY ( 0212 )

**Source:** Volume 5510A of Dissertations Abstracts International.

PAGE 3252 . 147 PAGES

...common methods used to award long-term power purchase contracts to third party generators. Together, **auction** theory and the transaction cost literature suggest that when information predicting supplier performance is accessible... ..from power purchase contracts between utilities and independent



generators. Results indicate that bidding is generally **more cost-effective** than negotiation but that utilities should be allowed to negotiate with unproven suppliers that... ..utility owned plant differ because purchased power is excluded from the utility's rate base. **Second**, in **many** states, purchased power receives more comprehensive treatment under automatic adjustment clauses than does the utility...

16/3,K/13 (Item 9 from file: 35) [Links](#)

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01382006 ORDER NO: AAD94-30415

## **MULTI-DIMENSIONAL REVELATION IN AUCTIONS FOR ELECTRIC POWER SUPPLY**

**Author:** BUSHNELL, JAMES BUSBY

**Degree:** PH.D.

**Year:** 1993

**Corporate Source/Institution:** UNIVERSITY OF CALIFORNIA, BERKELEY ( 0028 )

**Source:** Volume 5507A of Dissertations Abstracts International.

PAGE 2090 . 93 PAGES

## **MULTI-DIMENSIONAL REVELATION IN AUCTIONS FOR ELECTRIC POWER SUPPLY**

Many electric utilities in the United States are using competitive auctions for the acquisition of new sources of generation. Concern has arisen that increasing competition between suppliers of electricity will hinder the efficient operation of electric systems.

This dissertation examines auctions for electric power in which bidders submit both fixed (\$/kw) and variable (\$/kwh) prices. If... ..required that the energy payments made to independent resources accurately reflects those resources' costs. In auctions where winners are paid what they bid, it is therefore necessary for efficient operations that... ..scoring functions that are unique in satisfying this necessary condition is presented.

In second price auctions, it is not immediately obvious what a "second price" is when two price parameters make up a bid. We characterize a second price payment that is necessary for... ..in California does not meet the conditions necessary for a truth revealing equilibrium to exist.

More flexible options for the operational control of bidders are examined. One such option is the bidding of minimum required purchase amounts. Another option is the curtailing of bidders to only a fraction of their maximum capacity, as opposed... ..are examined using specific scoring functions.

The incorporation of environmental considerations into the electric power auction process is also examined. The environmental impacts of bid power projects play a role in several existing bid scoring systems. A systematic examination of techniques for including environmental impacts in auctions is performed. Several of these practices are shown to be incompatible with efficient bid equilibria...

16/3,K/14 (Item 10 from file: 35) [Links](#)

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01332401 ORDER NO: AAD94-03899

## **PRICES IN DYNAMIC MARKETS (AUCTIONS)**

**Author:** AVERY, CHRISTOPHER NORIO

**Degree:** PH.D.

**Year:** 1993

**Corporate Source/Institution:** STANFORD UNIVERSITY ( 0212 )

**Source:** Volume 5409A of Dissertations Abstracts International.

PAGE 3546 . 168 PAGES

## **PRICES IN DYNAMIC MARKETS (AUCTIONS)**

...is to emphasize the dynamic nature of market adjustments and strategic interaction in models of price formation. Many recent game theory models have focused on the question of long-term price adjustments, but several benchmark models in different areas give a provocative result. When a competitor anticipates all possible... ..of dynamic strategies on the efficiency of the resulting allocations and prices of goods. Chapter 2 studies the price outcomes in sequential bid auctions when competitors can jump the bid to attempt to intimidate opponents from subsequent competition, demonstrating...

16/3,K/15 (Item 11 from file: 35) [Links](#)

Dissertation Abs Online

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01310514 ORDER NO: AAD93-29112

**FOUR ESSAYS ON AUCTION THEORY (BIDDING)**

**Author:** MENEZES, FLAVIO MARQUES

**Degree:** PH.D.

**Year:** 1993

**Corporate Source/Institution:** UNIVERSITY OF ILLINOIS AT URBANA-CHAMPAIGN ( 0090 )

**Source:** Volume 5405A of Dissertations Abstracts International.

PAGE 1905 . 164 PAGES

**FOUR ESSAYS ON AUCTION THEORY (BIDDING)**

The first essay examines the outcome of an ascending-price multiple-object auction. Two bidders with continuous, convex demand functions participate in the auction of a certain number of divisible objects. The auctioneer starts the process by announcing an... ..of government owned companies under the Brazilian Privatization Program. We compute the outcome of this auction game under full information and conclude that this mechanism has perverse effects in terms of... ..approaches the competitive outcome.

The third essay describes equilibria for a restricted version of the auction of the first essay under incomplete information. We found both separating and pooling equilibria to... ..round.

We investigate in the fourth and last essay the outcome of second-price sequential auctions where players face delay costs if they decide to stay for subsequent rounds. First, we... ..to stay for the subsequent round after seeing their valuations for the good. For a two-period model we describe an equilibrium involving a screening level such that only those bidders with...

16/3,K/16 (Item 12 from file: 35) [Links](#)

Dissertation Abs Online

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01259654 ORDER NO: AAD93-03245

**THE ECONOMICS OF ROTATING CREDIT ASSOCIATIONS (CREDIT ASSOCIATIONS)**

**Author:** KUO, PING-SING

**Degree:** PH.D.

**Year:** 1992

**Corporate Source/Institution:** UNIVERSITY OF CALIFORNIA, SAN DIEGO ( 0033 )

**Source:** Volume 5309A of Dissertations Abstracts International.

PAGE 3323 . 134 PAGES

...s true value, thus it is higher than the second price bid in an ordinary **auction**. A result contrary to the first price bid RCA is that, the winner may get... ..shows that the default risk increases bidders' equilibrium bids and determines the organizer's optimal **choice** of the **amount** of **monthly** deposit D and

the size of the RCA. Chapter 6 considers a direct revelation mechanism...

16/3,K/17 (Item 13 from file: 35) [Links](#)

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01161946 ORDER NO: AAD91-17042

**INNOVATIVE RATE STRUCTURES FOR ELECTRICAL UTILITY PEAK LOAD MANAGEMENT: AN EXPERIMENTAL APPROACH**

**Author:** ELLIOTT, STEVEN ROBERT

**Degree:** PH.D.

**Year:** 1990

**Corporate Source/Institution:** UNIVERSITY OF COLORADO AT BOULDER ( 0051 )

**Source:** Volume 5202A of Dissertations Abstracts International.

PAGE 628 . 158 PAGES

...the priority system, which allows customers to select among various reliability classes which differ in **price** and the **number** of outages. The **second** is proportional service that allows customers to select a Guaranteed Minimum Base. This base is... ..scheme distributes base using a simple posted offer market. The last distribution system is a **Price-Quantity auction**.

This study undertakes direct experimental testing of these programs in a laboratory setting. We can...

16/3,K/18 (Item 14 from file: 35) [Links](#)

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1065730 ORDER NO: AAD89-10068

**THE PROCUREMENT OF AN ELECTRONIC SWITCHING SYSTEM: MODELING THE COMPETITIVE BIDDING AND NEGOTIATION PROCESS**

**Author:** SONG, YANGSOON

**Degree:** PH.D.

**Year:** 1988

**Corporate Source/Institution:** THE PENNSYLVANIA STATE UNIVERSITY ( 0176 )

**Source:** Volume 5004A of Dissertations Abstracts International.

PAGE 1008 . 184 PAGES

**THE PROCUREMENT OF AN ELECTRONIC SWITCHING SYSTEM: MODELING THE COMPETITIVE BIDDING AND NEGOTIATION PROCESS**

...at the time the bidding is held. The bidding in this model is held through two stages. In the second model, there are two bidders who know their own costs precisely but have only a probability that the other... ..expected profits from the bidding. In an equilibrium, bidders' expected profits differ, depending upon their costs; a more efficient bidder obtains a larger profit than does a less efficient bidder. The above results...

16/3,K/19 (Item 15 from file: 35) [Links](#)

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0984414 ORDER NO: NOT AVAILABLE FROM UNIVERSITY MICROFILMS INT'L.

**ASYMMETRIC INFORMATION, COMPETITION, AND PROCUREMENT: THREE ESSAYS IN THE PRINCIPAL AGENT FRAMEWORK**

**Author:** DASGUPTA, SUDIPTO

**Degree:** PH.D

**Year:** 1987

**Corporate Source/Institution:** UNIVERSITY OF SOUTHERN CALIFORNIA ( 0208 )

**Source:** Volume 4902A of Dissertations Abstracts International.

PAGE 0315 .

...of asymmetric information about production costs. In chapter one, procurement is initially considered as an **auction** problem. However, it is shown subsequently that the fixed-quantity procurement **auction** is not optimal in general. The buyer can do better by adjusting the quantity to be procured according to the cost of the lowest-cost firm. An **auction**-type implementation rule is derived in which firms "bid" output levels and the firm bidding... ..highest output wins. Finally, the issue of "dual (or multiple) sourcing" is posed as an **auction** in which **multiple** winners are **chosen**.

In chapter **two**, the additional features that while the Government is risk neutral, firms are risk averse and... ..production. Payment contracts in which the final payment to the firm includes the bid plus **some** reimbursement for **cost** overruns (incurred during the development stage) are considered. The optimal cost-sharing rule is discussed... ..is unobservable and the buyer is unable to precommit to the reserve price for the **period two auction**, underinvestment relative to the ex-ante socially optimal levels results. Conditions under which it is...

16/3,K/20 (Item 16 from file: 35) [Links](#)

Dissertation Abs Online

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920200 ORDER NO: AAD86-15894

## **THE USE OF PORTFOLIO AND JUDGMENTAL MODELS IN RETAIL LOCATION**

**Author:** DURVASULA, SRINIVAS

**Degree:** PH.D.

**Year:** 1986

**Corporate Source/Institution:** UNIVERSITY OF SOUTH CAROLINA ( 0202 )

**Source:** Volume 4704A of Dissertations Abstracts International.

PAGE 1389 . 306 PAGES

The retailing literature contains numerous location models. These models are used for locating **retail** outlets (e.g., **retail** stores and financial institution branches, or FIBs). The checklist method, analog method, gravity-attraction model... ..excessively expensive and time consuming.

In order to overcome these limitations, this research has proposed **two alternative** approaches: the portfolio approach and the judgmental approach. The portfolio approach, which requires only secondary... ..decisions. Similar to the portfolio approach, the judgmental approach is also advantageous in terms of **time** and **cost** expenditures.

**Two** portfolio models (STORELOC-1 and STORELOC-2) and two judgmental models (STORELOC-3 and STORELOC...

16/3,K/21 (Item 17 from file: 35) [Links](#)

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852971 ORDER NO: AAD84-20180

## **THEORY AND EVIDENCE ON THE CONSEQUENCES OF ALTERNATIVE AUCTION RULES**

**Author:** HANSEN, ROBERT GORDON

**Degree:** PH.D.

**Year:** 1984

**Corporate Source/Institution:** UNIVERSITY OF CALIFORNIA, LOS ANGELES ( 0031 )

**Source:** Volume 4506A of Dissertations Abstracts International.

PAGE 1816 . 251 PAGES

**THEORY AND EVIDENCE ON THE CONSEQUENCES OF ALTERNATIVE AUCTION RULES**

Auctions have been around for a long time, but only recently have they begun to be analyzed by economists. This dissertation addresses two aspects of auctions; first, how do the various auction methods (oral, sealed-bid, Dutch) compare when bidders are characterized by asymmetric information; and second... ..theories?

With respect to the first question, this thesis derives theory implying that second-price auctions (oral) tend to yield lower expected prices for the seller and a higher value of information for informed bidders than do first-price auctions (sealed-bids). Also, second-price auctions will generate more information production than first-price auctions.

Two methods are employed to test auction theories. The first is statistical estimation of regression equations using data from U.S. Forest Service timber auctions. A variety of specifications and estimation methods point to the same conclusion: revenues from oral and sealed-bid auctions are not significantly different. The second method is to trace the evolution of auction methods for tobacco in the U.S. It is shown that this evolution can be explained by the earlier result on information production under different auction rules.

16/3,K/22 (Item 18 from file: 35) [Links](#)

Dissertation Abs Online

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757251 ORDER NO: AAD81-20150

**THE PHASE DIAGRAM OF SIMPLE METAMAGNETS USING A CLUSTER VARIATION METHOD**

**Author:** EKMEKCI, SERVET

**Degree:** PH.D.

**Year:** 1981

**Corporate Source/Institution:** THE CATHOLIC UNIVERSITY OF AMERICA ( 0043 )

**Source:** Volume 4204B of Dissertations Abstracts International.

PAGE 1511 . 98 PAGES

...phase diagram changes in character when the reduced coupling constant,  $e$  lies above or below **some** critical **value**,  $e^*$ . At values above  $e^*$ , the second **order** transition line ends in a TCP point. At values below  $e^*$ , the second **order** transition line ends in a CE point. On the other hand, the results of Meijer... ..the TCP point type for the various values of  $e$ . For the case of the **second** rank superstructure bcc ( $= 2$  diamond), it was possible to obtain a Neel temperature, but when the field  $H$  exceeded...

16/3,K/23 (Item 19 from file: 35) [Links](#)

Dissertation Abs Online

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743851 ORDER NO: AAD81-10036

**MANAGEMENT OF FOREIGN FISHING RIGHTS: THEORY AND POLICY**

**Author:** CRUTCHFIELD, STEPHEN RANDOLPH

**Degree:** PH.D.

**Year:** 1980

**Corporate Source/Institution:** YALE UNIVERSITY ( 0265 )

**Source:** Volume 4111A of Dissertations Abstracts International.  
PAGE 4773 . 243 PAGES

In recent **years**, a **number** of nations including the United States have claimed exclusive control over marine resources up to... ..is expanded to include the possibility of joint harvesting of fish by two nations with **different** demand and **cost** structures. Using both partial and general equilibrium analysis, the dynamics of such fisheries are analyzed... ..division between foreign and domestic fishing effort are also derived.

Using this bilateral model, a **number** of policy **options** are analyzed, including maximization of economic yield, of sustainable yield, and of the domestic share... ..these recommendations include movement to market determined fees for access rights by foreign fishermen through **auction**, sealed bid, or bilateral negotiation; the basis for levying such fees; and the use of...

16/3,K/24 (Item 1 from file: 475) [Links](#)

Wall Street Journal Abs

(c) 2008 The New York Times. All rights reserved.

08075216 **NYT Sequence Number:** 000000000922

**E-RETAILERS SAY, BAH, HUMBUG!' TO LAVISH ADS**

QUICK, REBECCA

Wall Street Journal , Col. 5 , Pg. 1 , Sec. B

Friday September 22 2000

**E-RETAILERS SAY, BAH, HUMBUG!' TO LAVISH ADS**

**Abstract:**

**E-retailing companies are cutting back sharply on holiday-season advertising this year; for many of these companies, dwindling capital leaves them little choice but to abstain from lavish ad...**

**...channeling their ad dollars away from TV and onto the Web, seeing it as a more cost-effective medium for reaching online shoppers (L)**

**Descriptors: COMPUTERS AND THE INTERNET; ADVERTISING; TELEVISION; RETAIL STORES AND TRADE**

**Personal Names:**

16/3,K/25 (Item 1 from file: 583) [Links](#)

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09286218

**Amazon on the Tisza**

**HUNGARY: ETERNITY FOUNDS INTERNET MARKETPLACE**

Budapest Business Journal ( ANB ) 08-14 May 2000 p.18

**Language: ENGLISH**

In Hungary and Romania, Eternity Bt has opened the **e-commerce** sites netuzlet.com and netmagazin.ro.

On the sites, any firm or individual can open... ..and a possibility to create a call center. The "Mega Store", which allows an unlimited **number** of articles, **costs** Ft 42,000 a **month** and includes a **number** of extra services ranging from e-mail and chat room to a call-centre option...

16/3,K/26 (Item 2 from file: 583) [Links](#)

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09278150

**Jumpy rileva il 20% di Sip.**

ITALY: STAKE IN SIP TO JUMPY

Il Sole 24 Ore ( ISO ) 26 Apr 2000 p.31

**Language:** ITALIAN

...10% stake in Societa Internet promotion (Sip), which has designed a pre-payment card for **on-line purchases**. Jumpy has an **option** (in a **two-year term**) to buy another 10% stake. The mentioned card is named Carta Facile and is projected...

16/3,K/27 (Item 3 from file: 583) [Links](#)

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06308931

**Iskulta 90-luvun paras tulos**

FINLAND: 1995 RESULT OF ISKU

EtelU-Suomen Sanomat ( ZGH ) 9 May 1996 p.19

**Language:** FINNISH

...and taxes totaled FMk 49.3mn, almost seven-fold the 1994 figure. The result includes e.g. **sales profit** from selling the plywood and veneer production. MD Hannu Roine says the outlook for... ..is 60%. Isku forecasts that net sales will amount to FMk 800mn this year. This **year**. Isku has **two investment options**: it may decide to open a new outlet in Espoo or alternatively modernize the production...

16/3,K/28 (Item 4 from file: 583) [Links](#)

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06263562

**COMMONWEALTH BANK TO PRUNE \$50M WORTH OF BRANCHES**

AUSTRALIA: COMMONWEALTH BANK TO SELL 29 PROPERTIES

The Australian Financial Review ( AFR ) 1 Feb 1996 P. 33

**Language:** ENGLISH

...Bank has decided to sell 29 retail branches, valued at AU\$ 50 mn via 2 **auctions** set to be held on 6 March and 7 March 1996. Out of which, 15... ..sale. The properties, extensively refurbished recently will be sold on a 1-decade leaseback, carrying **two 5-year options**.

16/3,K/29 (Item 5 from file: 583) [Links](#)

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04160134

**NIE FUEL POLICY AIMS TO GENERATE SUCCESS**

UK - NIE FUEL POLICY AIMS TO GENERATE SUCCESS

Financial Times (C) 1991 ( FT ) 21 March 1991 p14

...new competitive environment. With electricity demand in Ulster growing at about 4 per cent a **year**

**several options** are being examined. This week, NIE has been holding advanced discussions with Scottish companies on... ..believes the main benefits of competition will arise when new generating capacity is being ordered. **Competitive bidding** will exert downward pressure on construction costs and on power prices.(Abstract)\*\*

=====

Subject Search; non patent literature: full text # 1

Set Items Description

S1 779115 S (PLURAL OR PLURALITY OR MULTIPLE? OR MULTI OR SEVERAL OR TWO OR 2 OR MORE OR SOME OR FEW OR NUMEROUS OR MANY OR NUMBER OR QUANTITY? OR MULTITUDE? OR VARIOUS OR AMOUNT? ? OR ARRAY? ? OR DIFFERENT)(2N)((PRICE OR PRICING OR CHARGE? ? OR COST? ? OR VALUE) AND (OPTIONS OR OPTION OR SELECTION OR SELECTIONS OR CHOICES OR CHOICE OR CHOSEN OR PICKS OR ALTERNATIVE OR ALTERNATIVES))

S2 12429481 S ((PLURAL OR PLURALITY OR MULTIPLE? OR MULTI OR SEVERAL OR TWO OR 2 OR MORE OR SOME OR FEW OR NUMEROUS OR MANY OR NUMBER OR QUANTITY? OR MULTITUDE? OR VARIOUS OR AMOUNT? ? OR ARRAY? ? OR DIFFERENT)(3N)(TIME(2N)INTERVAL? ? OR LENGTH? ? OR PERIOD? ?) OR TIMESPAN OR TIME SPANS OR SPAN OR SPANS OR PERIOD OR TIME PERIOD OR INTERVAL OR INTERVALS OR TERM OR MINUTE OR MINUTES OR SECOND OR SECONDS OR HOUR OR HOURS OR DATE OR DAY OR TIME OR TIMING OR TIMELINE OR MONTH?? OR YEAR?? OR TERM? ? OR SPAN? ?))

S3 70809 S S1 (10N) S2

S4 1364 S S3 (S) ((FEEDBACK OR FEED()BACK OR ASSESS? OR TRACK??? OR MONITOR??? OR QUANTIF? OR DETERMIN? OR EVALUAT? OR RATE? ? OR RATING)(3N)(ACTIVITY OR ACTIVITIES OR SALES OR REQUESTS OR DEMAND? OR NEED? OR REQUIRE? OR WANT? OR DESIRES OR PREFERENCES OR NECESSIT? OR NECESSARY OR STIPULAT?))

S5 25 S S4 (S)((RESERVATION? ? OR RESERV??? OR SECURE? ? OR PRESELECT??? OR BOOK?? OR BOOKING? ? OR SCHEDULE??? OR REQUEST??? OR ASSIGN??? OR ASSIGNMENT? ? OR ALLOCATION? ? OR ALLOTMENT? ?)(2N)(ITEM OR UNIT OR THING OR ENTITY OR ARTICLE OR PIECE OR OPTION))

S6 0 S S5 NOT PY>2000

S7 372 S S4 (10N) (((E OR ELECTRONIC OR ONLINE OR ON()LINE OR INTERNET OR WEB)(2N)(COMMERCE OR SHOP? OR RETAIL? OR SALES OR SELLING OR BUY??? OR PURCHASE??? OR ORDER? ? OR ORDERING) OR ECOMMERCE) OR (AUCTION OR AUCTIONS OR AUCTIONING OR COMPETITIVE()BUYING OR PURCHASE??? OR BIDDING OR BIDS) OR DUTCHAUCTION OR DUTCHAUCTIONS OR MATCHING()SYSTEM OR SYSTEMS) OR AUCTIONWORKS OR EBAY OR E()BAY OR CHANNELFUSION OR UBID OR UTRADE OR META AUCTION OR MULTIAUCTION) OR (SELL??? OR VEND??? OR LICENSE??? OR LICENSE??? OR SALE? ?))

S8 3 S S7 NOT PY>2000

S9 3 RD (unique items)

; show files

[File 20] **Dialog Global Reporter** 1997-2008/Aug 26

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=====

9/3,K/1 [Links](#)

Dialog Global Reporter

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30300746 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Event Brief of Q2 2003 Abbott Laboratories Earnings Conference Call - Part 1**

FAIR DISCLOSURE WIRE

July 03, 2000

**Journal Code:** WFDW **Language:** English **Record Type:** FULLTEXT

...3. Expects to file an NDA for Atrasentan in 2005. 6. ABT International

Division: 1. **Sales** grew double digits with the help of favorable FX

**rates**. 2. International **sales** of Kaletra grew nearly 75%, on track to exceed \$700m worldwide projected for this year...

9/3,K/2 [Links](#)

Dialog Global Reporter

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12383915 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**The Business Press, Ontario, Calif., Inland Empire Focus Column**

Randyl Drummer

KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS ( BUSINESS PRESS - ONTARIO, CALIFORNIA)

August 11, 2000

**Journal Code:** KPBO **Language:** English **Record Type:** FULLTEXT

...in 179 active projects, according to The Meyers Group, a real estate information service.

Nine **years** later, the **number** of active projects had plummeted to 29, with just 289 units sold in the two...

...interest rates are the latest factor to send a chill through the attached-housing market. **Sales** of existing condos and cooperatives dropped 6.1 percent in the western United States between the first and second quarters of 2000, ending flat with first-quarter 1999 **sales**.

9/3,K/3 [Links](#)

Dialog Global Reporter

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10772452 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Brief Recordings about Salim Denim Industries Limited (Textile Weaving) -- Year Ended**

**September 30, 1999**

SCANNER

BUSINESS RECORDER April 28, 2000

**Journal Code:** WBRE **Language:** English **Record Type:** FULLTEXT

...s sales amounted to Rs 11.26 million (1997-98: Rs 31.74 million). While **sales** declined by 64.5% the decline in the **amount** of **cost** of **sales** was at lower **rate** and at the same **time** the **amount** of **cost** of **sales** was higher

than the amount of **sales**. Resultantly, the company incurred larger gross loss than the preceding year's.

Gross loss escalated...

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Subject Search; non patent literature; full text # 2

Set Items Description

S1 458344 S (PLURAL OR PLURALITY OR MULTIPLE? OR MULTI OR SEVERAL OR TWO OR 2 OR MORE OR SOME OR FEW OR NUMEROUS OR MANY OR NUMBER OR QUANTIT??? OR MULTITUD? OR VARIOUS OR AMOUNT? ? OR ARRAY? ? OR DIFFERENT)(2N)((PRICE OR PRICING OR CHARGE? ? OR COST? ? OR VALUE) AND (OPTIONS OR OPTION OR SELECTION OR SELECTIONS OR CHOICES OR CHOICE OR CHOSEN OR PICKS OR ALTERNATIVE OR ALTERNATIVES))

S2 3443761 S ((PLURAL OR PLURALITY OR MULTIPLE? OR MULTI OR SEVERAL OR TWO OR 2 OR MORE OR SOME OR FEW OR NUMEROUS OR MANY OR NUMBER OR QUANTIT??? OR MULTITUD? OR VARIOUS OR AMOUNT? ? OR ARRAY? ? OR DIFFERENT)(3N)(TIME(2N)(INTERVAL? ? OR LENGTH? ? OR PERIOD? ?) OR TIMESPAN OR TIMESPANS OR SPAN OR SPANS OR PERIOD OR TIMEPERIOD OR INTERVAL OR INTERVALS OR TERM OR TERM OR MINUTE OR MINUTES OR SECOND OR SECONDS OR HOUR OR HOURS OR DATE OR DAY OR TIME OR TIMING OR TIMELINE OR MONTH?? OR YEAR?? OR TERM? ? OR SPAN? ?))

S3 37588 S S1 (10N) S2

S4 415 S S3 (S) ((FEEDBACK OR FEED)BACK OR ASSESS? OR TRACK??? OR MONITOR??? OR QUANTIF? OR DETERMIN? OR EVALUAT? OR RATE? ? OR RATING)(3N)(ACTIVITY OR ACTIVITIES OR SALES OR REQUESTS OR DEMAND? OR NEED? OR REQUIRE? OR WANT? OR DESIRES OR PREFERENCES OR NECESSIT? OR NECESSARY OR STIPULAT?)

S5 4 S S4 (S)((RESERVATION? ? OR RESERV??? OR SECURE? ? OR PRESELECT??? OR BOOK?? OR BOOKING? ? OR SCHEDUL??? OR REQUEST??? OR ASSIGN??? OR ASSIGNMENT? ? OR ALLOCATION? ? OR ALLOTMENT? ?)(2N)(ITEM OR UNIT OR THING OR ENTITY OR ARTICLE OR PIECE OR OPTION))

S6 0 S S5 NOT PY>2000

S7 76 S S4 (10N) (((E OR ELECTRONIC OR ONLINE OR ON()LINE OR INTERNET OR WEB)(2N)(COMMERCE OR SHOP? OR RETAIL? OR SALES OR SELLING OR BUY??? OR PURCHAS??? OR ORDER? ? OR ORDERING) OR ECOMMERCE) OR (AUCTION OR AUCTIONS OR AUCTIONING OR COMPETITIVE()BUYING OR PURCHAS??? OR BIDDING OR BIDS) OR DUTCHAUCTION OR DUTCHACTIONS OR MATCHING()SYSTEM OR SYSTEMS) OR AUCTIONWORKS OR EBAY OR E()BAY OR CHANNELFUSION OR UBID OR UTRADE OR METAUACTION OR MULTIAUCTION) OR (SELL??? OR VEND??? OR LICENS??? OR LICENC??? OR SALE? ?))

S8 29 S S7 NOT PY>2000

S9 29 RD (unique items)

S10 1079 S S3 (3N) (((E OR ELECTRONIC OR ONLINE OR ON()LINE OR INTERNET OR WEB)(2N)(COMMERCE OR SHOP? OR RETAIL? OR SALES OR SELLING OR BUY??? OR PURCHAS??? OR ORDER? ? OR ORDERING) OR ECOMMERCE) OR (AUCTION OR AUCTIONS OR AUCTIONING OR COMPETITIVE()BUYING OR PURCHAS??? OR BIDDING OR BIDS) OR DUTCHAUCTION OR DUTCHACTIONS OR MATCHING()SYSTEM OR SYSTEMS) OR AUCTIONWORKS OR EBAY OR E()BAY OR CHANNELFUSION OR UBID OR UTRADE OR METAUACTION OR MULTIAUCTION) OR (SELL??? OR VEND??? OR LICENS??? OR LICENC??? OR SALE? ?))

S11 81 S \$10(10N)(FEEDBACK OR FEED()BACK OR ASSESS? OR TRACK??? OR  
MONITOR??? OR QUANTIF? OR DETERMIN? OR EVALUAT? OR RATE? ? OR RATING)  
S12 39 S \$11 NOT PY>2000  
S13 32 S \$12 NOT \$9  
S14 32 RD (unique items)  
; show files

[File 15] **ABI/Inform(R)** 1971-2008/Aug 23  
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[File 610] **Business Wire** 1999-2008/Aug 26  
(c) 2008 Business Wire. All rights reserved.  
*\*File 610: File 610 now contains data from 3/99 forward. Archive data (1986-2/99) is available in File 810.*

[File 810] **Business Wire** 1986-1999/Feb 28  
(c) 1999 Business Wire . All rights reserved.

[File 613] **PR Newswire** 1999-2008/Aug 26  
(c) 2008 PR Newswire Association Inc. All rights reserved.  
*\*File 613: File 613 now contains data from 5/99 forward. Archive data (1987-4/99) is available in File 813.*

[File 813] **PR Newswire** 1987-1999/Apr 30  
(c) 1999 PR Newswire Association Inc. All rights reserved.

[File 634] **San Jose Mercury** Jun 1985-2008/Jul 10  
(c) 2008 San Jose Mercury News. All rights reserved.

[File 624] **McGraw-Hill Publications** 1985-2008/Aug 26  
(c) 2008 McGraw-Hill Co. Inc. All rights reserved.  
*\*File 624: Homeland Security & Defense and 9 Platt energy journals added Please see HELP NEWS624 for more*

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9/3.K/1 (Item 1 from file: 15) [Links](#)

ABI/Inform(R)  
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02323701 86923303

**An optimization approach to determining the number of vendors to employ**

Weber, Charles A; Current, John; Desai, Anand  
Supply Chain Management v5n2 pp: 90 2000

**ISSN: 1359-8546 Journal Code: SCMG**

...for many firms. These decisions are typically complicated for several reasons. First, potential options may **need** to be **evaluated** on more than one criterion. In an early study on **vendor** selection criteria, Dickson (1966) identified 23 criteria that have been considered by purchasing managers in **various vendor selection** problems. **Two years** later, Wind and Robinson (1968) concluded that most **vendor selection** decisions involved **multiple** criteria. In a later review of **vendor** selection criteria and methods by Weber et al. (1991), the authors found that 47 of...

9/3,K/2 (Item 2 from file: 15) [Links](#)

ABI/Inform(R)

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02061367 59180569

**Combined cycles: Exploding the cookie cutter myth**

Schimmoller, Brian K

Power Engineering v104n8 pp: 34-38

Aug 2000

**ISSN:** 0032-5961 **Journal Code:** PEG

**Word Count:** 2110

**Text:**

...configurations are evaluated based on estimated economic parameters including fuel cost and fuel consumption, electrical **sales rate** and generation capacity, operating **hours at different** conditions, installed **cost** and O&M costs.

Balance-of-plant decisions for combined-cycle facilities benefit from this

...

9/3,K/3 (Item 3 from file: 15) [Links](#)

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02027016 54635873

**Get a handle on your WAN costs**

Woods, Darrin

Informationweek n788 pp: 150-158

May 29, 2000

**ISSN:** 8750-6874 **Journal Code:** IWK

**Word Count:** 2830

**Abstract:**

...to spend on WAN links. WAN pricing tools let you get carrier information and ballpark **pricing** from **multiple vendors** in **minutes**. WAN pricing tools are useful for quickly creating network proposals for budgetary purposes. WAN pricing...

9/3,K/4 (Item 4 from file: 15) [Links](#)

ABI/Inform(R)

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02021893 53790351

**Will the Internet reduce the demand for mall space?**

Hendershott, Patric; Hendershott, Robert; Hendershott, Terrence  
Real Estate Finance v17n1 pp: 41-46  
Spring 2000  
ISSN: 0748-318X Journal Code: RFN  
Word Count: 3914  
Text:

...of the negative impact of the Internet on malls. First, the 62% real annual growth **rate** of **on-line sales** convey a far too negative impact on the demand for mall spaces Even if these **sales** grow at this **rate**, rapid adoption of the hybrid strategy by retailers would dampen the negative impact on the...

...fulfillment through malls: space is needed for the pickup, exchanges, and service associated with hybrid **sales**. **Second**, the loss of **more price**-sensitive consumers means that the remaining demand is relatively more profitable, increasing the ability of...

...ability to pay higher rents. If we adjust for these factors by lowering the effective **online** annual real **sales** growth **rate** by a third (to 41.6%), the cumulative demand for mall space rises by 6...

9/3,K/5 (Item 5 from file: 15) [Links](#)

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01994845 50800259

**New problems, new solutions: Making portfolio management more effective**

Cooper, Robert G; Edgett, Scott J; Kleinschmidt, Elko J  
Research Technology Management v43n2 pp: 18-33  
Mar/Apr 2000

ISSN: 0895-6308 Journal Code: RMG

Word Count: 9579

Text:

...new product goals?-Begin with your new-product goals. What percent of your business's **sales** will come from new products? Now, **determine** the resources **required** to achieve this goal. Again, you will likely find a major gap between demand based...

9/3,K/6 (Item 6 from file: 15) [Links](#)

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01991518 50445189

**Predictive validation of multiattribute choice models**

Srinivasan, V; DeMaCarty, Peter  
Marketing Research v11n4 pp: 28-33

Winter 1999/Spring 2000  
**ISSN:** 1040-8460 **Journal Code:** MRE  
**Word Count:** 3253  
**Text:**

...the model-based ratio of choice shares for reasons of sampling error.  
Consequently, we would **want to determine** whether the actual  
**sales** ratio falls within the, say, 95% confidence interval for the  
ratio of choice shares as...

9/3,K/7 (Item 7 from file: 15) [Links](#)  
ABI/Inform(R)  
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01986076 49809247

**Incorporating option-like features in the valuation of shopping centers**

Hendershott, Patric H; Ward, Charles W R  
Real Estate Finance v16n4 pp: 31-36  
Winter 2000  
**ISSN:** 0748-318X **Journal Code:** RFN  
**Word Count:** 3659  
**Text:**

...of initial sales to the threshold, So/ST, and the expected drift and  
volatility of **sales**.

The values of each of the overage **options in years two**  
through ten are computed using a binomial option pricing approach.<sup>3</sup> In this  
method, we...

...ten. The computations are performed for two different volatilities (0%  
and 20%) and three different **sales** growth **rates** (0%, 2.5%,  
and 5%) with their associated discount rates (7%, 9.5%, and 12...

9/3,K/8 (Item 8 from file: 15) [Links](#)  
ABI/Inform(R)  
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01914146 05-65138

**Do legislative procedures affect tax expenditures?**

Snow, Douglas R  
Journal of Public Budgeting, Accounting & Financial Management v11n3 pp: 357-385  
Fall 1999  
**ISSN:** 1096-3367 **Journal Code:** PBFM  
**Word Count:** 7912  
**Text:**

...and 1982, and also to a tax reform effort in 1985. In 1981, when the

**sales tax rate** was increased to 5 %, farm legislators were able to keep the rate on farm equipment...

9/3,K/9 (Item 9 from file: 15) [Links](#)

ABI/Inform(R)

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01696577 03-47567

**Second tier stays alive**

Mullich, Joe

Informationweek n699 pp: 105-110

Sep 7, 1998

**ISSN:** 8750-6874 **Journal Code:** IWK

**Word Count:** 2444

**Text:**

...executive skill development firm; and a leasing program. "With the average PC having a life **span** of **two years**, leasing is becoming **more** important," Scott says.

The company also wants to **sell** through **more value**-added resellers, which can act as surrogate IT shops for small businesses by providing specialized...

9/3,K/10 (Item 10 from file: 15) [Links](#)

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01647508 02-98497

**Asia Pacific in turmoil--a time of change**

Nick, David P

Adhesives Age v41n5 pp: 32-34

May 1998

**ISSN:** 0001-821X **Journal Code:** AHA

**Word Count:** 1617

**Abstract:**

...least the next 18 months. A company should: 1. develop a country by country strategy, 2. plan for short-**term** reduced **sales**, 3. **evaluate** intercompany transfer **pricing**, 4. consider **more** local production to reduce exports, 5. integrate current Asian operations with regional economic alliances, and...

9/3,K/11 (Item 11 from file: 15) [Links](#)

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01589777 02-40766

**The scope of strategic cost management**

Cooper, Robin; Slagmulder, Regine

Management Accounting v79n8 pp: 16-18

Feb 1998

ISSN: 0025-1690 **Journal Code:** NAA

**Word Count:** 1463

**Text:**

...weakening of the firm because there is no way that individual customer profitability can be **determined** accurately. Therefore, the

**sales** representatives are unable to manage customer mix effectively.

A customer that places considerable demand on...

9/3,K/12 (Item 12 from file: 15) [Links](#)

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01501321 01-52309

**Identifying the hidden costs in your 401(k) plan**

Ruiz-Zaiko, Linda; Benjamin, Michele

TMA Journal v17n4 pp: 35-39

Jul/Aug 1997

ISSN: 1080-1162 **Journal Code:** JCG

**Word Count:** 2909

**Text:**

...charge in addition to the normal fund expenses assessed by that outside fund.

Front-end **sales** charges or **sales** loads are usually

**assessed** on purchases but may also be assessed on the reinvestment

of dividends. Some investment funds...

9/3,K/13 (Item 13 from file: 15) [Links](#)

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01261761 99-11157

**Going national**

Silberman, Sally J

Sales & Marketing Management v148n8 pp: 32

Aug 1996

ISSN: 0163-7517 **Journal Code:** SAL



**Word Count:** 601

**Text:**

...a customer with which your company has an ongoing business relationship based on a pre-**determined** buying agreement-**requires** a different approach than **selling** to a one-**time** customer. There are **different pricing** issues. Reps have to build stronger relationships. And the clients often need global service and...

9/3,K/14 (Item 14 from file: 15) [Links](#)

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01017364 96-66757

**Behavior of retail prices: A note on market integration in the U.S.**

Pryor, Frederic L

Eastern Economic Journal v21n1 pp: 83-95

Winter 1995

ISSN: 0094-5056 **Journal Code:** EEJ

**Word Count:** 5695

**Text:**

...be greater for those goods and services for which some carry a significant share of **sales** taxes. It is unclear, however, whether **sales tax rates** in different states have converged or diverged over time. The same might be said for...

9/3,K/15 (Item 15 from file: 15) [Links](#)

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00728318 93-77539

**Price and Consumption - How They Are Related**

Elliot, Julie; Miller, John E.; Potthoff, Frank

Management Quarterly v33n2 pp: 20-29

Summer 1992

ISSN: 0025-1860 **Journal Code:** MQU

**Word Count:** 1709

**Text:**

...of kilowatt hours our members use. We hope this model gives you the tools to **determine** how susceptible your **sales** are to price changes.

THE PLANE, THE PLANE

A good example of price elasticity is...

9/3,K/16 (Item 16 from file: 15) [Links](#)

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00660328 93-09549

**Forecasting the adoption of new medical technology using the bass model**

Sillup, George P

Journal of Health Care Marketing v12n4 pp: 42-51

Dec 1992

**ISSN:** 0737-3252 **Journal Code:** JHC

**Word Count:** 4581

**Text:**

...departments and the FDA approval date was available from regulatory departments. Therefore, information used to **determine** unit **sales needed** to run the Bass model on these technologies consisted of (1) date of entry to the market, (2) **selling price**, (3) **date** of FDA approval, and (4) number of units sold. Additionally, 10 secondary data sources were...

9/3,K/17 (Item 17 from file: 15) [Links](#)

ABI/Inform(R)

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00653195 93-02416

**Sales Forecasting and Cash Budgeting for Automotive Dealerships**

Ahadiat, Nasrollah

Journal of Business Forecasting v11n3 pp: 17-23 Fall 1992

**ISSN:** 0278-6087 **Journal Code:** JBT

...dealership market share, inventory level of new cars, manufacturer's national market share, new cars **price** change, **number** of salespersons, prime interest **rate**, and **sales** in prior **month**.

The **multiple** coefficient of determination ( $r^2$ ) was then used to determine if the independent variables...

9/3,K/18 (Item 18 from file: 15) [Links](#)

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00613955 92-29058

**Action Builds on 1990 Clean Air Act Compliance**

Rittenhouse, R. C.

Power Engineering v96n5 pp: 21-27 May 1992

**ISSN:** 0032-5961 **Journal Code:** PEG

...Torrens of EPRI puts it, the strategic issue in CAA compliance involves the interaction of **several options in terms of price, quantity** and availability. The options: retrofitting a choice of technologies (scrubbers, ESPs), switching fuels, and emission...

...appears that a producer of emissions allowances in Phase I might best bank them for **sale** during the early years of Phase II.

9/3,K/19 (Item 19 from file: 15) [Links](#)

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00322694 86-23108

**Stopping the Sales Turnover Merry-Go-Round**

Tobias, Lester L.  
Medical Marketing & Media v21n6 pp: 68-74  
Jun 1986

**ISSN:** 0025-7354 **Journal Code:** MMM

**Abstract:**

...organization and reducing the costs of staff turnover. Good data are readily available regarding the **quantifiable** costs of **sales** turnover. The intangible costs of turnover include: 1. management **time**, **2.** information **costs**, 3. momentum costs, and 4. readiness costs. The basic causes of turnover are found in...

9/3,K/20 (Item 20 from file: 15) [Links](#)

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00140459 81-10274

**Cash, Lease or Hp-How Best to Pay For That New System**

Hardaker, Ronald  
Modern Office & Data Management v20n1 pp: 23-25, 36 Feb 1981

**ISSN:** 0311-7731 **Journal Code:** MOM

**Abstract:**

...new equipment such as a computer system: 1. cash payment, 2. lease, and 3. hire **purchase** (Hp), i.e., installment payments. Each company's financial **needs** will **determine** the method chosen. When considering the financing method, however, 4 factors are critical: 1. the...

9/3,K/21 (Item 1 from file: 610) [Links](#)

Business Wire

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00433787 20001228363B1946 (USE FORMAT 7 FOR FULLTEXT)

**AES Acquires 62% of Gener S.A.**

Business Wire Thursday, December 28, 2000 17:09 EST

**Journal Code:** BUSINESS WIRE, COMTEX **Language:** ENGLISH **Record Type:** FULLTEXT  
**Document Type:** NEWSWIRE

...123 ("SFAS 123"), "Accounting for Stock Based Compensation" and, as a result, took a one-time **charge** of \$2.1 million (\$1.4 million after tax) at the time of the initial public offering...

9/3,K/22 (Item 2 from file: 610) [Links](#)

Business Wire

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00379978 20001006280B6518 (USE FORMAT 7 FOR FULLTEXT)

**eGreenCoffee To Offer Access to London Futures Market Green coffee exchange leverages its**

**alliance with Sudden (UK) Limited**

Business Wire Friday , October 6, 2000 12:24 EDT

**Journal Code:** BW **Language:** ENGLISH **Record Type:** FULLTEXT **Document Type:** NEWSWIRE

...assurance that the Company will be successful in its ability to raise capital at favorable **rates** or at all.  
**Sales** of gyroplanes, which began in 1999, are providing an additional source of capital in the...

9/3,K/23 (Item 3 from file: 610) [Links](#)

Business Wire

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00283505 20000518139B4218 (USE FORMAT 7 FOR FULLTEXT)

**ADC's Powerful Second Quarter 2000 Results Accelerate to All-Time Highs**

Business Wire Thursday , May 18, 2000 16:16 EDT

**Journal Code:** BW **Language:** ENGLISH **Record Type:** FULLTEXT **Document Type:** NEWSWIRE

...supplier of components and integrated modules for optical networks. ADC expects to take a one-time **charge** for various acquisition-related expenses the amount of which has not yet been determined.  
During the quarter...

9/3,K/24 (Item 4 from file: 610) [Links](#)

Business Wire

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00020323 1999082B0336 (USE FORMAT 7 FOR FULLTEXT)

**Synopsys Evolves Popular DesignWare Foundation Library to Include Complex Commodity IP Cores; Easy Access to Key Components Speeds IP-Based System on Chip Design**

Business Wire Tuesday , March 23, 1999 18:30 EST

**Journal Code:** BW **Language:** ENGLISH **Record Type:** FULLTEXT **Document Type:** NEWSWIRE

...president and general manager of Synopsys' Design Reuse Group business unit. "Since Foundation library is **licensed** with no per-use fees and no royalties, engineers **evaluating** Foundation IP only **need** to consider the technical fit of a specific core within their application. Today's news...

9/3,K/25 (Item 1 from file: 813) [Links](#)

PR Newswire

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1216252 PHF028

**PP&L Resources Reports Earnings for Fourth Quarter and 1997**

**Date:** January 23, 1998 16:02 EST **Word Count:** 1,135

**Correction:**

...a one-time benefit resulting from a reduction of the U.K. corporate income tax **rate**.

Growth in **sales** to service area customers increased only 0.2 percent in 1997 compared to 1996, when...

9/3,K/26 (Item 2 from file: 813) [Links](#)

PR Newswire

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1126649 DATH035

**Gadzooks Reduces Fiscal 1997 Second Quarter Earnings Estimate to \$0.01 to \$0.03 Per Share; Profitability Impacted by Additional Mark-Downs, Anticipated Write-Down of Unsold Product**

**Date:** July 17, 1997    16:41 EDT    **Word Count:** 479

**Correction:**

...share, compared with \$0.18 per share for the second quarter of fiscal 1996.

"After **determining** that **sales** volume for clearance items in our stores was not high enough during the Fourth of...

9/3,K/27 (Item 3 from file: 813) [Links](#)

PR Newswire

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0669723

**TEXACO CREATES NATION'S LARGEST NATURAL GAS MARKETPLACE; GULF COAST STAR CENTER LINKS NATURAL GAS BUYERS AND SELLERS**

**Date:** January 26, 1994    11:05 E.T.    **Word Count:** 716

**Correction:**

...an unprecedented customer commitment."

Batcheler said that through a single contact, Texaco customers can secure **multiple** services including long-term **sales** commitments, delivery **rate** flexibility, **multiple** pipeline **options**, transportation, storage and price risk management.

9/3,K/28 (Item 1 from file: 624) [Links](#)

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00829939

**TRACK RECORD DECISIVE IN CHOICE OF SIEMENS/FRAMATOME FOR KRSKO**

Nada Stanic, Ljubljana and Krsko

Nucleonics Week, Vol. 38, No. 4, Pg 4 January 23, 1997

JOURNAL CODE: NUC

ISSN: 0048-105X

TEXT:

...the steam generators from its own income. Rozman affirmed that NEK's income from electricity **sales--the rate** is currently 6 pfennigs (3.7 U.S. cents) per kilowatt-hour--will cover the...

9/3,K/29 (Item 2 from file: 624) [Links](#)

McGraw-Hill Publications

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0352705

**FOR DETROIT, ANOTHER 40 MILES OF BAD ROAD:** After a devastating year, it will slash costs to cut its losses

James B. Treece in Detroit Business Week, Number 3247, Pg 63

January 13, 1992

JOURNAL CODE: BW

SECTION HEADING: 1992 Industry Outlook: Manufacturing ISSN: 0007-7135

TEXT:

...t get recession-weary customers off the sidelines. So carmakers are relying increasingly on **cut-rate sales** to corporate and rental fleets. Morgan Stanley & Co. analyst Scott F. Merlis estimates that fleets...

+++++

14/3,K/1 (Item 1 from file: 15) [Links](#)

ABI/Inform(R)

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02294995 86924820

**Valuation of real estate in global markets**

Mackmin, David

Property Management v17n4 pp: 353 1999

**ISSN:** 0263-7472 **Journal Code:** PPMG

...value for the existing use;

- depreciated replacement cost;

- investment value;

- going concern value;

- insurable value;

- **assessed**, rateable or taxable value;

14/3,K/2 (Item 2 from file: 15) [Links](#)

ABI/Inform(R)

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02052335 57511263

**The role of GIS imaging in assessment administration**

Skaff, Michael S; Murphy, Joseph G

Assessment Journal v7n3 pp: 23-29

May/Jun 2000

**ISSN:** 1073-8568 **Journal Code:** ASJ

...is confirmed, a sales analysis can take place. This analysis is the computation of an **assessment-sale price** ratio using **various time periods**. **Sales** data can be displayed via color coding on a GIS map, making the visual detection...

14/3,K/3 (Item 3 from file: 15) [Links](#)

ABI/Inform(R)

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02010903 52522813

**Recipe for a cache bake-off**

Rousskov, Alex; Wessels, Duane; Chisholm, Glenn

Network World v17n15 pp: 62-66

Apr 10, 2000

**ISSN:** 0887-7661 **Journal Code:** NWW

...have a better chance of producing a hit.

Most of the products can store no **more** than a **few hours** of peak fill traffic. In an effort to improve throughput/ **price** ratios, **many vendors** designed or configured their products to deliver the highest request **rate** at minimum disk storage costs. Consequently, their boxes do not have enough storage space to...

14/3,K/4 (Item 4 from file: 15) [Links](#)

ABI/Inform(R)

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01909095 05-60087

**Risk management in undergraduate engineering economics education**

Smith, Robert P

Engineering Economist v44n2 pp: 202-207 1999

ISSN: 0013-791X Journal Code: EEC

...commodity and the risk-free return available in the market. Thus a decision maker can **determine** if a future contract is economically valuable.

Insuring with **options** is somewhat **more** complex. Put **options** (an option to **sell** an asset at **some time** in the future at a known price) and call options (an option to purchase) exist...

14/3,K/5 (Item 5 from file: 15) [Links](#)

ABI/Inform(R)

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01763732 04-14723

### **Strategic service pricing and yield management**

Desiraju, Ramarao; Shugan, Steven M

Journal of Marketing v63n1 pp: 44-56 Jan 1999

ISSN: 0022-2429 Journal Code: JMK

...2 because both segments will buy at the discount price.

We see that the best **price** in **Period 2** depends on the number of seats not sold in Period 1, namely, T - D sub...

...price is best when D sub 1 < x sub 0. Working backwards, we then can **determine** the Period 1 price that maximizes profits. After that analysis, we obtain Result 2.

Result...now demonstrate.

Before considering that possibility, it is worth reiterating that we are unable to **sell** to the PS segment in Period 1 because doing so requires lowering the price to the superdiscount price and **selling** all seats at that price. We therefore adopt a single-price strategy, which sometimes makes...

14/3,K/6 (Item 6 from file: 15) [Links](#)

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01699544 03-50534

### **Managing the exchange risks of international transactions**

Yang, James G S; Midgett, Jerry L

Mid-Atlantic Journal of Business v34n2 pp: 141-162 Jun 1998

ISSN: 0732-9334 Journal Code: JBZ

Alternative B: Credit sale due in 60 days at an assumed bank spot buying **rate** of DM 1 = US\$ 0.713 on January 31, **year 2**.

**Alternative C:** Current **sale** with a forward exchange contract in which the seller, in order to protect the value...

14/3,K/7 (Item 7 from file: 15) [Links](#)

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01493096 01-44084

### **The price is right**

Baer, Tony

Manufacturing Systems v15n2 pp: 22 Feb 1997

ISSN: 0748-948X Journal Code: MFS

...Doug Lynn contends that userbased licensing remains the better deal.

The dilemma is that, as **licensing** and **pricing** schemes grow **more** intricate, **vendors** and users alike are

finding themselves investing **more time determining** the best margins or savings, respectively. What both really are doing is spending more and...

14/3,K/8 (Item 8 from file: 15) [Links](#)

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01243848 98-93243

**Regulating land use at sale: Public improvement from private investment**

Shoup, Donald C

Journal of the American Planning Association v62n3 pp: 354-372

Summer 1996

**ISSN:** 0194-4363 **Journal Code:** AIP

...property at its market value in the year it is sold, with subsequent increases in **assessed value** capped at 2 percent a **year**. **Assessment at sale** leads to different taxes for properties that are identical except for the date of their...

14/3,K/9 (Item 9 from file: 15) [Links](#)

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01139693 97-89087

**Why change 401(k) service providers?**

Elgin, Peggic

Pension Management v31n12 pp: 24-27

Dec 1995

**ISSN:** 0098-1753 **Journal Code:** PWN

...for these services is more competitive and perhaps even lower than it has been in **years**."

Plan sponsors **evaluate two cost** areas with a **vendor**:

\* Operating or management fees for mutual funds or investments; and,

\* Direct administrative costs.

"The way...

14/3,K/10 (Item 10 from file: 15) [Links](#)

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01030125 96-79518

**A glossary of derivatives market terms**

Anonymous

Corporate Finance Risk Management Yearbook pp: I-L

1995

**ISSN:** 0958-2053 **Journal Code:** COF

...and the investor's coupon would be fixed at 7.65%. Effectively the investor is **selling a one-year option** on the **two-year swap rate** at the forward **rate** (7.5%).

If the investor had instead bought one-year paper paying Libor flat, the...

14/3,K/11 (Item 11 from file: 15) [Links](#)

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00953858 96-03251



### **Lease, buy or rent?**

Battersby, Mark E

Agency Sales Magazine v25n1 pp: 26-28 Jan 1995

ISSN: 0162-3656 **Journal Code:** AGE

...the fast-growing equipment rental industry, which offers almost everything needed by the average independent **sales** agency for a **period of time** ranging from a **few hours** to a **year**.

**Determining the costs** of the **various options** available to the **sales** agency is rarely easy. For example, the manufacturers' agent may locate needed equipment--or the...

14/3,K/12 (Item 12 from file: 15) [Links](#)

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00953855 96-03248

### **Split commissions**

Anonymous

Agency Sales Magazine v25n1 pp: 11-15 Jan 1995

ISSN: 0162-3656 **Journal Code:** AGE

...six:

1 - Customer information (name, address, order number, etc.)

2 - Invoice information (copies of invoices, **date**, **number**, **amount**, etc.)

3 - Commission amount

4 - **Sales amount**, **value** of order

5 - Commission percentage, **rate**

6 - Shipping information (destination, date shipped, freight charges, shipment schedule, backlog, etc.)

14/3,K/13 (Item 13 from file: 15) [Links](#)

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00951702 96-01095

### **Quantifying risk in an asymmetric world**

Mason, Howard; Putnam, Bluford

Global Investor n77 pp: 40-42 Nov 1994

ISSN: 0951-3604 **Journal Code:** GLI

...traded either the high transaction costs associated with immediate liquidation must be accepted or the **price** risk over **some period** of deferred **sale**. If both sides of this trade-off are **quantified** then an informed decision can be made on just how long to defer sale, if...

14/3,K/14 (Item 14 from file: 15) [Links](#)

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00867126 95-16518

### **Photovoltaic technology and markets**

Caldwell, James H Jr

Contemporary Economic Policy v12n2 pp: 97-111 Apr 1994

ISSN: 1074-3529 **Journal Code:** CPI

...lens, heat rejection surface, and support structure must be installed and must be able to **track** the sun across the sky. This requirement effectively doubles installation **costs**. **Second**, and **more** significant, the resource is more limited. Concentrators use only direct normal radiation, which at best...relatively primitive machinery and small manufacturing scale offer no advantage over conventional technology.

This makes **selling** products very difficult. Without product **sales**, there is no way to generate the manufacturing expertise necessary to lower **costs**. The next **few years** will be critical. The longer producing a truly competitive thin film product takes, the more...

14/3,K/15 (Item 15 from file: 15) [Links](#)

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00749762 93-98983

**Partnerships bridged with technology**

Butler, Jeff

Mortgage Banking v53n11 pp: 12-19 Aug 1993

ISSN: 0730-0212 **Journal Code:** MOB

...unacceptable or withdrawn.

\* Loan details--Important loan details are provided, including borrower name, property address, **sales price**, loan **amount**, loan **number**, **rate**, **term**, caps and margins (if ARM product), names of the key Countrywide contacts (i.e., underwriter...

14/3,K/16 (Item 16 from file: 15) [Links](#)

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00695395 93-44616

**CFO buyer's guide: Changing your 401(k) provider (part 1)**

Barr, Stephen

CFO: The Magazine for Senior Financial Executives v9n4 pp: 47-67 Apr 1993

ISSN: 8756-7113 **Journal Code:** CFO

...where employees--some with six-figure sums in their plans--are taking notice and demanding **more choice**, **more** information, and more control. Small wonder that over the past **two years**, the **rate** of **vendor** turnover has averaged a high 12 percent annually, and should continue at a 10 to...

14/3,K/17 (Item 17 from file: 15) [Links](#)

ABI/Inform(R)

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00668349 93-17570

**Are you paying too much on your electric bills?**

Loria, Thomas W

Corporate Controller v5n3 pp: 16-18 Jan/Feb 1993

ISSN: 0899-0174 **Journal Code:** COP

...savings basis. The services offered often duplicate services available from private companies, so choose among **vendors** carefully.

**Rate Alternatives**. Just a **few years** ago, the only **rate** option available to customers was a discount for owning their own transformers. While this is...

14/3,K/18 (Item 18 from file: 15) [Links](#)

ABI/Inform(R)

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00656784 93-06005

**Voluntary Current Value Disclosures in the Real Estate Industry**

Swanson, Edward P.; Niswander, Frederick

Accounting Horizons v6n4 pp: 49-61  
Dec 1992

**ISSN:** 0888-7993 **Journal Code:** ACH

...cap rates, discount rates, rate of price change forecast for revenues and expenses, anticipated vacancy **rate**, length to assumed operating **period**, and **amount** of **selling cost**.

**Text:**

...cap rates, discount rates, rate of price change forecast for revenues and expenses, anticipated vacancy **rate**, length of the assumed operating **period**, and **amount** of **selling costs**. Since **some** of these estimates would vary across properties, firm-wide averages and ranges should be reported...

14/3.K/19 (Item 19 from file: 15) [Links](#)

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00555026 91-29383

**Disability Buyout: Insure Both Goose & Golden Egg**

Merwitzer, William M.

Life Association News v86n6 pp: 62-66

Jun 1991

**ISSN:** 0024-3078 **Journal Code:** LAN

...Stipulate the degree to which an associate dentist must be disabled to trigger the buy-sell **option**. **2.**

**Determine** a waiting **period** between the **time** the disability occurs and the time the buyout is activated.

**3.** Determine the fair market...

14/3.K/20 (Item 20 from file: 15) [Links](#)

ABI/Inform(R)

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00549822 91-24179

**A Financial Institution's Dilemma: Repossessed Property**

Hanke, John; Craze, Mark; Cameron, Alex B.

Management Accounting v72n11 pp: 44-49 May 1991

**ISSN:** 0025-1690 **Journal Code:** NAA

...indicated by the selling prices of marinas within the competitive market area during the past **few years**.

**OPTION 2**

**Option 2** is to sell the property after the docks are renovated and a new floating breakwater...

...vacancies (utilization rate of 88.6%)

Expected Value. Table 3 (table omitted) shows the possible **selling** prices along with their probability of realization and ...5% for open slips in the first year of operation.

Therefore, the lending institution could **sell** the subject property after renovation of docks and the addition of a floating breakwater for...

...the docks and adding a floating breakwater is \$170,000. This estimated range for the **selling** price is based on an analysis of **selling** prices of marinas within the competitive market area during the past **few years**.

**OPTION 3**

**Option 3** is to sell the property in the year in which reasonable occupancy ...

14/3,K/21 (Item 1 from file: 610) [Links](#)

Business Wire

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00351539 20000828241B7013 (USE FORMAT 7 FOR FULLTEXT)

**Advanstar Company Zips Deal to License Xippix's ImagePump Technology; Advanstar's Hive4.com to Integrate ImagePump into New Apparel Community Portal**

Business Wire Monday , August 28, 2000 08:35 EDT

**Journal Code:** BW **Language:** ENGLISH **Record Type:** FULLTEXT **Document Type:** NEWSWIRE

...forward exchange contracts in various currencies as follows:

14/3,K/22 (Item 2 from file: 610) [Links](#)

Business Wire

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00107666 19990922265B1192 (USE FORMAT 7 FOR FULLTEXT)

**EWRX Joins Microsoft, Lycos, Excite, Dell and Others at Fairmarket Online Auction Network**

Business Wire Wednesday , September 22, 1999 09:14 EDT

**Journal Code:** BW **Language:** ENGLISH **Record Type:** FULLTEXT **Document Type:** NEWSWIRE

...Automotive City on the internet," says Ron Davis, President & CEO of EWRX. "Over the last **several months** we have been **evaluating a number of options** regarding online auctions.

Fairmarket represents the kind of broad base auction service we have been looking for. Not...

14/3,K/23 (Item 3 from file: 610) [Links](#)

Business Wire

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00089902 19990813225B1172 (USE FORMAT 7 FOR FULLTEXT)

**Harman Consumer Group Launches CE Industry's Most Far-reaching Consumer E-commerce and Business-to-Business Internet Initiative**

Business Wire Friday , August 13, 1999 12:27 EDT

**Journal Code:** BW **Language:** ENGLISH **Record Type:** FULLTEXT **Document Type:** NEWSWIRE

...site can expect access to complete product information as well as the assurance of 24-hour e-mail response, **multiple shipping options, on-line order tracking** and the highest level of credit card security.

Gina Harman, President of the Harman Consumer...

14/3,K/24 (Item 1 from file: 810) [Links](#)

Business Wire

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0799866 BW1567

**IONA : IONA Technologies Announces Record Fourth Quarter And 1997 Year End Results**

January 26, 1998

**Byline:** Business Editors

...quarter of 1997 was \$2.2 million, or \$0.11 per share, excluding a one-**time charge** of \$ 2.9 million for in-process research and development associated with the company's agreement in October, 1997 to acquire a **full license** to the source code of transaction technology from Transarc, a wholly owned subsidiary of International...

...quarter we released great new products - including OrbixOTM(tm), the world's first Object Transaction **Monitor**. We have spent aggressively to strengthen our leadership position in the market

with heavy investments in **sales** and marketing. In fact, during 1997, International Data Corporation (IDC), a leading market research firm...

14/3,K/25 (Item 2 from file: 810) [Links](#)

Business Wire

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0463949 BW0029

**KEY TRONIC CORP : HILLER KEY TRONIC PARTNERS INTENDS TO EXERCISE ITS OPTION TO ACQUIRE 1,000,000 SHARES OF KEY TRONIC COMMON STOCK; KEY TRONIC CORPORATION FILES REGISTRATION STATEMENT WITH RESPECT TO SUCH SHARES**

February 14, 1995

**Byline:** Business Editors

...Exchange Commission with respect to the shares being acquired by HKTP. HKTP has not yet **determined** the **number**, **timing** or **price** of any **sales** of the shares being registered.

Key Tronic Corp., a Washington corporation, is principally engaged in...

14/3,K/26 (Item 1 from file: 813) [Links](#)

PR Newswire

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1417932

DCM008

**TESSCO Launches a New Web Site (www.tessco.com) Featuring Electronic Commerce Capabilities**

**Date:** February 8, 1999    08:04 EST    **Word Count:** 905

**Correction:**

...tied to a customer's purchases.

Easy ordering capabilities.

Order confirmation specifying the contents, delivery **date**, **tracking number** and total **cost** of an **order**.

"TESSCO Magic **Online(TM)** is the single most advanced internet-based product knowledge and ordering system in the...

14/3,K/27 (Item 2 from file: 813) [Links](#)

PR Newswire

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1214284

CLW005

**Rubbermaid Board Authorizes Major Restructuring Targeting \$200 Million In Savings**

**Date:** January 21, 1998    07:48 EST    **Word Count:** 1,214

**Correction:**

...and product development.

Wolfgang R. Schmitt, chairman and chief executive officer, said, "During the past **two years**, Rubbermaid has responded to increasing costs and deflation of **selling** prices. Now we are moving to broaden our market leadership -- to become the lowest-cost...

14/3,K/28 (Item 3 from file: 813) [Links](#)

PR Newswire

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1184809

NYW198

**Holmes Protection Group, Inc. Reports Third Quarter and Nine Months Results for 1997**

**Date:** November 12, 1997    17:15 EST    **Word Count:** 926

**Correction:**

...service revenue, net of cancellations, showed positive internal growth, exclusive of acquisitions, after declining for **many years**. However, **costs of monitoring** and **selling** remain too high relative to revenue, and steps are being taken to accelerate the completion...

14/3,K/29 (Item 4 from file: 813) [Links](#)

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0841626

NY086

**AMERICAN PAGING REPORTS SECOND QUARTER RESULTS**

**Date:** July 18, 1995    14:23 EDT    **Word Count:** 1,274

**Correction:**

14/3,K/30 (Item 5 from file: 813) [Links](#)

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0534128

SE012

**REALTY MARKET STABILIZING AS INVENTORY SHRINKS, PUGET SOUND MULTIPLE LISTING ASSOCIATION SAYS**

**Date:** November 5, 1992    20:11 EST    **Word Count:** 591

**Correction:**

...Several indicators are outperforming last year, he observed, noting 1992 continues to be a recovery year.

"Motivated **sellers** are **more** realistic about **pricing**, interest **rates** remain attractive, and both buyers and sellers are exhibiting more confidence in the economy," according...

14/3,K/31 (Item 1 from file: 624) [Links](#)

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00894694

Boeing To Drop MD-80/90 Line

PAUL PROCTOR

Aviation Week & Space Technology, Vol. 147, No. 19, Pg 54

November 11, 1997

JOURNAL CODE: AW

SECTION HEADING: AIR TRANSPORT ISSN: 0005-2175

TEXT:

... viable program, he said. Options include ``long-term, higher volume" contracts and an increasing production **rate** to as **many** as six a **month** from currently planned levels of one or **two**.

The **alternative**, **selling** low-margin or money-losing MD-95s, would only eliminate potential sales for Boeing's...

14/3,K/32 (Item 2 from file: 624) [Links](#)

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0359364

STAFF CONSIDERING \$50-MILLION TEST FACILITY AS OPTION FOR AP-600

REVIEW

David Stellfox, Washington

Inside NRC, Vol. 14, No. 1, Pg 1 January 13, 1992

JOURNAL CODE: NRC

ISSN: 0149-0252

TEXT:

...and after certification, agency officials said.

Such a new facility, if ordered, would take from **two** to four **years** to construct and prepare for testing; may require a supplemental NRC appropriation as funds do...

...for May 1996.

Staff is meeting with Westinghouse officials today to discuss the need for "**vendor** -sponsored, large-scale, high-pressure integrated system testing" for certification of the AP-600. Westinghouse...

...with active (safety) systems," Murley said.

=====

### Subject Search; non patent literature; full text # 3

Set Items Description

S1 1095542 S (PLURAL OR PLURALITY OR MULTIPLE? OR MULTI OR SEVERAL OR TWO OR 2 OR MORE OR SOME OR FEW OR NUMEROUS OR MANY OR NUMBER OR QUANTIT??? OR MULTITUD? OR VARIOUS OR AMOUNT? ? OR ARRAY? ? OR DIFFERENT)(2N)((PRICE OR PRICING OR CHARGE? ? OR COST? ? OR VALUE) AND (OPTIONS OR OPTION OR SELECTION OR SELECTIONS OR CHOICES OR CHOICE OR CHOSEN OR PICKS OR ALTERNATIVE OR ALTERNATIVES))

S2 9919732 S ((PLURAL OR PLURALITY OR MULTIPLE? OR MULTI OR SEVERAL OR TWO OR 2 OR MORE OR SOME OR FEW OR NUMEROUS OR MANY OR NUMBER OR QUANTIT??? OR MULTITUD? OR VARIOUS OR AMOUNT? ? OR ARRAY? ? OR DIFFERENT)(3N)(TIME(2N)(INTERVAL? ? OR LENGTH? ? OR PERIOD? ?) OR TIMESPAN OR TIMESPANS OR SPAN OR SPANS OR PERIOD OR TIMEPERIOD OR INTERVAL OR INTERVALS OR TERM OR MINUTE OR MINUTES OR SECOND OR SECONDS OR HOUR OR HOURS OR DATE OR DAY OR TIME OR TIMING OR TIMELINE OR MONTH?? OR YEAR?? OR TERM? ? OR SPAN? ?))

S3 85776 S \$1 (10N) S2

S4 591 S \$3 (S) ((FEEDBACK OR FEED)BACK OR ASSESS? OR TRACK??? OR MONITOR??? OR QUANTIF? OR DETERMIN? OR EVALUAT? OR RATE? ? OR RATING)(3N)(ACTIVITY OR ACTIVITIES OR SALES OR REQUESTS OR DEMAND? OR NEED? OR REQUIRE? OR WANT? OR DESIRES OR PREFERENCES OR NECESSIT? OR NECESSARY OR STIPULAT?))

S5 11 S \$4 (S)((RESERVATION? ? OR RESERV??? OR SECURE? ? OR PRESELECT??? OR BOOK?? OR BOOKING? ? OR SCHEDUL??? OR REQUEST??? OR ASSIGN??? OR ASSIGNMENT?

? OR ALLOCATION? ? OR ALLOTMENT? ?)(2N)(ITEM OR UNIT OR THING OR ENTITY OR ARTICLE OR PIECE OR OPTION))

S6 2 S S5 NOT PY>2000

S7 2 RD (unique items)

S8 2584 S S3 (3N) (((E OR ELECTRONIC OR ONLINE OR ON()LINE OR INTERNET OR WEB)(2N)(COMMERCE OR SHOP? OR RETAIL? OR SALES OR SELLING OR BUY??? OR PURCHAS??? OR ORDER? ? OR ORDERING) OR ECOMMERCE) OR (AUCTION OR AUCTIONS OR AUCTIONING OR COMPETITIVE() (BUYING OR PURCHAS??? OR BIDDING OR BIDS) OR DUTCHAUCTION OR DUTCHAUCTIONS OR MATCHING() (SYSTEM OR SYSTEMS) OR AUCTIONWORKS OR EBAY OR E()BAY OR CHANNELFUSION OR UBID OR UTRADE OR META AUCTION OR MULTIAUCTION) OR (SELL??? OR VEND??? OR LICENS??? OR LICENC??? OR SALE? ?))

S9 121 S S8(5N)(FEEDBACK OR FEED()BACK OR ASSESS? OR TRACK??? OR MONITOR??? OR QUANTIF? OR DETERMIN? OR EVALUAT? OR RATE? ? OR RATING)

S10 39 S S9 NOT PY>2000

S11 31 RD (unique items)

: show files

[File 9] **Business & Industry(R)** Jul/1994-2008/Aug 18

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[File 275] **Gale Group Computer DB(TM)** 1983-2008/Aug 18

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[File 621] **Gale Group New Prod. Annou.(R)** 1985-2008/Aug 06

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[File 256] **TecInfoSource** 82-2008/Apr

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[File 483] **Newspaper Abs Daily** 1986-2008/Aug 24

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=====

7/3,K/1 (Item 1 from file: 636) [Links](#)

Gale Group Newsletter DB(TM)

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03596767 **Supplier Number:** 47446022 (USE FORMAT 7 FOR FULLTEXT)

**Contracts:** PROFESSIONAL SERVICES AND MANAGEMENT SUPPORT

Set-Aside Alert , v 5 , n 12 , p N/A



June 6 , 1997

**Language:** English **Record Type:** Fulltext

**Document Type:** Newsletter ; Trade

**Text:**

...fixed price contract period will be one year from date of award, with two option **years**. The SIC code is 8099. This is a total small business set-aside, and the...

+++++

11/3,K/1 (Item 1 from file: 9) [Links](#)

Business & Industry(R)

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01689057 Supplier Number: 24425217 (**USE FORMAT 7 OR 9 FOR FULLTEXT**)

**Cellular vs. PHS**

( **There were 20,876,820 cellular subscribers in Japan in 1997 and 31,526,870 in 1998; growth in the Japanese cellular market is being fueled by lower prices for service** )

Wireless Week , p 6A+ October 26, 1998

**Document Type:** Journal **ISSN:** 1085-0473 ( United States )

**Language:** English **Record Type:** Fulltext

**TEXT:**

...with big corporate budgets. Back then, start-up fees were crippling.

Connection fees stood at **more** than \$400. **Monthly** access **charges** were **more** than \$150. Only two million Japanese citizens could afford to use a mobile phone. Cellular...

...are PHS cordless users.

"Wireless is still a colossal opportunity once economics are back on **track**," Spencer said, a view echoed by other industry analysts. George Hoffman, analyst with the Tokyo...

11/3,K/2 (Item 2 from file: 9) [Links](#)

Business & Industry(R)

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01157137 Supplier Number: 23722215 (**USE FORMAT 7 OR 9 FOR FULLTEXT**)

**Engine overhaul: competition revs up**

( **The worldwide engine overhaul market is estimated at \$6.5 bil; OEM-sector companies aggressively expanding** )

Interavia Business & Technology , v 51 , n 605 , p 38+

December 1996

**Document Type:** Journal; Industry Overview **ISSN:** 0983-1592 ( Switzerland )

**Language:** English **Record Type:** Fulltext

**TEXT:**

...general manager Philippe Lazare. Among other things, management is reexamining the structure put in place **two years** ago and **evaluating various partnership options**.

By **selling** off Revima and outsourcing its P&W engine business, AFI has been able to concentrate...

11/3,K/3 (Item 1 from file: 275) [Links](#)

Gale Group Computer DB(TM)

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02416310 **Supplier Number:** 62599334 (**Use Format 7 Or 9 For FULL TEXT** )

**The Impact of CONSORTIA on Database Licensing.(Industry Trend or Event)**

Baker, Angee

Computers in Libraries , 20 , 6 , 46 June , 2000

ISSN: 1041-7915

**Language:** English    **Record Type:** Fulltext

...director of electronic information services at SOLINET, I, along with staff, have spent the past **2 years evaluating our licensing strategies and vendor relationships to bring more cost-effective electronic database services to our members.**

We realized that costs (such as those for...

11/3,K/4 (Item 2 from file: 275) [Links](#)

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01593045    **Supplier Number:** 13719739 (Use Format 7 Or 9 For FULL TEXT )

**Vendors cant's afford giveaways. (The Insider) (Column)**

Goldberg, Aaron

PC Week , v10 , n13 , p158(1) April 5 , 1993

**Document Type:** Column

ISSN: 0740-1604

**Language:** ENGLISH    **Record Type:** FULLTEXT; ABSTRACT

**Abstract:** ...margins in one of two ways. The first way involves offering varying levels of support options including **different rates** for on-site, depot and four-hour service. **Some vendors may charge** for software upgrades and telephone support. The second strategy involves the user of new high...

11/3,K/5 (Item 3 from file: 275) [Links](#)

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01508372    **Supplier Number:** 12027204 (Use Format 7 Or 9 For FULL TEXT )

**Seeing the light: leasing shines the brightest when containing costs and preserving capital are high priorities. (includes a related article on using leased equipment)**

Dickey, Sam

MIDRANGE Systems , v5 , n7 , p46(4) April 7 , 1992

ISSN: 1041-8237

**Language:** ENGLISH    **Record Type:** FULLTEXT; ABSTRACT

...on the supply and demand for used computer equipment and can be difficult to judge. **Determining the residual value** also becomes **more** difficult when **vendors** are rolling out new computer models **several times a year.**

A lessor adept at remarketing can not only make a profit but save money for...

11/3,K/6 (Item 4 from file: 275) [Links](#)

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01494183    **Supplier Number:** 11695402 (Use Format 7 Or 9 For FULL TEXT )

**486: into the mainstream (Intel Corp.'s 80486 microprocessor) (includes related articles on how to buy a 486 system, on math coprocessors, on defective 486 chips and on the 486's internal cache)(Computer Shopper's Guide:486 systems) (Buyers Guide)**

Rosch, Winn L.

Computer Shopper , v12 , n1 , p487(11) Jan , 1992

**Document Type:** Buyers Guide

ISSN: 0886-0556

**Language:** ENGLISH    **Record Type:** FULLTEXT; ABSTRACT

...it's not a fixed rate, it will probably average 10 percent of the hardware **cost per year.** **Some vendors** will discount their **rate** if you buy the extra coverage when you first but the computer.

11/3,K/7 (Item 5 from file: 275) [Links](#)

Gale Group Computer DB(TM)

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01378941 **Supplier Number:** 09573269 (USE Format 7 Or 9 For FULL TEXT )

**Super VGA, 8514/A and TIGA graphics boards. (graphics hardware product table) (buyers guide)**  
PC Week , v7 , n44 , p150(2) Nov 5 , 1990

**Document Type:** buyers guide

ISSN: 0740-1604

**Language:** ENGLISH **Record Type:** FULLTEXT

...MDA), VGA pass-through connector and cable, VGA plug-on module, 15-pin to BNC **monitor** cable.

11/3,K/8 (Item 1 from file: 621) [Links](#)

Gale Group New Prod.Annou.(R)

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02506311 **Supplier Number:** 62172212 (USE FORMAT 7 FOR FULLTEXT)

**ADC's Powerful Second Quarter 2000 Results Accelerate to All-Time Highs.**

Business Wire , p 1557 May 18 , 2000

**Language:** English **Record Type:** Fulltext

**Document Type:** Newswire ; Trade

...supplier of components and integrated modules for optical networks. ADC expects to take a one-time **charge** for various acquisition-related expenses the amount of which has not yet been **determined**.

During the quarter, ADC expanded its plans to increase Broadband Connectivity's global production capacities...a vote of the publication's readership.

11/3,K/9 (Item 2 from file: 621) [Links](#)

Gale Group New Prod.Annou.(R)

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02184409 **Supplier Number:** 55897440 (USE FORMAT 7 FOR FULLTEXT)

**MSGI Reports Record Fourth Quarter and Fiscal 1999 Year-End Results; Quarterly Revenue up 42% Year-Over-Year.**

Business Wire , p 1643 Sept 28 , 1999

**Language:** English **Record Type:** Fulltext

**Document Type:** Newswire ; Trade

...double-digit growth. Net loss for the fourth quarter, excluding preferred dividends and a one-time severance **charge**, was \$ 2,741,283 or (\$0.14) per share, based on weighted average shares outstanding of 19...the Internet. MSGI also acquired an 18% stake in GreaterGood.com, a leading cause-related **e-commerce** company which allows shoppers to purchase branded products from well-known retailers with 5% or...

...Agent technology. MSGI plans to expand into other strategic areas. The MSGI Internet Group provides **Internet** marketing, **e-commerce** applications, **Web** development and hosting, **online** ad **sales** and consulting. Its Marketing Services Group provides strategic planning, direct marketing and database marketing, telemarketing...

11/3,K/10 (Item 3 from file: 621) [Links](#)

Gale Group New Prod.Annou.(R)

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01016531 **Supplier Number:** 39643383 (USE FORMAT 7 FOR FULLTEXT)

**IBM 4730 Personal Banking Machine Network Monitor Release 2**

PR Newswire , p N/A Dec 3 , 1985

**Language:** English **Record Type:** Fulltext

**Document Type:** Newswire ; Trade

...of the Agreement for Local Licensed Program Support for IBM Licensed Programs at the monthly licensed program support **charge**, or **monthly multiple licensed** program support charge, or will be provided at the applicable IBM hourly service **rate**. Local **licensed** program support under this Agreement will be provided by the IBM National Service Division.

11/3,K/11 (Item 4 from file: 621) [Links](#)

Gale Group New Prod.Annou.(R)

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01016530 **Supplier Number:** 39643382 (USE FORMAT 7 FOR FULLTEXT)

**IBM 4730 Personal Banking Machine Availability Management-Batch Reporting Release 2**

PR Newswire , p N/A Dec 3 , 1985

**Language:** English **Record Type:** Fulltext

**Document Type:** Newswire ; Trade

...of the Agreement for Local Licensed Program Support for IBM Licensed Programs at the monthly licensed program support **charge**, or **monthly multiple licensed** program support charge, or will be provided at the applicable IBM hourly service **rate**. Local **licensed** program support under this

11/3,K/12 (Item 1 from file: 636) [Links](#)

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02772738 **Supplier Number:** 45626795 (USE FORMAT 7 FOR FULLTEXT)

**ARE MESA INC. AND BOONE PICKENS DOWN FOR THE COUNT? NOT NECESSARILY**

Petroleum Finance Week , v 3 , n 26 , p N/A June 26 , 1995

**Language:** English **Record Type:** Fulltext

**Document Type:** Magazine/Journal ; Trade

...conventional corporation.

Mesa has retained Lehman Brothers Inc. as financial adviser to help the company **evaluate** financing and asset **sale alternatives**. **Some** outside observers question its capacity to survive **more** than six **months** from operating cash flow and cash in hand. Mesa says that its current forecasts indicate...

11/3,K/13 (Item 2 from file: 636) [Links](#)

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02052697 **Supplier Number:** 43745182 (USE FORMAT 7 FOR FULLTEXT)

**HONDURAS**

Caribbean Update , v 9 , n 3 , p N/A April , 1993

**Language:** English **Record Type:** Fulltext

**Document Type:** Newsletter ; Trade

...supplier from another country who was offering a product with similar characteristics, at a higher **price**, but under **more** favorable **sales terms**; Interest **rates** on loans from local commercial banks are relatively high, at 19% to 24% per annum...

11/3,K/14 (Item 1 from file: 16) [Links](#)

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07624032 **Supplier Number:** 63502423 (USE FORMAT 7 FOR FULLTEXT)

**Chilled Water Options Vary For Laboratory Equipment.(Brief Article)**

Murphy, Gerald; Whitenack, Kathryn

R & D , v 42 , n 5 , p 55 May , 2000

**Language:** English **Record Type:** Fulltext

**Article Type:** Brief Article

**Document Type:** Magazine/Journal; Refereed ; Trade

...tap water through the equipment and then discharging it down the drain increases your operating **costs** over **time**. **Some** municipalities discourage excessive water use by charging high **rates** for water and sewer service, while others actually prohibit using tap water in this way...

11/3,K/15 (Item 2 from file: 16) [Links](#)

Gale Group PROMT(R)

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04706761 **Supplier Number:** 46928593 (USE FORMAT 7 FOR FULLTEXT)

**Engine overhaul competition revs up**

Taverna, Michael; Sutton, Oliver

Interavia Business & Technology , p 38 Dec , 1996

**Language:** English **Record Type:** Fulltext

**Document Type:** Magazine/Journal ; Trade

...general manager Philippe Lazare. Among other things, management is reexamining the structure put in place **two years** ago and **evaluating various partnership options**.

By **selling** off Revima and outsourcing its P&W engine business, AFI has been able to concentrate...

11/3,K/16 (Item 1 from file: 148) [Links](#)

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12361275 **Supplier Number:** 62599334 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**The Impact of CONSORTIA on Database Licensing.**

Baker, Angee

Computers in Libraries , 20 , 6 , 46 June , 2000

ISSN: 1041-7915

**Language:** English

**Record Type:** Fulltext

...director of electronic information services at SOLINET, I, along with staff, have spent the past **2 years** **evaluating** our **licensing** strategies and **vendor** relationships to bring **more cost**-effective electronic database services to our members.

We realized that costs (such as those for...

11/3,K/17 (Item 2 from file: 148) [Links](#)

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09864780 **Supplier Number:** 19981982 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**Holmes Protection Group, Inc. Reports Third Quarter and Nine Months Results for 1997**

PR Newswire , p1112NYW198 Nov 12 , 1997

**Language:** English

**Record Type:** Fulltext

...service revenue, net of cancellations, showed positive internal growth, exclusive of acquisitions, after

declining for **many years**. However, **costs of monitoring** and **selling** remain too high relative to revenue, and steps are being taken to accelerate the completion...

11/3,K/18 (Item 3 from file: 148) [Links](#)

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08405299 **Supplier Number:** 17781911 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**Managing a sea of quality information at Ark-La-Tex Aquatics.**

Lin, Binshan; Fite, Darrell

National Productivity Review , v15 , n1 , p79(7) Winter , 1995

ISSN: 0277-8556

**Language:** English

**Record Type:** Fulltext; Abstract

...for each type of data stored. The main functions described in these files were

1. **Sales - tracking the number, cost, date** sold, and price of each fish sold.
2. Purchases tracking the number, cost, and arrival...

11/3,K/19 (Item 4 from file: 148) [Links](#)

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07998244 **Supplier Number:** 17288804 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**AMERICAN PAGING REPORTS SECOND QUARTER RESULTS**

PR Newswire , p718NY086 July 18 , 1995

**Language:** English

**Record Type:** Fulltext

11/3,K/20 (Item 5 from file: 148) [Links](#)

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07701584 **Supplier Number:** 16459795 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**HILLER KEY TRONIC PARTNERS INTENDS TO EXERCISE ITS OPTION TO ACQUIRE 1,000,000 SHARES OF KEY TRONIC COMMON STOCK; KEY TRONIC CORPORATION FILES REGISTRATION STATEMENT WITH RESPECT TO SUCH SHARES.**

Business Wire , p02140029

Feb 14 , 1995

**Language:** ENGLISH

**Record Type:** FULLTEXT

**Text:**

...Exchange Commission with respect to the shares being acquired by HKTP. HKTP has not yet **determined the number, timing or price** of any **sales** of the shares being registered.

11/3,K/21 (Item 6 from file: 148) [Links](#)

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07165049 **Supplier Number:** 14754300 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**TEXACO CREATES NATION'S LARGEST NATURAL GAS MARKETPLACE; GULF COAST**

## STAR CENTER LINKS NATURAL GAS BUYERS AND SELLERS

PR Newswire , p0126NY034 Jan 26 , 1994

**Language:** ENGLISH

**Record Type:** FULLTEXT

...an unprecedented customer commitment."

Batcheler said that through a single contact, Texaco customers can secure **multiple** services including long-term sales commitments, delivery **rate** flexibility, **multiple** pipeline **options**, transportation, storage and price risk management.

The Gulf Coast Star Center links Texaco's extensive...

11/3,K/22 (Item 7 from file: 148) [Links](#)

Gale Group Trade & Industry DB

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06745863 **Supplier Number:** 14556229 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**Making a QuickTime for Windows CD-ROM Title. (producing video with Apple Computers QuickTime)**

Gault, Frederick

Computer Pictures , v11 , n5 , pS3(2) Sept-Oct , 1993

ISSN: 0883-5683

**Language:** ENGLISH

**Record Type:** FULLTEXT; ABSTRACT

...One of our first steps was to license QuickTime for Windows from Apple. The runtime **license cost** us \$2,000 for one **year** of unlimited distribution. Apple **determines** its licensing fees based on the gross revenues of a company. (Interested developers may wish...

11/3,K/23 (Item 8 from file: 148) [Links](#)

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06720668 **Supplier Number:** 14508083 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**Partnerships bridged with technology. (Cover Story)**

Butler, Jeff

Mortgage Banking , v53 , n11 , p12(6) August , 1993

**Document Type:** Cover Story

ISSN: 0730-0212

**Language:** ENGLISH

**Record Type:** FULLTEXT

...unacceptable or withdrawn.

\* Loan details--Important loan details are provided, including borrower name, property address, **sales price**, loan **amount**, loan **number**, **rate**, **term**, caps and margins (if ARM product), names of the key Countrywide contacts (i.e., underwriter...

11/3,K/24 (Item 9 from file: 148) [Links](#)

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06148264 **Supplier Number:** 12742034 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**REALTY MARKET STABILIZING AS INVENTORY SHRINKS, PUGET SOUND MULTIPLE LISTING ASSOCIATION SAYS**

PR Newswire , 1105A8015 Nov 5 , 1992

**Language:** ENGLISH

**Record Type:** FULLTEXT

...Several indicators are outperforming last year, he observed, noting 1992 continues to be a recovery year.

"Motivated **sellers** are **more** realistic about **pricing**, interest **rates** remain attractive, and both buyers and sellers are exhibiting more confidence in the economy," according...

11/3,K/25 (Item 10 from file: 148) [Links](#)

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05884313 **Supplier Number:** 12265033 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**Action builds on 1990 Clean Air Act compliance.**

Rittenhouse, R.C.

Power Engineering , v96 , n5 , p21(7) May , 1992

ISSN: 0032-5961

**Language:** ENGLISH

**Record Type:** FULLTEXT

...Torrens of EPRI puts it, the strategic issue in CAA compliance involves the interaction of **several options in terms of price, quantity** and availability. The options: retrofitting a choice of technologies (scrubbers, ESPs), switching fuels, and emission...

...keep any that they accumulate via over-compliance and apply them to future emissions or **sell** them later. It appears that a producer of emissions allowances in Phase I might best bank them for **sale** during the early years of Phase II.

A paper by Jan T. Zmuda, R-C...2] emissions at \$1000/ton removed could find that a neighboring utility has credits for **sale** at \$750/ton. Hence, it would have problems justifying the decision and couldn't **sell** those credits at a price high enough to recover the cost of over-control. Further...

...It may not be as expensive as originally believed. There is an exception. The strict **monitoring** requirements of this legislation are expected to **cost** the industry **more** than **\$2 billion a year. More** on that later.

One company told Platt that it doesn't have to do anything...

11/3,K/26 (Item 11 from file: 148) [Links](#)

Gale Group Trade & Industry DB

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05472374 **Supplier Number:** 11277068 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**Business owners are still confused by tax on snacks. (ethical aspects of new sales tax on snack items in California)**

Brydolf, Libby

San Diego Business Journal , v12 , n34 , p1(2) Sept 2 , 1991

ISSN: 8750-6890

**Language:** ENGLISH

**Record Type:** FULLTEXT

...post a security deposit of up to \$10,000 based on the company's estimated **monthly** taxed sales.

While **some** papers immediately announced increases in the **monthly** subscription **rates**, **many** have **chosen** to absorb the taxes on newsstand copies, at least for the time being. The San...

11/3,K/27 (Item 12 from file: 148) [Links](#)

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05199871 **Supplier Number:** 10483863 (USE FORMAT 7 OR 9 FOR FULL TEXT )



**Disaster recovery - the risks of going naked. (Special Report: Automation Update)**

Careiro, Ed

National Underwriter Property & Casualty-Risk & Benefits Management , n7 , p16(2)

Feb 18 , 1991

ISSN: 1042-6841

**Language:** ENGLISH

**Record Type:** FULLTEXT

In the event of a disaster declaration, an additional hot site usage fee is **assessed** for each **day** it is utilized.

**Some vendors** also **charge** a "declaration fee" of from \$5,000 to \$25,000 regardless of whether the recovery...

11/3,K/28 (Item 13 from file: 148) [Links](#)

Gale Group Trade & Industry DB

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05164337 **Supplier Number:** 10804147 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**Simulation demonstrates economics of Minnelusa polymer floods. (analysis of enhanced-oil-recovery technique)**

Schuyler, John R.; Hochanadel, Steven M.

Oil and Gas Journal , v89 , n21 , p90(4) May 27 , 1991

ISSN: 0030-1388

**Language:** ENGLISH

**Record Type:** FULLTEXT

...objective prediction of how much the polymer project adds to the company's value in **terms** of present **value**.

**Some** decision makers prefer a frequency form of presentation. A histogram of simulation outcomes, as shown...

...analysis. Even when the data are highly judgmental, most situations are much too complex to **evaluate** with intuition.

**Deterministic** models fall short because they do not represent uncertainty. The Monte Carlo simulation model provides the following benefits to an **evaluation** analysis:

11/3,K/29 (Item 14 from file: 148) [Links](#)

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05152512 **Supplier Number:** 10651303 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**Watch for pitfalls of discounted cash flow techniques.**

Chow, Chee W.; McNamee, Alan H.

Healthcare Financial Management , v45 , n4 , p34(6)

April , 1991

ISSN: 0735-0732

**Language:** ENGLISH

**Record Type:** FULLTEXT

...cost rather than replacement cost, they are unaffected by inflation. Cash flows associated with long-term commitments (such as **many** lease payments, fixed-rate borrowing, and **multi-year**, fixed-price purchase or sales contracts) also tend not to change with inflation. These complexities imply that managers should explicitly...

11/3,K/30 (Item 15 from file: 148) [Links](#)

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03648659 **Supplier Number:** 06642376 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**Human engineering: the big challenge. (includes related article on farm equipment usage and safety)**

Buckingham, Frank

Implement & Tractor , v103 , n9 , p12(3) Aug , 1988

ISSN: 0019-2953

**Language:** ENGLISH

**Record Type:** FULLTEXT

...personnel, plus other experts within the company and outsiders as needed. New ideas can be **evaluated** immediately for manufacturing practicality, **sales** appeal and **cost**. **More time** is required from project assignment to prototype. But time from there to market is much...

11/3,K/31 (Item 16 from file: 148) [Links](#)

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02035627 **Supplier Number:** 03250451 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**Effective marketing through automation. (insurance)**

Brown, Michael

Best's Review - Life-Health Insurance Edition , v85 , p56(4)

May , 1984

ISSN: 0005-9706

**Language:** ENGLISH

**Record Type:** FULLTEXT

...existing clients. They no longer have to perform such chores as manually searching files and **rate-books**. As agents have **more time** to write additional business, technology becomes potentially even **more cost** effective. Computer support frees up **time**, **multiple** product **sales** to a single client become a reality, and the unit "cost-of-sales" decreases.

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### Section 3:

#### 09686073 Best Results

#### SALES SYSTEM WITH SALES ACTIVITY FEEDBACK

22/5/8 (Item 7 from file: 349) [Links](#)

PCT FULLTEXT

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00792482

**AUTOMATED NEGOTIATION AND TRADE DEAL IDENTIFICATION IN SALE AND EXCHANGE BASED TRANSACTIONS**

NEGOCIATION INFORMATISSE ET IDENTIFICATION D'OPERATIONS COMMERCIALES

## DANS DES TRANSACTIONS BASEES SUR LES VENTES ET LES ECHANGES

### Patent Applicant/Inventor:

- **TAN Min**

3707 Poinciana Drive, #112, Santa Clara, CA 95051; US; US(Residence); US(Nationality);

	Country	Number	Kind	Date
Patent	WO	200125995	A1	20010412
Application	WO	2000US26845		20000929
Priorities	US	99157318		19991001
	US	2000676051		20000928

### English Abstract:

Automated negotiation in an on-line environment is described. In one embodiment, the method comprises an automated negotiation agent (202) receiving, over a networked environment an indication of a product to be acquired (208) for an individual, the automated negotiation agent (202) negotiating for the product over the networked environment on behalf of the individual, and completing a transaction as a result of the negotiation of the automated negotiation agent (202).

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22/5/22 (Item 21 from file: 349) [Links](#)

PCT FULLTEXT

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00566603

### INTEGRATED REMOTE WEB AUTHORIZING SYSTEM

SYSTEME INTEGRE DE CONCEPTION D'UN SITE WEB A DISTANCE

### Patent Applicant/Patent Assignee:

- **TRADE ACCESS INC;**

**CONKLIN Jeffrey;**

**FOUCHER David;**

**FOUCHER Daniel;**

	Country	Number	Kind	Date
Patent	WO	200029976	A1	20000525
Application	WO	99US27219		19991116
Priorities	US	98193078		19981116

### English Abstract:

Integrated remote web authoring in a multivariate negotiations engine (212) which: enables a sponsor to create and administer a community (CA, CB, CC) between participants such as buyers and sellers having similar interests; allows a buyer/participant to search and evaluate (70) seller information; propose (74) and negotiate orders and counteroffers that include all desired terms, request sample quantities, and track activity (78); allows a seller/participant to use remote authoring templates to create (50) a complete Website for immediate integration and activation in the community, to evaluate (54) proposed buyer orders and counteroffers, and to negotiate multiple variables such as prices, terms, conditions, etc., iteratively with a buyer.

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16/3,K/15 (Item 11 from file: 35) [Links](#)

Dissertation Abs Online

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01310514 ORDER NO: AAD93-29112

**FOUR ESSAYS ON AUCTION THEORY (BIDDING)**

**Author:** MENEZES, FLAVIO MARQUES

**Degree:** PH.D.

**Year:** 1993

**Corporate Source/Institution:** UNIVERSITY OF ILLINOIS AT URBANA-CHAMPAIGN ( 0090 )

**Source:** Volume 5405A of Dissertations Abstracts International.

PAGE 1905 . 164 PAGES

**FOUR ESSAYS ON AUCTION THEORY (BIDDING)**

The first essay examines the outcome of an ascending-price multiple-object auction. Two bidders with continuous, convex demand functions participate in the auction of a certain number of divisible objects. The auctioneer starts the process by announcing an... ..of government owned companies under the Brazilian Privatization Program. We compute the outcome of this auction game under full information and conclude that this mechanism has perverse effects in terms of... ..approaches the competitive outcome.

The third essay describes equilibria for a restricted version of the auction of the first essay under incomplete information. We found both separating and pooling equilibria to... ..round.

We investigate in the fourth and last essay the outcome of second-price sequential auctions where players face delay costs if they decide to stay for subsequent rounds. First, we... ..to stay for the subsequent round after seeing their valuations for the good. For a two-period model we describe an equilibrium involving a screening level such that only those bidders with...

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16/3,K/17 (Item 13 from file: 35) [Links](#)

Dissertation Abs Online

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01161946 ORDER NO: AAD91-17042

**INNOVATIVE RATE STRUCTURES FOR ELECTRICAL UTILITY PEAK LOAD MANAGEMENT: AN EXPERIMENTAL APPROACH**

**Author:** ELLIOTT, STEVEN ROBERT

**Degree:** PH.D.

**Year:** 1990

**Corporate Source/Institution:** UNIVERSITY OF COLORADO AT BOULDER ( 0051 )

**Source:** Volume 5202A of Dissertations Abstracts International.

PAGE 628 . 158 PAGES

...the priority system, which allows customers to select among various reliability classes which differ in **price** and the **number** of outages. The **second** is proportional service that allows customers to select a Guaranteed Minimum Base. This base is... ..scheme distributes base using a simple posted offer market. The last distribution system is a **Price-Quantity auction**.

This study undertakes direct experimental testing of these programs in a laboratory setting. We can...

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11/3,K/25 (Item 10 from file: 148) [Links](#)

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05884313 **Supplier Number:** 12265033 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**Action builds on 1990 Clean Air Act compliance.**

Rittenhouse, R.C.  
Power Engineering , v96 , n5 , p21(7) May , 1992  
ISSN: 0032-5961

**Language:** ENGLISH

**Record Type:** FULLTEXT

...Torrens of EPRI puts it, the strategic issue in CAA compliance involves the interaction of **several options in terms of price, quantity** and availability. The options: retrofitting a choice of technologies (scrubbers, ESPs), switching fuels, and emission...

...keep any that they accumulate via over-compliance and apply them to future emissions or **sell** them later. It appears that a producer of emissions allowances in Phase I might best bank them for **sale** during the early years of Phase II.

A paper by Jan T. Zmuda, R-C...2] emissions at \$1000/ton removed could find that a neighboring utility has credits for **sale** at \$750/ton. Hence, it would have problems justifying the decision and couldn't **sell** those credits at a price high enough to recover the cost of over-control. Further...

...It may not be as expensive as originally believed. There is an exception. The strict **monitoring** requirements of this legislation are expected to **cost** the industry **more** than **\$2 billion a year. More** on that later.

One company told Platt that it doesn't have to do anything...

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